

# Schedule at a Glance & Exhibit Space Information

# **Exhibitor Installation:**

Sunday, March 15 10:00am – 5:00pm Monday, March 16 8:00am – 6:30pm

All exhibitors must be fully operational by 6:30pm Monday, March 16<sup>th</sup>. Installation work will **NOT** be permitted after 6:30pm without approval from Event Management

# POV/Self Unloading – see POV information for details & to request a dock pass

Sunday: 10:00am – 4:00pm Monday: 8:00am – 5:30pm

# **Registration Hours:**

Monday, March 16	Exhibitors	1:00pm – 5:00pm
Tuesday, March 17		7:00am – 5:00pm
Wednesday, March 18		7:00am – 5:00pm

# **Conference** Hours:

Monday, March 16 Pr	re-Conference Workshops	7:00am – 4:00pm
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Tuesday,	March	17		8:00am – 11:50am
Tuesday,	March	17	Networking Party	4:00pm – 5:00pm
Wednesda	ay, March	า 18		8:00am – 11:15am
				3:45pm – 4:45pm
Thursday,	March 1	9	Post-Conference workshop	8:00am – 4:00pm

(separate registration fee applies)

# **Expo Hours:**

Tuesday, March 17	12:00pm – 4:00pm
Wednesday, March 18	11:30am - 3:30pm

# **Exhibitor Dismantle:**

Wednesday, March 18 3:30pm – 9:00pm POV/Self Loading 3:30pm – 8:00pm

# Removal of Exhibits:

Review the move-out and dismantle notice for additional information on the return of empties and the POV operation. All freight not called for by 10:00am Thursday, March 19<sup>th</sup> will be shipped by a carrier selected by the official drayage contractor at the exhibitor's expense.

# **EXHIBIT SPACE RENTAL INFORMATION**

# **Exhibit Space Rental Includes:**

- In-line space will have standard 8' green and grey back-wall and 3' green side rail drape
- 7"x44" Company Identification Sign
- Unlimited Exhibitor Badge Registrations
- Onsite Exhibitor Lounge
- Complimentary Event Directory Listing (must be submitted by deadline)
- 24 Hour Exhibit Hall Perimeter Security
- Pre- and Post Event Registrant Mailing List

**NOTE:** Carpet and electrical services are not included in the space rental. You are required to cover the exhibit floor space with carpet or some type of floor covering. You may provide your own or rent from the General Contractor.

# **Aisle Carpet Color:**

Tuxedo

# **Check Your Exhibit Space Location:**

The exhibit floor plan is constantly changing based on sales activity, changes in exhibit space size, etc., so you are encouraged to occasionally review the plan. It is the Exhibitor's responsibility to monitor the online floor plan. If an exhibit space location opens that you would prefer, or if a competitor has chosen a location near you, please contact your Exhibitor Account Executive.

### Link to the online floor plan:

http://www.rocexhibitions.com/floorplans/20cbe/exfx.html#floorplan



# **CBE Event Management Contacts**

Event Management:	ROC Exhibitions, Inc. 1963 University Lane		info@rocexhibitions.com
		le, IL 60532	P: 630-271-8210
Event Planning Questions &	Christina Luporini	Ext: 8219	cluporini@rocexhibitions.com
Rules & Regulations	Kristen Haley	Ext: 8224	khaley@rocexhibitons.com
Accounting, Invoices, & Payments:	Autumn Schindlbeck Brandi Kapusinski	Ext: 8222 Ext: 8216	P: 630-271-8210 F: 630-271-8234 aschindlbeck@rocexhibitions.com brandi@rocexhibitions.com
Education & Conferences:	Melissa Hudson	Ext: 1373	P: 800-225-4772 melissa@issa.com
Exhibit & Sponsorship Sales:	Iris Weinstein Micah Ogburn	Ext: 1326 Ext: 1391	P: 800-225-4772 iris@issa.com micah@issa.com
Exhibitor Registration Questions:	Allison Hill	Ext: 1379	P: 800.225.4772 allison@issa.com

# **Official CBE Contractors**

Warning: If you are contacted by a company that is **NOT** on this list, they are **NOT** working on behalf of the event. There are several companies that will lead you to believe they are working for the event but that is **NOT** the case. Please contact Event Management to alert us of any vendors using these tactics.

Repeat Offenders: Housing vendors, list rental companies, AV services and shipping services.

Decorator/General Contractor:	Freeman	P: 301-918-7975
	9900 Business Parkway.	F: 469-621-5609
	Lanham, MD 20706	E: freemanwashingtonES@freeman.com
	Services:	Deadlines:
	Flooring & Furnishings	2/24/2020
	Installation & Dismantle	2/24/2020
	Material Handling	
	Rental Exhibits	2/24/2020
	Signs & Graphics	2/24/2020

Audio Visual & Computer Rental:	Audio Visual One, Ltd.	P: 407-666-5382
·	724 Crepe Myrtle Circle	F: 407-880-0736
	Apopka, FL 32712	E: ecross@audiovisualone.com
		<b>Deadline:</b> 3/9/2020
Business Center:	ABC Imaging	P: 410-649-7194
	<b>Baltimore Convention Center</b>	F: 410-649-7196
	One West Pratt St.	E: bcc@abcimaging.com
Hours:	Baltimore, MD 21201	
Monday-Friday 8:30 AM to 4:30 PM	On 300 level adjacent to room 334	
Exhibit Space Cleaning:	All Convention Cleaners (ACC)	P: 770-949-3441
	2335 Mountain Top Road	F: 771-949-3358
	Winston, GA 30187	E: <u>accinc@bellsouth.net</u>
		<b>Deadline:</b> 3/11/2020
Facility:	Baltimore Convention Center	P: 410-649-7000
	One West Pratt St.	F: 410-649-7005
	Baltimore, MD 21201	
	Exhibit Halls: D, E, Swing, F & G	
Florist:	National Plant & Floral	P: 702-956-8011
	1001 E. Sunset #95814	F: 702-956-8021
	Las Vegas, NV 89193	E:
		exhibitorservice@nationalplantfloral.com
Food & Beverage:	Centerplate	P: 410-649-7072
_	<b>Baltimore Convention Center</b>	F: 410-649-7043
	One West Pratt St.	E: angela.kelly@centerplate.com
	Baltimore, MD 21201	
		<b>Deadline:</b> 3/2/2020
		<b>Note:</b> Product sample authorization
		deadline is: 2/24/2020
Housing/Hotel Reservations:	Visit Baltimore Housing Services	P: 410-837-4636
	400 E. Pratt St. 10 <sup>th</sup> Floor	P: 800-282-6632
To make reservations go to the	Baltimore, MD 21202	E: conventionhousing@baltimore.org
travel section of the event site.		D
		<b>Deadline</b> : By 2/21/2020 or when block is sold out whichever comes first.
CBE Show Mgmt. Contact:	Christina Luporini	P: 630-271-8219
		E: <u>cluporini@rocexhibitions.com</u>
International Shipping:	TWI Group, Inc.	P: 702-691-9066
	Laura Kao	E: Ikao@twigroup.com
Freight Forwarder:	Laura Kao 4480 S. Pecos Road	E: <u>lkao@twigroup.com</u>
		E: <u>lkao@twigroup.com</u>

Lead Retrieval:	CompuSystems	P: 866-600-5323
	2651 Warrenville Rd. Ste 400	P: 708-786-5565
	Downers Grove, IL 60515	E: exhibitor-support@csireg.com
		W: compusystems.com/order
		Show Code: NFMT20
		Deadlines:
		Early Bird- 1/31/2020
		Advanced- 2/03/2020
Security:	CES Security	P: 443-471-7000
	115 McHenry Ave.	F: 443-471-7007
	Baltimore, MD 21208	E: <u>eventcoordinator@cessecurity.com</u>
		<b>Deadline:</b> 3/03/2020
Photography:	Pure Light Images	P: 410-937-9957
	6104 Bertram Avenue	E: <u>purelightimagesphoto@gmail.com</u>
	Baltimore, MD 21214	W: <u>purelightimagesphoto.com</u>
Telephone & Internet:	M.C. Dean	P: 410-649-7097
	1765 Greensboro Station Pl.	F: 877-819-4023
	Tysons, VA 22102	E: <u>BCC_support@mcdean.com</u>
		W: bcc.mcdean.com
		<b>Deadline:</b> 3/7/2019
Utilities:	Edlen	P: 410-649-7321
Electrical & Plumbing	One West Pratt St.	F: 410-649-7327
	Baltimore, MD 21201	E: <u>baltimore@edlen.com</u>
	Services:	Deadlines:
	Compressed Air	2/25/2020
	Electrical	2/25/2020
	Water & Drains	2/25/2020



# Baltimore Convention Center Baltimore, MD

# **Convention Center Rules & Regulations**

#### **Americans with Disabilities Act:**

The Center complies with the Americans with Disabilities Act to provide the following:

- Sidewalk curb cuts into main lobby areas
- Thresholds at each entrance which are level with the floor
- Standard wheelchair accessible restrooms
- Exterior automatic sliding doors
- Emergency systems which provide both flashing strobes and voice alarms
- Meeting room signs equipped with Braille indicators
- Elevators equipped with Braille indicators, chimes, and raised letters
- Visual line indicators (flashers) and amplified handsets available through the Center's Telecommunications
   Department
- Wheelchair lift which raises up to stage level

#### **Service Animals**

Service Animals that are individually trained to do work or perform tasks for people with disabilities will be permitted inside the Center. Animals must be licensed and up to date on vetting and appropriate Health Department permits. Baltimore City Health Department can be reached at (410) 396-4398.

### Animals in the Exhibit:

The Center will allow animals that are licensed and up to date on vetting for exhibitions with written approval from the Center and appropriate Health Department permits. Baltimore City Health Department can be reached at (410) 396-4398.

Animals approved to be on the premises must meet the following confinement guidelines:

- Animal(s) is to be on a leash at all times, if not confined to a pen.
- Animal(s) must be under constant control at all times.
- Animal exhibits are not permitted on carpeted areas.
- The owner or handler will be fully responsible for their animal(s) at all times.
- The general service contractor will be responsible for providing (and disposing of) plastic sheeting and any other required floor covering for the animal exhibit.

#### **Building Security:**

The Center provides 24-hour internal patrols of all areas of the facility and the building perimeter.

All Center employees have Center identification badges. Event Management may refuse access to employees without showing proper Center identification.

Center employees are strictly prohibited from using Center identification badges to enter events for personal or other reasons not related to their assigned duties. All event personnel are subject to inspection of cartons, packages or containers brought into or taken out of the Center.

All event personnel must wear an identification badge issued by their employer, by Event Management, or by the designated service contractor.

#### **Business Center:**

The Center maintains exclusive in-house business center services. The Business Center is located on the 300 Level adjacent to the Pratt Street Lobby. We can place portable service desks throughout the facility in locations convenient to your show. These services are: photocopying, faxing, word processing, shipping (hand carry items only), computer access and rental, notary public and cellular phone leasing.

# **Catering: Centerplate**

Centerplate is the exclusive food and beverage provider for the Baltimore Convention Center. Both the Center and Centerplate have committed significant resources to providing the most comprehensive offering of quality food and beverage services of any facility in the country. The catering sales manager will work closely with you to accommodate individual and specific requirements for your catering services and concession needs. Floral centerpieces, specialty linens, and themed décor can be arranged through your Centerplate sales manager for your event.

### Sampling

Any trade show exhibitor who wishes to provide sample food or beverages that they normally produce in the ordinary course of their business is required to notify Centerplate, in writing, as to the nature of the proposed product sample. Items dispensed are limited to products manufactured, processed, or distributed by that exhibiting firm, must be directly related to the purpose of the show, and are dispensed in the contracted areas only. Please refer to the section on Cooking in Exhibits on page 13 for more information.

### **Crate Storage:**

The designated general service contractor is responsible for all event crate storage. Exhibitors and exhibitor-appointed contractors may arrange for storage with the designated general service contractor.

All crates and containers must be stored either offsite or inside trailers, which should remain in the assigned loading dock(s). Boneyards are prohibited.

Storage of flammable or combustible materials, mixtures, liquids, gases, hazardous waste, or medical waste without approved certified containers is prohibited. All approved materials and containers must remain outside in the loading dock area.

#### Damages:

Any type of damage to the Center must be reported immediately. Center representatives, Event Management and the designated service contractor will inspect leased areas of the building prior to move-in and during move-out to determine existing conditions of the spaces. The inspections will be coordinated by and conducted with appropriate Center personnel.

#### Drones, Remote Pilot Aircraft Systems (RPAS) and Unmanned Aerial Vehicles (UAVs)

Drones, RPAS, and UAVs which abide by the Federal Aviation Administration (FAA) and Department of Homeland Security guidelines will be permitted as follows:

- 1. Prior written approval from the Center is required. Request should include the following information:
  - O How many drones will be in use?
  - O What are the dimensions and weight of each drone?
  - o Schedule of use and flight plan, including launch and land locations (flight plan must be clear of all signage and rigging)

# Drones, Remote Pilot Aircraft Systems (RPAS) and Unmanned Aerial Vehicles (UAVs) (cont.)

- 1. If the request is approved, the following rules must be met:
  - Cannot be flown over populated areas
  - o Can only be flown as high as 5 ft. below the lowest hanging point (i.e. truss work) and at least 18 inches from any building structure (i.e. sprinklers).
  - Must stay within contracted space (if Licensee) or exhibit booth (if exhibitor)
  - Cannot carry weapons
  - Licensee is responsible for providing the Center with a certificate of insurance to cover any possible building damages or attendee injuries caused by the device.
  - o Battery-operated or electrically-powered devices are permitted.
  - Gasoline-powered devices must have fuel maintained at ¼ tank or 5 gallons, whichever is less. Fueling or fuel removal within the Center is prohibited.
  - o Propane-fueled devices are strictly prohibited.

#### **Balloons:**

No balloons of any kind will be allowed.

The use of Velcrostick-on decals and badges or similar items is strictly prohibited in the facility.

The use of tape on any vertical surface, including but not limited to painted walls and portable walls within the facility is strictly prohibited.

#### **Elevators:**

There are seven passenger elevators, four freight elevators and one service elevator in the Center. The passenger elevators are conveniently located in each lobby, serving all four levels. The freight and service elevators are located on the outside of the facility and service all four levels.

Public passenger elevators may not be used to transport equipment or exhibit materials. All show freight and equipment will be transported on the freight elevators.

#### **Event Personnel**

All event personnel such as show and service contractor staff, exhibitor-appointed contractor staff, temporary help, exhibitors and other workers affiliated with an event shall enter and leave the Center through the Public Safety Office entrance on Charles Street.

#### **General Booth Information:**

Booths cannot block visibility or access to emergency exits.

Booths cannot interfere with access to any of the Center's service areas, concession stands, or mechanical rooms.

All materials must be flame retardant or fabricated from inherently fireproof materials. Any material that cannot be made flame retardant is prohibited. The Baltimore City Fire Department reserves the right to perform a flame test of exhibit materials at his or her discretion. Exhibitors are required to have a flame retardant certificate available for review at all times.

### **Multi-Story and Enclosed Booths:**

A floor plan is required for each multi-story and enclosed exhibit a minimum of 90 days out from the first event day. The diagram must include load capabilities for the second level and must meet the following minimum life safety requirement:

No less than two means of egress from each load bearing area(s) in excess of 200 square feet in a multi-story exhibit, or from each covered assembly area in excess of 200 square feet.

Final approval will be provided by the Baltimore City Fire Department.

A single exhibit or group of exhibits with ceilings that do not require sprinklers must be separated by a minimum of 10 feet where the aggregate ceiling exceeds 300 square feet. Single level booths greater than 300 square feet and covered with a ceiling must be protected by a fire extinguishing system approved by the BCFD.

Each enclosed or covered area must display a charged and approved fire extinguisher in addition to being protected by an audible smoke detector. This includes storage closets built into the exhibit.

### **Cooking in Exhibits:**

If cooking if required as a part of an exhibit, prior written approval must be obtained from both Centerplate and the Baltimore Convention Center.

The following information must be provided to both Centerplate and your Convention Services Manager at least 45 days prior to move-in:

- A list of all exhibitors who plan to cook and distribute food at the event.
- Final exhibit floor plan which indicates each exhibitor referenced above.
- Manufacturer's specifications for all cooking equipment, including drawings or photographs of such equipment and a description of the proposed cooking method(s).

Cooking devices must be either electric or butane-powered. They must also be approved and recognized by a testing laboratory (i.e. U.L., F.M.).

Frying equipment must be used with a grease shield.

The following safety requirements must be met:

- Individual cooking or warming devices shall not exceed 288 square inches of surface area.
- The surface holding the cooking or warming devices must be of non-combustible material.
- Cooking or warming devices and heated products must be isolated from the public by either placing the device(s) a minimum of 4 feet away from the front of the booth, or by providing a Plexiglas shield between the devices and heated products.
- At least 2 feet must be maintained between cooking devices within the same booth.
- An approved fire extinguisher and metal lid for each device, or an approved automatic extinguishing system must be provided within each booth utilizing cooking or warming devices.
- The use or storage of any flammable or combustible liquids, compressed gas cylinders, hazardous materials, or chemicals as fuel is strictly prohibited.

# **Baltimore City Fire Department (BCFD) Regulations:**

The following BCFD regulations are strictly enforced. Please read and comply with the following regulations:

- 1. All meeting rooms, ballrooms, and exhibit halls have a maximum occupancy that may not be exceeded. The Center reserves the right to deny further entry into rooms, if necessary. For information on maximum occupancies per room, please check with your CSM.
- 2. All tripping hazards must be eliminated.
- 3. Exit signs must be visible from any location in the room despite any decorations, furnishing, or equipment. If event-related material obstructs the visibility of an exit sign, a replacement, reflective sign, indicating the exit location is required to be installed.
- 4. All doors leading to required fire exits must be kept unlocked and visible at all times when the space is in use.
- 5. The Center prohibits securing rooms by chain or deadbolt. If your event requires additional security measures, please contact your Convention Services Manager.
- 6. All materials must be flame retardant or fabricated from inherently fireproof materials. Any material that cannot be made flame retardant is prohibited.
- 7. No combustible materials, merchandise, or signs shall be attached to, hung or draped over side and rear dividers of booths or attached to table skirting facing aisles, unless fire resistant.
- 8. Any type of controlled pyrotechnics or fireworks inside the building will require prior written approval and may require hiring a licensed pyrotechnics contractor in addition to obtaining and providing all relevant permits.
- 9. Welding or cutting for demonstration purposes will be permitted in the loading dock area only and requires a permit and prior written approval.

# Hazardous Materials are prohibited. These include:

- Compressed flammable gases such as acetylene, hydrogen, propane. Flammable and combustible liquids such as gasoline, kerosene, cleaning solvents and other petroleum based materials.
- Hazardous chemicals such as pool chemicals, pesticides, corrosives, herbicides, poisons, etc.
- Explosive material. Small arms ammunition may be allowed under certain circumstances.
- Cooking and/or warming devices in compliance with item "Cooking and Warming Devices".
- Oil cloth, tar paper, sisal paper, Spanish moss and burlap.
- As per section 31-1.4.5 of the NFPA 101 Life Safety Code, furnishings or decorations of an explosive or highly
  flammable character shall not be used. Natural cut trees as well as other Christmas decorations (wreaths, garland,
  etc.) are strictly prohibited. Living trees in a 'balled" condition with roots protected by an earth ball may be
  permitted provided they are maintained in a fresh condition and are not allowed to become dry.

# **Miscellaneous Requirements:**

- Glitter and confetti are prohibited in the Center.
- Smoke of fog machines must be water-based and must also be pre-approved by the Center.
- Display or use of hay, straw, wood chips, bamboo, or lumber are permissible only if treated with a flame retardant and pre-approved by both the Center and the Fire Department.
- Welding or cutting will be permitted 25 feet from the building at the loading dock area only and will require a hot work permit and prior written approval.
- Any type of controlled pyrotechnics or fireworks inside the building will require prior written approval from
  the Center and will require hiring a licensed pyrotechnics contractor in addition to all relevant permits from
  the Baltimore City Fire Department. The Center may also require that a Fire Watch be present at the
  expense of the Licensee.

# **Emergency Phone Numbers:**

24-Hour Building Security (Public Safety Office): 410-649-7160 / 7055 \* EMT/ Medical Emergency: 5046 from any house phone or above Public Safety numbers Baltimore City Fire, Medical and Police: 911 / Non-emergency: 311 Lost and Found: Baltimore Convention Center Public Safety Office: 410-649-7055 \* \* Last four digits can be dialed from any white house phone. To report an emergency, call the Public Safety Office on extension 5046 from any house phone.

#### Floor Loads:

The load limits of the Exhibit Hall floors are 350 pounds per square foot.

The load for the Charles Street, Otterbein, Pratt Street, Camden and Sharp Street Lobbies, the 200 level, 300 level and 400 level is 100 pounds per square foot.

The load limits for the outside terraces is 50 pounds per square foot. All of the above limits are strictly enforced.

# **Freight & Shipment**

- 1. The Center cannot accept, unload, or store any shipment of show freight, materials, or equipment unless arranged with the Business Center. If items are shipped directly to the Baltimore Convention Center, the Licensee or General Service Contractor must be available to accept the delivery.
- 2. Deliveries can only be done through the loading dock area and must be during the Licensee's contracted date and times as listed in the License Agreement. Any advance shipments will be rejected. When shipping items, please use the following label:

SHIPMENT LABEL

**Baltimore Convention Center** 

**Event Name** 

Attn: Licensee / General Service Contractor Name Contracted Space (example: Hall A)

One West Pratt Street Baltimore, MD 21201

- 3. Drivers hauling freight that is directly shipped to the Center will be required to report to the designated general service contractor at a pre-arranged truck marshaling facility.
- 4. The Center reserves the right to limit the number of trucks loading or unloading in the exhibit hall(s) if the freight handling operation presents clear or apparent safety concerns (i.e. there are too many vehicles in the hall, resulting in an excess amount of vehicle exhaust).

#### Lost and Found:

- All lost and found articles are either turned into the Center's Public Safety Office or to a designated area arranged with Licensee. Every effort is made to identify the owner and return all articles.
- Lost and found articles whose ownership cannot be determined are recorded and stored at the Center for a 30-day period. Articles left beyond 30 days will be disposed of as directed by Center Management.

#### Vehicles:

For Move-in & Move-out

- Only gas and electric motorized vehicles are allowed in the Center. Propane is prohibited.
- Gasoline and diesel fueled material handling equipment may not be stored overnight in exhibit halls.
- Vehicles which drip oil or other staining solutions must have drip pans or dry absorption powder under the parked vehicles and engines.
- All operating motor vehicles, including forklifts or any other material handling device must be attended by a trained and certified operator.
- Only electrically operated forklifts with carpet protection are permitted in carpeted areas of the Center. If any damages occur as a result of such operation, the Center's Public Safety Department must be notified immediately.

### For Display Purposes

- Gasoline powered vehicles must have fuel maintained at ¼ tank or 5 gallons, whichever is less. Fueling or fuel removal within the Center is prohibited.
- Natural gas powered vehicles must have the tank purged before entering the building.
- Fuel tank caps must be locked or taped shut.
- Battery cables must be disconnected, and the connecting leads wrapped with electrical tape.

### For Demonstration Purposes

- A mechanized or motorized part demonstration powered by either propellant or electrical system must have prior written approval from both the Center and the BCFD.
- A moving vehicle demonstration requires the submission of full written details of the proposed demonstration no less than 30 days prior to decorator move-in. After review by Center management, the request will be forwarded to the BCFD for review and approval.

### Scooters, Segways and Skateboards

The use of skateboards, in-line skates, roller skates, and hover boards are prohibited within the Center. Seated scooters and other Segways with U.L. certification are permitted; however, the Center may limit access based on high foot traffic within the building.

#### **Hazardous Material**

Licensee is responsible for submitting written requests to bring any hazardous material or substances into the Center. In addition, a Safety Data Sheet is required for each request.

• Special handling of hazardous materials is required for proper disposal and can be coordinated with your Convention Services Manager. Additional fees may apply.

# **Smoking Policy**

The Baltimore Convention Center complies with the City of Baltimore's health code by prohibiting smoking, vaping devices, and e-cigarettes within 50 feet of all entrances. In accordance with this code, there are no designated smoking areas inside the Center. This applies to all employees, contractors, patrons, and attendees.

# **Weapon Policy**

Personal or concealed weapons, or replicas of any kind (i.e. fake sword), are prohibited in the Center.



# Baltimore Convention Center Baltimore, MD

# **Exhibit Display & Event Regulations**

In addition to the rules & regulations on the space contract, please review the following.

# Age Restriction:

No one under 18 years of age will be allowed in the conference sessions or the exhibit hall (including setup, dismantle and show hours). Event Management reserves the right to require proof of age prior to admission into CBE.

# Americans with Disabilities Act (ADA):

All exhibiting companies are required to be in compliance with the Americans with Disabilities Act (ADA), and are encouraged to be sensitive, and as reasonably accommodating as possible, to attendees with disabilities. Information regarding ADA compliance is available from the U.S. Department of Justice ADA Information Line, (800) 514-0301, and from the ADA Web site – www.ada.gov

#### **Balloons:**

No balloons of any kind will be permitted.

# **Canopies and Ceilings:**

Canopies, including ceilings, umbrellas and canopy frames, can be either decorative or functional (such as to shade computer monitors from ambient light or to allow for hanging products). Canopies for in-line/linear or perimeter exhibits must comply with line-of-sight requirements. (See "Use of Space" for in-line/linear or perimeter exhibit space).

The bottom of the canopy should not be lower than 7ft from the floor within 5ft of any aisle. Canopy supports should be no wider than 3 inches. This applies to any exhibit space configuration that has a sight line restriction, such as an inline/linear exhibit spaces. Fire and safety regulations in many facilities strictly govern the use of canopies, ceilings, and other similar coverings. Check with the appropriate local agencies prior to determining specific exhibition rules.

### Carpet & Drape:

The expo hall is **not** carpeted. **Exhibit spaces are required to have carpet or some floor covering**. You are allowed to bring your own or order from the official event contractor. If you need to use the concrete floor to demonstrate your product, please contact Event Management for approval.

# Aisle carpet color is:

Tuxedo

#### Drape:

Back drape will be 8ft high green and grey with 3ft green sides

#### **Demonstrations:**

As a matter of safety and courtesy to others, exhibitors should conduct sales presentations and product demonstrations in a manner which assures all exhibitor personnel and attendees are within the contracted exhibit space and not encroaching on the aisle or neighboring exhibits. It is the responsibility of each exhibitor to arrange displays, product presentation, audio visual presentations, and demonstration areas to ensure compliance. Exhibitors should be aware of building and local regulations regarding fire/safety and environment which must be adhered to.

# **Dismantling Early:**

Any exhibitor who begins to dismantle or pack their exhibit before the close of the expo will lose their accumulated priority points.

# **Exhibitor Badges & Exhibit Hall Access:**

All personnel representing the exhibitor or their agents must be identified with the official CBE exhibitor badge for access to the exhibit hall (including installation & dismantle). Prior to onsite registration opening, security will distribute temporary set-up badges.

Exhibitors are allowed access during installation & dismantle hours. On show days, exhibitors will be allowed access to the exhibit hall one (1) hour prior to expo hours with the official CBE show badge. See Schedule at a Glance for hours.

If an exhibitor needs to stay in his/her exhibit space after expo hours, please contact Event Management so we can notify security.

# Fire Equipment & Egress Signs:

Exhibit space displays and equipment shall not impair the visibility of egress signs, fire hoses, extinguishers, and audible or visual devices.

#### Hanging Signs & Graphics:

Hanging signs and graphics are allowed in island exhibit spaces. The maximum height is 18ft to the top of the sign. (In-line/ linear exhibit spaces, or perimeter exhibit spaces do not qualify for hanging signs and graphics). The distance is measured from the floor to the top of the sign. Whether suspended from above, or supported from below, they should comply with all use-of- space requirements. For example, the highest point of any sign should not exceed the maximum allowable height for the exhibit space type.

# Lighting:

Exhibitors should adhere to the following suggested minimum guidelines when determining exhibit space lighting:

- No lighting, fixtures, lighting trusses, or overhead lighting are allowed outside the boundaries of the exhibit space. Exhibitors intending to use hanging light systems should submit drawings to Event Management for approval.
- Lighting, including gobos, should be directed to the inner confines of the exhibit space space. Lighting should not project onto other exhibits or exhibition aisles.
- Lighting which is potentially harmful, such as lasers or ultraviolet lighting, should comply with facility rules and be approved in writing by Event Management.
- Lighting that spins, rotates, pulsates, and other specialized lighting effects should be in good taste and not interfere with neighboring exhibitors or otherwise detract from the general atmosphere of the event.

# **Multi-story Exhibit:**

A Multi-story exhibit is a exhibit space where the display fixture includes two or more levels. In many cities, a Multi-storied exhibit requires prior approval by the exhibit facility, and/or relevant local government agency, as well as Event Management because it is deemed to be a "structure" for building purposes. The city building department generally needs to issue a building permit based on an application and drawings prepared and submitted by a licensed architect or engineer. Exhibitors should obtain local building regulations early on to ensure that all time constraints are met.

# **Open Exhibit Space Locations:**

Any open exhibit space location will be available at the current exhibit space rental. To purchase an additional open exhibit space location, contact a member of Event Management for pricing and payment options. Any exhibitor that expands into another exhibit space location that is not contracted to them will be charged for the additional space.

# **Product Height:**

Some exhibitors have products that exceed display height restrictions. Exhibition organizers have guidelines for displaying such products. Products exceeding height restrictions are usually permitted, providing they are displayed in operating mode, and the names and logos, etc. on the product are as it is sold. No additional advertising or signs can be attached. Please contact Event Management for approval for variance in height regulations.

# Sound/Music:

In general, exhibitors may use sound equipment in their exhibit spaces so long as the noise level does not disrupt the activities of neighboring exhibitors. Speakers and other sound devices should be positioned so as to direct sound into the exhibit space rather than into the aisle. Rule of thumb: Sound and noise should not exceed 85 decibels when measured from the aisle immediately in front of a exhibit space.

Exhibitors should be aware that music played in their exhibit spaces, whether live or recorded, may be subject to laws governing the use of copyrighted compositions. ASCAP, BMI, and SESAC are three authorized licensing organizations that collect copyright fees on behalf of composers and publishers of music.

#### Storage:

Fire regulations in most exhibit facilities prohibit storing product, literature, empty packing containers, or packing materials behind back drapes or under draped tables. In most cases, however, exhibitors may store a limited supply of literature or product appropriately within the exhibit space area, so long as these items do not impede access to utility services, create a safety problem, or look unsightly. Exhibit spaces on the end of an aisle where the back of the exhibit space is visible and unsightly, may be required by Event Management to add drape to mask the unsightliness at the exhibitor's expense.

# Structural Integrity:

All exhibit displays should be designed and erected in a manner that will withstand normal contact or vibration caused by neighboring exhibitors, hall laborers, or installation/dismantling equipment, such as fork lifts. Displays should also be able to withstand moderate wind effects that may occur in the exhibit hall when freight doors are open. Refer to local building codes that regulate temporary structures.

Exhibitors should ensure that any display fixtures such as tables, racks, or shelves are designed and installed properly to support the product or marketing materials to be displayed.

# **Suitcasing & Outboarding:**

"Suitcasing" is the act of suppliers or sales representatives soliciting business in the aisles of the exhibition, in another company's exhibit space, during any event activities without authorization from Event Management. Notify Event Management if you witness anyone "suitcasing".

"Outboarding" is the act of non-exhibiting companies, Associations, suppliers, or sales representatives conducting meetings, hospitality functions, training or showrooms with event participants off of the show floor (in hotels, restaurants, parking lots and other venues) without having purchased a exhibit space at the event or having authorization from Event Management.

"Suitcasing and outboarding" are violations of the CBE exhibition policy. Please report any violations to Event Management.

#### **Towers:**

A Tower is a free-standing exhibit component separate from the main exhibit fixture. The height restriction is the same as that which applies to the appropriate exhibit space configuration being used.

Towers in excess of 8ft should have drawings available for inspection. Fire and safety regulations in many facilities strictly govern the use of towers. A building permit or safety lines may be required.

# **Vehicles:**

Rules vary depending on the facility. See convention center rules. Depending on the exhibit space location, a targeted move-in may be required for the vehicle. Please notify Event Management if you will be displaying a vehicle and confirm if a targeted move-in time will be required.



# Exhibit Space Height & Display Regulations In-line & Linear Exhibits

#### **Definition:**

In-line or linear exhibit spaces are generally arranged in a straight line and have neighboring exhibitors on the left and/or right of their exhibit space leaving one side of their exhibit space exposed to the aisle.

# Use of Space:

Display materials should be arranged in such a manner so as not to obstruct sight lines of neighboring exhibitors.

# Space rental includes:

Standard 8ft. draped back wall and 3ft. draped side rails. A 7x44 company identification sign with the company name listed as it appears on your space contract/invoice.

#### Carpet:

The exhibit halls are NOT carpeted. Exhibit spaces do NOT include carpet. Exhibit spaces are required to have carpet or floor covering.

#### Drape:

CBE will be draped with a combination of green and grey back drape and green side rails.

### Height:

All display fixtures and components including graphics and identification signs are allowed a maximum height of 8ft only in the rear half (measuring 5 ft. from the back wall) of the exhibit space. A maximum height of 4 ft. is allowed in the front half of the exhibit space (measuring 5 ft. from the aisle). [See image A below]

### **Corner In-line or Linear Exhibit Spaces:**

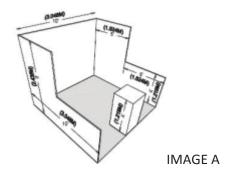
A corner exhibit space is an in-line/linear exhibit space at the end of a series of exhibit spaces with exposure to intersecting aisles on two sides. All guidelines for in-line/linear exhibit space apply.

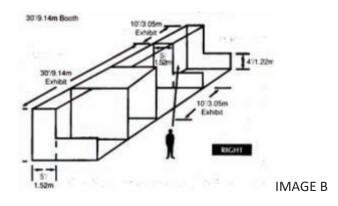
# 10x30's or larger In-line Exhibit Spaces:

When three or more in-line or linear exhibit spaces are used in combination to create a single exhibit space, the 4ft. height limitation only applies to the portion of the exhibit space which is within 10ft of an adjoining exhibit space or corner. [See image B below]

### All exhibit spaces must adhere to display regulations:

Including ADA, demonstrations, lighting, sound, structural integrity, and storage.









# **Exhibit Space Height & Display Regulations**Island Exhibits

# **Definition:**

An island exhibit space is 400 square feet or larger with aisles on all four sides.

# Use of Space:

An island space is separated by the width of an aisle from all neighboring exhibits so full use of the exhibit space is permitted.

# Height:

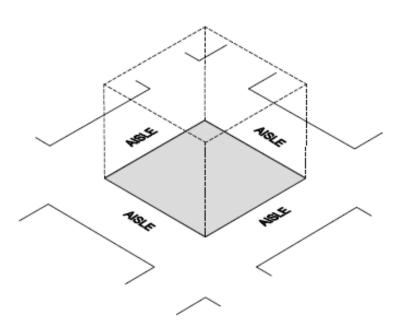
All display fixtures, components including graphics and identification signs are allowed a maximum height of 18ft. Some venues have low ceiling areas so please check the service manual for any notices for exhibit spaces in a low ceiling location.

# **Multi-level or Ceilings:**

Exhibitors installing a display with a ceiling or second level must meet all building, fire safety and structural integrity regulations.

# All exhibit spaces must adhere to display regulations:

Including ADA, demonstrations, lighting, sound, structural integrity, and storage.





# **Exhibit Space Height & Display Regulations Perimeter Exhibits**

# **Definition:**

A perimeter exhibit space is an In-line or linear exhibit space that is located on the outer-perimeter of the exhibit floor, with no exhibitors behind them.

# Use of Space:

Display materials should be arranged in such a manner so as not to obstruct sight lines of neighboring exhibitors.

# Space rental includes:

Standard 8ft. draped back wall and 3ft. draped side rails. A 7x44 company identification sign with the company name listed as it appears on your space contract/invoice.

#### Carpet:

The exhibit halls are NOT carpeted. Exhibit spaces do NOT include carpet. Exhibit spaces are required to have carpet or floor covering.

#### Drape:

CBE will be draped with a combination of green and grey back drape and green side rails.

# Height:

All display fixtures, components including graphics and identification signs are allowed a maximum height of 12ft only in the rear half (measuring 5 ft. from the back wall) of the exhibit space. A maximum height of 4 ft. is allowed in the front half of the exhibit space (measuring 5 ft. from the aisle).

### **Corner Perimeter Exhibit Spaces:**

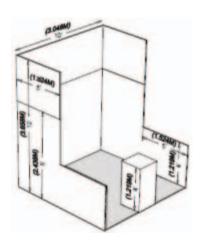
A corner perimeter exhibit space is at the end of a series of exhibit spaces with exposure to intersecting aisles on two sides. All guidelines for perimeter exhibits apply.

### 10x30's or larger In-line Exhibit Spaces:

When three or more in-line or linear exhibit spaces are used in combination to create a single exhibit space, the 4ft. height limitation only applies to the portion of the exhibit space which is within 10ft of an adjoining exhibit space or corner.

# All booths must adhere to display regulations:

Including ADA, demonstrations, lighting, sound, structural integrity and storage.





# Baltimore Convention Center Baltimore, MD

# **Exhibit Space Height & Display Regulations Other Exhibit Spaces**

CBE **does not** have the following exhibit spaces in this event:

End-cap exhibit spaces

Peninsula exhibit spaces

Split Island exhibit spaces

Extended header exhibit spaces

Does not allow cubic content



# Baltimore Convention Center Baltimore, MD

# Multi-Level Exhibit Spaces Hanging Sign Requirements

# Multiple Levels or Ceilings (including tents):

"Double-decker" exhibit spaces or exhibit spaces with ceilings (including tents) were previously required to be equipped with special fire safety devices. However, the Fire Safety Department at Baltimore Convention Center and major show contractors have worked together to develop codes for trade shows that offer a safe and cost-effective alternative to sprinklers. These requirements apply to all exhibits that have a ceiling or second story.

### **Fire Code Requirements:**

For exhibits using automatic sprinklers, the amount and type of sprinkler coverage you need depends on your exhibit space specifications. If you would prefer automatic sprinklers, or are required to use them, contact the Fire/Safety Office to discuss your options.

### **Explanation of Fire Code Items for Multiple Level Exhibit Spaces:**

Each enclosed or covered area must be protected by an audible smoke detector. This includes storage closets built into the exhibit.

Each enclosed or covered area must display a charged and approved fire extinguisher.

The maximum occupancy of the load-bearing area(s) in a multi-story exhibit is limited to one person per fifteen net square feet of floor space, not to exceed a total of twenty-five persons. This maximum occupancy must be posted.

Exhibit spaces that are multi-story, contain covered assembly areas, such as conference areas or theaters, or extend beyond 300 feet, must meet the following minimum life safety requirements.

- This type of exhibit space requires a separately approved floor plan by the BCPD/PAO and documentation of load capabilities for the second level must be provided.
- There should not be less than two means of egress from each load bearing area(s) in excess of 200 square feet in a multi-story exhibit, or from each covered assembly area in excess of 200 square feet.
- An "automatic extinguishing system" must protect single level exhibit spaces greater than 300 square feet and covered with a ceiling.
- A single exhibit or group of exhibits with ceilings that DO NOT require sprinklers must be separated by a minimum of 10 feet where the aggregate ceiling exceeds 300 square feet.

#### Smoke Detectors:

All areas under the second level or ceiling, including closets, need to be equipped with an UL-approved (or similarly-approved), battery-operated smoke detector. If this space is enclosed after hours, the smoke detector must be audible outside the enclosed area.

# **Fire Extinguishers:**

UL-approved (or similarly approved) 2-1/2 lb. ABC-type fire extinguisher must be posted in a clearly visible and readily accessible area for each 200 sq. ft. enclosure.

# **Posted Certificate of Fire Retardant Materials:**

A certificate verifying exhibit space construction materials are fire retardant must be posted in a conspicuous place within the exhibit.

# **Certified Approval:**

After the exhibit has been designed, the blueprints must be approved and stamped by a licensed professional structural engineer. These blueprints should include dimensions and an isometric rendering.

#### Fire Marshal Review:

Send your stamped blueprints to Baltimore Convention Center for review at least 60 days before the event opens to allow sufficient time for any needed corrections. Be sure that your plans show dimensions and an isometric rendering of the exhibit. In addition, all areas requiring sprinkler protection must be highlighted. If you do not provide your plans on time, it may cause delays or disapproval of your exhibit space during the pre-event fire inspection.

# **Structural Supports:**

Exhibit spaces must be designed to be self-supporting. Nothing shall be taped, mounted, or attached in any form or manner to walls, doors, or facility structure. The driving of nails, tacks, or screws into floors, walls, columns, ceilings, or trim will not be permitted, nor will drilling of holes into any portion of the expo halls.

# Signs:

No electric flashing signs will be permitted, unless approved by Event Management in writing, in advance.

# Sign Height:

Signs are considered display material and must conform to the height limitations for display material as specified for each type of exhibit space. The sole exception is a company logo (name, identification, or letters) that is attached to a piece of equipment, regardless of its height, provided that is how the equipment is sold.

# Signs/Lighting Grid Work:

Signs which are a part of and supported by a free standing structure may be utilized for exhibitor identification or promotion. Signs/grid work may be hung from the ceiling but must comply with the facility rules and regulations, as well as applicable NFMT display rules and regulations. The bottom of the sign must be a minimum of 12 feet above the floor and the top of the sign must not be higher than 18 feet above the floor. All hanging sign forms must be filled out properly and sent to the official contractor.

#### Signs, Hanging — Requirements:

No equipment may be attached to the ceiling of the expo hall, beams or trusses, unless approved by Baltimore Convention Center and installed by the official show service contractor. Event Management allows ceiling-hung corporate identification for exhibiting companies occupying island space of 400 square feet or more.

The increased size of events at Baltimore Convention Center and the complexity of move-in and move-out have brought about greater awareness for safety in all aspects of event operations. This is especially true in the area of hanging materials and signs from structural members. Based on this concern, the Convention Facility has established the following policy:

All orders for ceiling hung materials must be submitted for approval and accompanied by the following three items:

- 1) A certified weigh bill to verify assembled weight (not including crate).
- 2) Two copies of floor plans or diagrams of sign(s) or material to be hung approved by a structural engineer must be mailed to the Fire Marshall.
- 3) Statement of structural integrity signed by exhibitor and sign builder.

Baltimore Convention Center Attention: Fire Marshall One West Pratt St. Baltimore, MD 21201

A copy of all three items must also be sent to: ROC Exhibitions, Inc. Bob Posch - CBE 1963 University Lane Lisle, IL 60532

# Free Form or Island Exhibit Spaces Guidelines:

All exhibit spaces exceeding twelve feet (12') in height, whether a tower, pylon, or second story, regardless of whether people will occupy an upper area or not, must meet the following criteria:

- Drawings must be signed or stamped by a reviewing structural engineer indicating that the structure design is properly engineered for its proposed use.
- Drawings must be signed by an authorized official of the exhibit-building company, indicating that the structure is built in compliance with the details and specifications set forth in the drawings.
- Drawings must be available on show site for inspection by Event Management, the installation/dismantling contractor, exhibit and/or governmental authorities during the time the exhibit is being erected, exhibited, and dismantled.
- Signs are to be posted at entrances to all second story exhibit spaces that will be occupied, indicating the maximum number of people the structure will accommodate.
- All requests for free-form or island exhibit spaces must first be approved by Event Management.
- Exhibits with second story occupancy must also comply with all local regulations, and all plans must be approved by the Fire Marshall. Please refer to Baltimore Convention Center.

For further details regarding local Ordinances pertaining to multi-story exhibit spaces, please contact Baltimore Convention Center at 410-649-7000.

#### **EXHIBITION RULES AND REGULATIONS**

- 1. EVENT MANAGEMENT: The words 'Event Management' as used herein shall mean event management as previously specified in the contract, or its officer or Committees or Agents or Employees acting for it in the management of the Exhibition.
- 2. ELIGIBLE EXHIBITS: Exhibits will be limited to those companies or other entities offering materials, 2. ELIGIBLE ANIBITS. ANIBITS will be limited to inlose companies or other entities oftening interials, products or services of specific interest to registrants. Event Management reserves the right to determine the eligibility of any product floor display. Exhibiting manufacturers' representatives and/or distributors must list his participating principals as the exhibitors of record. Only the sign of the exhibitor whose name appears upon the face of this contract may be placed on the exhibit space or in the printed list of Exhibitors of the Exhibition. No exhibitors or advertising will be allowed to extend beyond the space allotted to the Exhibitor, or above the back and side rails.

Event Management reserves the right to reject, eject, or prohibit any exhibit in whole or in part, or Exhibitor or his representatives upon the Event Management's good faith determination that the same is not in accordance with these rules and regulations. Event Management reserves the right to relocate a exhibit space at anytime. In such event the exhibitor will have no financial remedy with Event Management.

space at anytime. In such event the exhibitor will have no financial remedy with Event Management.

3. LIMITATION OF LIABILITY: The Exhibitor agrees to indemnify and hold harmless the Event Management, its subsidiaries, the sponsor, owner, exhibition hall facility, and city in which this Exhibition is being held and their officers, agents, and employees, against all claims, losses, suits, damages, judgements, expenses, costs and charges of every kind resulting from its occupancy of the space herein contracted for by reason of personal injuries, death, property damages, or any other cause sustained by any person or others. The Event Management will not be responsible for loss or damage to displays or goods belonging to exhibitors, whether resulting from fire, storms, acts of God, air conditioning or heating failure, theft, pilferage, mysterious disappearance, bomb threats or other causes. All such items are brought to the Exhibition and displayed at exhibitors own risk, and should be safeguarded at all times.

Event Management will provide the services of a reputable agency for perimeter protection during the period of installation, event and dismantling and Exhibitor agrees that the provision of such services constitutes adequate discharge of all obligations of the Event Management to supervise and protect Exhibitors' property within the Exhibition. Exhibitors may furnish additional guards at their own cost and expense, only with prior approval by Event Management.

The exhibitors' official event directory and in any promotional material.

Exhibitor agrees to indemnify Event Management against and hold it harmless for any claims and for all damages, costs and expenses, including without limitation, attorneys' fees and amounts paid in settlement incurred in connection with such claims arising out of the acts or negligence of Exhibitor, his Agents, or Employees.

- 4. DEFAULT IN OCCUPANCY: If exhibition space is not occupied by the time set for completion of installation of displays, such space may be possessed by Event Management for such purposes as it
- 5. SUB-LEASING: Exhibitor shall not sublet his space, or any part thereof, of the exhibition of anything not specified in the contract. Exhibitor may not exhibit, offer for sale, give as a premium, or advertise articles not manufactured or sold in his own name, except where such articles are required for the proper demonstration of operation of Exhibitor's display, in which case identification of such articles shall be limited to the regular nameplate, imprint, or other identification which in standard practice appears normally on them. Exhibitor may not permit in his exhibit space non-exhibiting Companies' Representatives. Rulings of the Event Management shall in all instances be final with regard to use of any exhibit space.
- 6. DAMAGE TO PROPERTY: Exhibitor is liable for any damage caused to building floors, walls or columns, or to standard exhibit space equipment, or to other Exhibitor's property. Exhibitor may not apply paint, lacquer, adhesives, or other coating to building columns and floors or to standard exhibit space equipment.
- 7. OFFICIAL SERVICE CONTRACTOR: To assure orderly and efficient installation, operation, and removal of the displays, and to minimize confusion by the presence or solicitation of unknown or unqualified firms, Event Management, has designated an official service contractor. In venues where permitted, Exhibitors may be free to use its own display house providing the outside contractor for set up and dismantle of the exhibit submits a request, in writing, to Event Management and includes a list of the names of all display company representatives working in the exhibit area along with the proof of liability insurance satisfactory to Event Management.
- 8. SPECIAL SERVICES: Electricity, gas, water, and other utilities, as well as other special services needed by individual Exhibitors, are provided only when the Exhibitor orders and agrees to pay for them specially from the persons authorized to supply such services in conformity with City, insurance and
- 9. EXHIBIT SPACE REPRESENTATIVES: Exhibit space representatives shall be restricted to Exhibitor's Employees and their authorized Representatives. Exhibit space representatives shall wear badge identification furnished by Event Management at all times. Event Management may limit the number of exhibit space representatives at any time. All exhibit spaces must be staffed by the Exhibitor during all open event hours
- 10. ELECTRICAL SAFETY: All wiring on displays or display fixtures must conform to the applicable standards established by various Governmental Agencies and standard fire inspection ordinances. All display wiring must exhibit the seal and/or such other seals of official approving agencies as may be required at the site of the Exhibition.
- required at the site of the Exhibition.

  11. SAFETY AND FIRE LAWS: All applicable fire and safety laws and regulations must be strictly observed by the Exhibitor. Cloth decorations must be flameproof. Wiring must comply with local Fire Department and Underwriters' Rules. Smoking in exhibits is forbidden. Crowding will be restricted, aisles and fire exits must not be blocked by exhibits. No displays of paper, pine boughs, leafy decorations, trees, or tree branches are allowed. Acetone and most rayon drapes are not flameproof and may be prohibited. No storage behind exhibits is provided or permitted.

  12. DECORATION: Event Management shall have full discretion and authority in the placing, arrangement and appearance of all items displayed by Exhibitor and may require the replacing, rearrangement or redecorating of any item or of any exhibit space, at the Exhibitors expense. Exhibitor must make certain that surfaces or dividers and back-walls are finished in such a manner as not to be unsightly or have logos or promotion facing Exhibitors in adjoining exhibit spaces. If such surfaces remain unfinished by the "must be set time" outlined in the service manual, Event Management shall authorize the official
- the "must be set time" outlined in the service manual, Event Management shall authorize the official decorator to effect the necessary finishing at the Exhibitor's expense. Any displays on which set-up has not been started by the "must be set time" outlined in the exhibitor manual, Event Management reserves the right to have such displays installed at the Exhibitor's expense. Event Management will not allow any installation or moving of exhibit spaces or freight one-hour prior to the opening of the exhibit floor. Height and Floor Coverings:

Exhibit spaces and/or displays must be built, erected within the height limits and guidelines set forth in the exhibitor manual. Any Exhibitor whose exhibit space exceeds the height limits and/or guidelines will be required at their own expense to alter the display to conform to the limits and guidelines.

All exhibit space floor areas must be covered with carpet or approved covering. In the event of non-compliance, Event Management reserves the right to have the display area covered with proper floor coverings at the Exhibitor's expense.

- 13. SOUND LEVEL: Mechanical or electrical devices which produce sound must be operated so as not to prove disturbing to other Exhibitors. Event Management reserves the right to determine the acceptable sound level in all such instances.
- 14. PERFORMANCE OF MUSIC: The Exhibitor acknowledges that any live or recorded performances of copyrighted music which occur in the Exhibitor's exhibit space must be licensed from the appropriate copyright owner or agent. The Exhibitor undertakes full responsibility for obtaining any necessary licenses and agrees to indemnify and hold harmless Event Management from any damages or expenses incurred by Event Management due to the Exhibitor's failure to obtain such licenses.
- 15. LOTTERIES / CONTESTS: Exhbitor is charged with knowledge of and agrees to act in conformance with all applicable statues, ordinances, rules, orders, regulations and directions which are in force during the dates of CleanBuilding Expo and which are issued, adopted, or enforced by the federal, state or local governments or any department, bureau or office thereof.
- 16. PERSONNEL AND ATTIRE: Event Management reserves the right to determine whether the character and/or attire of exhibit space personnel is acceptable and in keeping with the best interests of Exhibitors and the Exhibition. Further, Exhibitor expressly agrees that he and his personnel will not conduct official
- exhibitor functions in his private rooms during business hours of the Exhibition.

  17. EXHIBITOR CONDUCT: Exhibitors wishing to conduct retail sales within their exhibit space are subject The First North Control Carlibrium withing to conduct relations will be responsible for all applicable federal, state and local taxes. Subject to the foregoing, the distribution of samples, souvenirs, publications, etc., or other sales or sales promotion activities must be conducted by Exhibitor only from within his exhibit space. The distribution of any articles that interfere with the activities or obstructs access to neighboring

- exhibit spaces, or that impedes aisles, is prohibited. No article containing any product other than the product or materials made or processed or used by Exhibitor in his product or service may be distributed except by written permission of Event Management.
- 18. OBSTRUCTION OF AISLES OR EXHIBIT SPACES: Any demonstration of activity that results in obstruction of aisles or prevents ready access to nearby Exhibitors' exhibit spaces shall be suspended for any periods specified by Event Management.
- 19. ADMISSION: Admission is open to adults affiliated with the industry served by the Exhibition. No persons under 18 years of age will be admitted to the exhibit hall or conference sessions unless otherwise specified. Event Management shall have sole control over admission policies at all times.
- specined. Event Management shall have sole control over admission policies at all times.

  20. TERMINATION OF EXHIBITION: In the event that the premises in which the Exhibition is or is to be conducted shall become, in the sole discretion of Event Management, unfit for occupancy, or in the event the holding of the Exhibition or the performance of Event Management under the contract (of which these Rules and Regulations are a part) are substantially or materially interfered with by virtue of any cause or causes not reasonably within the control of Event Management, said contract and/or the Exhibition (or any part thereof) may be terminated by Event Management. Event Management shall not be responsible for delays, damage, loss, increased costs or other unfavorable conditions arising by virtue of any cause or causes not reasonably within the control of Event Management. If Event Management terminates said contract and/or the Exhibition (or any part thereof) as aforesaid, then Event Management may retain such part of any Exhibitor's rental as shall be required to recompense it for expenses incurred up to the time such contingency shall have occurred, and there shall be no further liability on the part of either party. For part of any Exhibitor's rental as shall be required to recompense it for expenses incurred up to the time such contingency shall have occurred, and there shall be no further liability on the part of either party. For purposes hereof, the phrase "cause or causes not reasonably within the control of Event Management" shall include, but not by way of limitation; fire; casualty; flood; epidemic; earthquake; explosion or accident; blockage embargo; inclement weather; governmental restraints; or orders of civil defense or military authorities; act of public enemy; riot or civil disturbance; strike, lockout, boycott or other labor disturbance; inability to secure sufficient labor; technical or other personnel failure; impairment or lack of adequate transportation facilities; inability to obtain condemnation, requisition or commandeering of necessary supplies or equipment; local, State or Federal laws, ordinances, rules orders, decrees or regulations whether legislative, executive or judicial, and whether constitutional or unconstitutional; or Act of God. Act of God.
- 21. RESOLUTION OF DISPUTES: In the event of a dispute or disagreement between: Exhibitor and Official Contractor, or between Exhibitor and a Labor Union or Labor Union Representative; or between two or more Exhibitors, all interpretations of the rules governing the Exhibition, actions, or decisions concerning this dispute of disagreement by Event Management intended to resolve the dispute or disagreement shall be binding on Exhibitor.
- 22. RECEIPT OF GOODS AND EXHIBITS: All arriving goods and exhibits will be received at receiving areas designated by Event Management. All incoming goods and exhibits must be plainly marked and all charges prepaid.
- 23. CARE AND REMOVAL OF EXHIBITS: The Event Management will maintain the cleanliness of all aisles, Exhibitor must, at his own expense, keep exhibits clean and in good order. All exhibits must remain fully intact until the Exhibition has officially ended. Disturbing or tearing down an exhibit prior to the official closing hour of the Exhibition can result in a penalty and a refusal by Event Management to accept or process exhibit space applications for subsequent exhibition. Exhibits must be removed from the building by the time specified in the Exhibitor's Manual. In the event any Exhibitor fails to remove his exhibit in the allotted time, the Event Management reserves the right, at the Exhibitor's expense, to ship the exhibit another time, the Event Management's choosing or to place the same in a storage warehouse subject to the Exhibitor's disposition or make such other disposition of this property as it may deem desirable without any liability to the Event Management.
- 24. PHOTOGRAPHY: Before, after, or during event hours, no photography or videotaping will be permitted anywhere except by Event Management or the official event photographer. Only those professional photographers approved by Event Management will be allowed on the event floor. Any individual, whether exhibitor or attendee, is prohibited from taking photographs or electronic images of exhibit displays or their contents without the permission of the exhibitor involved. Violators will be escorted off the exhibit floor and will forfeit their credentials and/or film. Violators will not be allowed re-entry. Event Management reserves the right to use photographs taken at the event for promotional purposes
- 25. INSURANCE Exhibitor agrees to maintain comprehensive general liability insurance, including contractual liability insurance, against claims for personal and bodily injury, death, or property damage incident to, arising out of or in any way connected with the Exhibitor's participation in the Exhibition, in an amount not less than two million dollars (\$2,000,000) per occurrence, two million dollars (\$2,000,000) aggregate for personal injury, death, or property damage in any one occurrence and be prepared to furnish a certificate of insurance to the ISSA if requested. Such insurance shall include coverage of the Exhibitor's indemnification obligations under Section 20 of this Agreement and shall name ISSA as an additional insured under such policies. additional insured under such policies.

additional insured under such policies. Exhibitor agrees to maintain comprehensive general liability insurance, including contractual liability insurance, against claims for personal and bodily injury, death, or property damage incident to, arising out of or in any way connected with the Exhibitor's participation in the Exhibition, in an amount not less than one million dollars (\$1,000,000) aggregate for personal injury, death, or property damage in any one occurrence and be prepared to furnish a certificate of insurance to the ISSA if requested. Such insurance shall include coverage of the Exhibitor's indemnification obligations under Section 20 of this Agreement and shall name ISSA as an additional insured under such policies. insured under such policies.

Each Exhibitor is responsible for obtaining its insurance coverage at its own expense, such insurance for its Exhibit and display materials. Such insurance should cover all risks (liability, fire, theft, damage, etc., from place of shipment to Exhibit Facility and return, including the period in which the Exhibit/materials remain in the Exhibition. All policies shall contain an express waiver by the Exhibitor's insurance company of any right to subrogation as to any claims against ISSA, its officers, directors, agents, or employees.

- In the event Exhibitor opts to serve alcoholic beverages at its Exhibit space, Exhibitor shall also comply with the insurance requirements, including host liquor liability coverage, as set forth in Section 14.
- 26. LOSSES: Event Management shall bear no responsibility for damage to Exhibitor's property, or lost shipments either coming in or going out, nor for moving costs. Damage to inadequately packed property is Exhibitor's own responsibility. If exhibit fails to arrive, Exhibitor is nevertheless responsible for exhibit space cost. Exhibitor is advised to ensure against these risks.
- 27. AMENDMENT TO RULES: Any matters not specifically covered by the preceding rules shall be subject solely to the discretion of Event Management. The Event Management shall have full point in the matter of interpretation amendment and enforcement of all said rules and regulations, and that any such amendments when made and brought to the notice of the said Exhibitor shall be and become part hereof as though duly incorporated herein and subject to each and every one of the terms and conditions therein set forth.
- 28. DEFAULT: If the Exhibitor defaults in any of its obligations under this contract or violates any of its obligations or covenants under this contract, including without limitation any Exhibition Rule or Regulation promulgated pursuant to the contract, the Event Management may, without notice, terminate this agreement and retain all moneys received on account as liquidated damages. The Event Management may thereupon direct the Exhibitor forthwith to remove its Employees, Agents or Servants, and all of its articles of merchandise and other personal property from the space contracted for and from the Exhibition Hall.
- 29. AGREEMENT TO RULES: Exhibitor, for himself or herself and his or her employees, and representatives, agrees to abide by the foregoing Exhibitor Rules and Regulations, set in the exhibitor service kit/manual, and by any amendments that may be put into effect by Event Management.

  30. CONTRACT ACCEPTANCE: Deposit of your check does not constitute contract acceptance. This
- contract shall not be binding until accepted by Event Management as evidenced by their signature.
- 31. FORUM SELECTION: All disputes and matters arising under, in connection with or incident to this Agreement, shall be litigated, if at all, in and before a court in the State of Illinois, to the exclusion of the courts of any other state or country.
- 32. CHOICE OF LAW: This Agreement shall be governed by and construed in accordance with the internal laws of the State of Illinois (regardless of such State's conflict of laws principles).
- 33. PROMOTION: Any promotion in the event city, at but not limited to, the convention center, hotels airports, restaurants and bars must receive prior written approval from Event Management. Promotional replica items given in any way with actual fire protection or safety devices or actual fire protection or safety devices given to expo attendees shall be listed in accordance with the appropriate manufacturing standards and shall be in full working order.



# Baltimore Convention Center Baltimore, MD

# **Vehicle Display Authorization**

Deadline: February 14, 2020

Event Management must receive the request to display a vehicle in the exhibit space **35 days prior** to the first move-in day in order to submit to the convention center by their deadline (30 days prior to the first move-in day).

Exhibitors are required to abide by the rules and regulations of event, convention center and local city and state regulations.

- Fueling or fuel removal while on display is prohibited.
- Vehicles cannot be moved during the event.
- Fuel in the tank shall not exceed a ¼ of the tank capacity or 5 gallons, whichever is less.
- Fuel tank caps must be locked or sealed to prevent escape of vapors.
- Battery cables must be disconnected and the connecting leads wrapped with electrical tape.
- Keys to the vehicle must be turned into Event Management for the duration of the event.
- Vehicles which drip oil or other staining solutions must have drip pans or dray absorption powder under the vehicle/engine.
- Depending on the exhibit space location, a targeted move-in time may be required. Event Management will notify you if a targeted move-in time is required.
- Freeman Decorating is required to escort any vehicles operated by exhibitors into the
  exhibit hall, a mobile spotting fee of \$220.00 will be charged. Freeman's Motorized Unit/
  Vehicle Spotting Fee form will need to be completed and returned.

Exhibiting Company:		Exhibit Space #:		
Vehicle Make, Model, Description:				
Fuel Type or Electric:				
Contact:				
Phone:				
On-site contact if different than above:				
Contact:		Cell:		
Exhibitor Signature:		Date:		

E-mail or fax by February 14, 2020 to:

E-Mail: <a href="mailto:turbanczyk@rocexhibitions.com">turbanczyk@rocexhibitions.com</a> Fax: (630) 271-8234



# Baltimore Convention Center Baltimore, MD

# **EXHIBITOR APPOINTED CONTRACTOR (EAC)**

# **NOTIFICATION FORM**

NFMT® has selected certain firms (at rates considered equitable and normal for the area) as Official Contractors for various convention services. If you, the exhibitor, have contracted with any firm other than those appointed by CBE, you must complete and return this form. It is your responsibility to inform your contractor of the rules governing exhibitor appointed contractors. NOTE: There may be certain vendors & services exclusive to the Baltimore Convention Center and an EAC will not be allowed to provide that service.

**Deadline for Certificate of Insurance is Friday, February 7<sup>th</sup>.** EAC's are required to provide a certificate of insurance showing a minimum limit of \$3,000,000.00 per occurrence for property damage, personal injury, workers compensation aggregate coverage of \$3,000,000.00 per occurrence, and naming the following as additionally insured for the dates of the event (including move in and out days):

Freeman / ROC Exhibitions, Inc. / The Mayor & City Council of Baltimore, the Baltimore Convention Center, it's employees, it's elected/appointed officials, employees and official agents / Trade Press Media Group / ISSA /and the CleanBuildings Expo..

- The EAC must abide by the rules and regulations of the event and all pertinent union regulations.
- The EAC's employees must wear approved identification badges at all times while in the work area.
- If the EAC is empowered to incur expense on behalf of the exhibitor, a *Third Party Payment Authorization* form must be completed and returned to Shepard. The exhibitor agrees that they are ultimately responsible for the cost of all services provided in connection to their exhibit space.
- The EAC agrees to have evidence, in the exhibit space, that it has a valid authorization from the Exhibitor for services.
- The EAC must confine its operations to the exhibit area of its clients. No service desks, storage areas or other work facilities will be located anywhere in the facility. Show aisles and public areas are not part of the Exhibitor's exhibit space.
- The EAC may not solicit business on the exhibit floor.
- The EAC must have all business licenses, work permits and insurance required by State and City governments and Facility Management before beginning work and shall provide Event Management with evidence of compliance.
- If required, the EAC must be able to provide evidence that it has current and applicable labor contracts and must comply with all labor agreements and jurisdictions. The EAC must not jeopardize the production of the event by any act or practice that would lead to work stoppages, strikes or labor disputes.

Exhibiting Company:		Exhibit Space #:	-
EAC: Company:			
Services Provided by EAC:			_
Address	 City/State/	Zip:	_
Contact:			_
Phone:			_
E-mail:			
Services Provided by the Contractor:	 		_
Exhibitor Signature:		Date	

E-mail or fax to: E-Mail: turbanczyk@showmgmtservices.com Fax: (630) 271-8234



# CLEAN BUILDINGS EXPO MARCH 17 - 18, 2020 BALTIMORE CONVENTION CENTER BALTIMORE, MD

#### SERVICE INFORMATION

#### **BOOTH EQUIPMENT**

Each 10' x 10' booth will be set with 8' high green and gray back drape and 3' high green side drape. Booths 300 sqft or less will receive (1) 7" x 44" one-line booth identification sign. Booths larger than 300 sqft may receive a 7" x 44" one-line booth identification sign upon request.

#### **EXHIBIT HALL CARPET**

The exhibit area is not carpeted; however, aisles are carpeted in tuxedo. All Exhibitors are required to cover the exhibit floor space with carpet or floor covering. You may provide your own or rent from Freeman. Please refer to the enclosed Carpet Brochure and Order Form.

#### **DISCOUNT PRICE DEADLINE DATE**

Order early on <u>FreemanOnline</u> to take advantage of advance order discount rates, place your order by February 24, 2020.

# **SHOW SCHEDULE**

#### **EXHIBITOR MOVE-IN**

For more information and helpful hints on pre-show procedures and move-in, please go to Pre-Show FAQ

Sunday March 15, 2020 10:00 a.m. - 5:00 p.m. Monday March 16, 2020 8:00 a.m. - 6:30 p.m.

Any labor services performed Sunday will incur overtime charges. Material handling services performed Sunday will incur double time charges. Any labor and/or material handling services performed before 8:00 a.m. or after 5:00 p.m. Monday will incur overtime charges.

#### **EXHIBIT HOURS**

Tuesday March 17, 2020 12:00 p.m. - 4:00 p.m. Wednesday March 18, 2020 11:30 a.m. - 3:30 p.m.

#### **EXHIBITOR MOVE-OUT**

For more information and helpful hints on post-show procedures and move-out, please go to Post-Show FAQ

Wednesday March 18, 2020 3:31 p.m. - 9:00 p.m.

Any labor and/or material handling services performed after 5:00 p.m. Wednesday will incur overtime charges.

Freeman will begin returning empty containers at the close of the show.

#### **DISMANTLE AND MOVE-OUT INFORMATION**

- All exhibitor materials must be removed from the exhibit facility by Wednesday, March 18, 2020 at 9:00 p.m.
- To ensure all exhibitor materials are removed from the exhibit facility by the Exhibitor Move-Out deadline, please have all carriers check-in by Wednesday, March 18, 2020 at 8:00 p.m.

#### **POST SHOW PAPERWORK AND LABELS**

Our Exhibitor Services Department will gladly prepare your outbound Material Handling Agreement and labels in advance. Complete the Outbound Shipping form and your paperwork will be available at show site. Be sure your carrier knows the company name and booth number when making arrangements for shipping your exhibit at the close of the show.

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#### **EXCESSIVE TRASH AND BOOTH ABANDONMENT**

Any excessive trash which consists of display materials, carpet, padding, crates and/or pallets will be disposed of and charged both a handling fee and disposal fee during exhibitor move-in. Excessive booth materials and/or literature left in the booth at the end of the published exhibitor move-out that is not labeled for an outbound shipment will be considered abandoned and deemed as trash. The exhibitor will be charged for the removal and disposal of these items. Charges may include Installation & Dismantle Labor, Forklift/Rigging Labor, and/or Dumpster Fee. Please call our Exhibitor Services Department at (301) 918-7975 for a quote.

# **SERVICE CONTRACTOR CONTACTS / INFORMATION:**

#### **FREEMAN**

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 fax (469) 621-5609 FreemanWashingtonES@freeman.com

#### FREEMAN EXHIBIT TRANSPORTATION

(800) 995-3579 US & Canada or +1(512) 982-4187 Outside the US or +1(817) 607-5183 International Shipping Services or fax (469) 621-5810 or email <a href="mailto:exhibit.transportation@freeman.com">exhibit.transportation@freeman.com</a>

#### **FREEMAN ONLINE®**

Take advantage of discount pricing by ordering online at <u>FreemanOnline</u> by February 24, 2020. Using the enhanced FreemanOnline, you will enjoy easy access to added features and functions as well as the high caliber of Freeman services you've come to expect — **before**, **during** and **after** your show.

To place online orders, you will be required to enter your unique Username and Password. If this is your first time to use FreemanOnline, click on the "Create an Account" link. To access FreemanOnline without using the email link, visit <u>FreemanOnline</u>.

If you need assistance with FreemanOnline, please call our Customer Support Center at (888) 508-5054 Toll Free US and Canada or +1(512) 982-4186 Local and International.

#### SHIPPING INFORMATION

Warehouse Shipping Address:

Exhibiting Company Name / Booth # CLEAN BUILDINGS EXPO C/O FREEMAN 9900 BUSINESS PARKWAY LANHAM, MD 20706

Freeman will accept crated, boxed or skidded material beginning Monday, February 17, 2020 at the above address. Material arriving after March 06, 2020 will be received at the warehouse with an additional after deadline charge. Please note that the Freeman Warehouse does not accept uncrated freight (loose, padwrapped material and/or unskidded machinery), COD shipments, hazardous materials, freight requiring refrigerated or frozen storage, a single piece of freight weighing more than 5,000 pounds or a single piece of freight beyond the dimensions of 108" H x 93" W. Warehouse materials are accepted at the warehouse Monday through Friday between the hours of 8:00 AM - 3:30 PM. Certified weight tickets must accompany all shipments. If required, provide your carrier with this phone number: (301) 918-7975.

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**Show Site Shipping Address:** 

Exhibiting Company Name / Booth # CLEAN BUILDINGS EXPO
BALTIMORE CONVENTION CENTER C/O FREEMAN
1 W PRATT STREET
BALTIMORE, MD 21201

Freeman will receive shipments at the exhibit facility beginning Sunday, March 15, 2020. Shipments arriving before this date may be refused by the facility. Any charges incurred for early freight accepted by the facility will be the responsibility of the exhibitor. Certified weight tickets must accompany all shipments. If required, provide your carrier with this phone number: (301) 918-7975.

**Please note:** Any materials received by Freeman are subject to Material Handling Charges and are the responsibility of the Exhibitor. This also applies to items not ordered through the Official Show Vendors. Refer to the material handling form for charges for the service.

Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact Freeman for your quoted rates and rules applicable to disposal of your exhibit properties.

#### **LABOR INFORMATION**

Union Labor may be required for your exhibit installation and dismantle. Please carefully read the UNION RULES AND REGULATIONS to determine your needs. Exhibitors supervising Freeman labor will need to pick up and release their labor at the Labor Desk. Refer to the order form under Display Labor for Straight time and Overtime hours.

#### **ASSISTANCE**

We want you to have a successful show. If we can be of assistance, please call our Exhibitor Services Department at (301) 918-7975.

# **WE APPRECIATE YOUR BUSINESS!**

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# FREEMAN GENERAL INFORMATION

#### TRANSLATION SERVICE

Freeman is pleased to offer a new service for our international exhibitors that provides quick interpretation and translation in 150 languages. This service will not only interpret for us on a three-way conversation, but also translate emails from customers. To access this service you may contact Freeman (add the branch name) Exhibitor Services at (their phone number) or Freeman's Customer Support Center at (888) 508-5054 US & Canada or +1(512) 982-4186 Local & International.

#### **HELPFUL HINTS**

#### **SAVE MONEY**

Order early on <u>FreemanOnline</u> to take advantage of advance order discount rates, place your order by February 24, 2020.

#### **AVOID DELAY**

Ship early to avoid delays. Shipments arriving late at show site will cost you money, time and business!

### **SAFETY TIPS**

Use a ladder, not a chair. Standing on chairs, tables and other rental furniture is unsafe and can cause injury to you or to others. These objects are not designed to support your standing weight.

Be aware of your surroundings. You are in an active work area with changing conditions during move-in and move-out. Pay attention. Look for obstacles, and machinery and equipment that are in use.

Keep your eyes open for scooters and forklifts. The drivers of these vehicles may not be able to see you.

Stay clear of dock areas, trucks and trailers. These areas can be particularly dangerous.

Prevent electrical shocks, falling items and damage to materials. Do not attach items or equipment to the drapes or metal framework provided for you booth. This can cause serious injury or damage to materials.

We discourage children from being in the exhibit hall during installation and dismantle. If children are present during installation and dismantle, they must be supervised by an adult at all times.

Freeman does not ship or handle Hazardous Materials. If any materials you are shipping to the event fall into this category, please contact Freeman to be sure that the material will be allowed at the facility and by the association. In addition, if authorized by the facility and the association, you will need to make separate arrangements for the transport and handling of the approved materials, since Freeman will not transport or handle them.

The operation or use of all motorized lifts and motorized material handling equipment for installation/dismantle of exhibits is NOT permitted by exhibitors or by their exhibitor appointed contractors (EAC's). Thank you for your cooperation

#### **EXHIBITOR ASSISTANCE**

For more information and helpful hints on pre-show procedures and move-in, please go to Pre-Show FAQ

For more information and helpful hints on post-show procedures and move-out, please go to Post-Show FAQ

Call Freeman's Exhibitor Services department at (301) 918-975 with any questions or needs you may have.

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# Interested in going green and saving money?

Follow these tips to make sure your sustainable booth strategies are cost-neutral or even cost-saving! Leave an impact on the show floor, not the environment.



booth structure

Option 1 Multiple Use Use Forest Sustainable Certified (FSC) wood to build your booth and crates.

Get creative! Design your booth with a small shipping footprint to minimize carbon emissions. Freeman's eye-catching stretch- fabric booth designs pack up small (and light!) for shipping.

# **Option 2** One-time Use

Rent locally from nearby Freeman offices to reduce both shipping costs and carbon emissions.



#### **Option 1 Rent**

Rent rather than buy carpet to save on shipping, cleaning, and storage. Freeman Classic carpet can be reused at least four times.

#### **Option 2** Color

Use darker-colored carpet, which is easier to reuse and recycle. Freeman Classic dark-colored carpets are made of 20-50 percent recycled content.



3 shipping



Online + before deadline = better bottom line. Take advantage of early-bird pricing and consolidate shipping when ordering supplies.



Choose reusable shipping padding. Avoid packing peanuts and foam plastic materials that never decompose.



Ship early. Use the 30-day policy to ship materials to the Freeman advance warehouse.

4 graphics

#### **Option 1** Multiple Use

Print on a durable substrate without dates, event names, or locations.

#### **Option 2** One-time Use

Print on 100 percent recyclable materials like Freeman Honeycomb and Smartbuild Eco, which are just as cost-effective as PVC.





Reduce printing and **go digital** with your booth literature.



**Print locally.** Supporting local businesses while reducing shipping? It's a win-win.

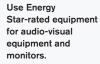


Print on at least 50 percent post-consumer recycled paper.











Power down. Turn off equipment at the end of each day.



Light up your booth with CFLs, LEDs, or other energyefficient lighting.



#### **MOVE OUT**

# train your team

Educate your installation and dismantling teams about recycling and donation processes.





shipping out

# Pack in, pack out.

Leave no traces on show site.

#### Join a caravan.

If you're shipping directly to another show, ask **Freeman Transportation about joining a caravan** to your next show.



# leftover materials

#### Remember to label.

Clearly label recyclable leftover material for disposal.

### **Donate the rest.**

Ask the Freeman Exhibitors Services desk about local donation programs.



**Furniture:** Purchased items Home furnishing: Décor staging materials

**Unused raw materials:** Plywood, subflooring, non-laminate wood

**Flooring:** 100 square feet of flooring. Excludes carpet.

**Left over giveaways:** Pens, pads of paper, sunglasses, USBs, etc., left over in your promotional giveaway

# TYPICALLY\* RECYCLABLE

Cardboard: Used for signs or shipping boxes

Glass: Green, brown, clear

Plastics: Shrink-wrap or plastic banding used to secure shipments; water/soda bottles; plexiglass (acrylics) clear, smoked, or tinted; Visqueen used to protect flooring

Metal: Aluminum cans/ steel banding

Paper: Fliers, brochures, programs, tickets, office paper, newspaper, magazines, paperboard

Wood: Non-laminate wood

FREEMAN

FREEMAN.COM



9900 Business Parkway Lanham, MD 20706 (301) 918-7975 • Fax: (469) 621-5609 DISCOUNT PRICE DEADLINE DATE FEBRUARY 24, 2020

NAME OF SHOW: CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020

COMPANY NAME:	BOOTH#:	
ADDRESS:	BOOTH SIZE X	
CITY/STATE/ZIP:		
CONTACT NAME:	PHONE #:	
CONTACT EMAIL:		

# **Payment Information**

Freeman only accepts payment information electronically. Place your order on FreemanOnline or follow the steps below to provide your payment information electronically and submit your order forms.

Freeman will no longer accept cash payments for any Freeman Services.

# 1. Submit your payment information

Proceed to our electronic Freeman Pay site to securely submit your payment information <a href="https://www.freemanpay.com/498491">https://www.freemanpay.com/498491</a>

# 2. Submit your order

Upload your order forms through the same link used to submit your payment information

- Both your order and your payment must be received by the discount deadline date to guarantee discount pricing.
- Orders received without payment or after the discount price deadline date will be charged at the standard price.
- Copies of invoices may be picked up from the Freeman Service Center prior to show closing.

# PAYMENT & LABOR

#### YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.

The terms and conditions set forth below become a part of the Contract between FREEMAN and you, the EXHIBITOR. Acceptance of said terms and conditions will be construed when any of the following conditions are met:

- THE METHOD OF PAYMENT FORM IS SIGNED; OR
- AN ORDER FOR LABOR, SERVICES AND/OR RENTAL EQUIPMENT IS PLACED BY EXHIBITOR WITH FREEMAN; OR
- WORK IS PERFORMED ON BEHALF OF EXHIBITOR BY LABOR SECURED THROUGH FREEMAN.

#### **DEFINITIONS**

For purposes of this Contract, "FREEMAN" or "The Freeman Companies" means Freeman Expositions, LLC., Freeman Expositions, Ltd., Freeman Audio Visual, Freeman Exhibit, Freeman Transportation, FreemanXP, LLC., Stage Rigging, LLC., The Freeman Company, Freeman Inc., Exhibit Surveys, LLC., Electrical, LLC., Freeman Digital Ventures, LLC., and their respective employees, directors, officers, agents, assigns, affiliated companies, and related entities including, but not limited, to any subcontractors FREEMAN may appoint. The term "EXHIBITOR" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractors ("EAC").

#### **PAYMENT TERMS**

Full payment, including any applicable tax, is due in advance or at show site. All payments must be in U.S. secure funds and all checks must be drawn on a U.S. bank. Orders received without advance payment or after the deadline date will incur additional charges as indicated on each order form. Payment for Audio Visual services and equipment is due in advance of move-in, unless otherwise agreed in writing with Freeman. All materials and equipment are on a rental basis for the du-ration of the show or event and remain the property of FREEMAN except where specifically identified as a sale. All rentals (excluding Audio Visual equipment and computers) include delivery, installation, and removal from EXHIBITOR'S booth. Rental prices on Audio Visual equipment and computers do not include la-bor, delivery, electrical services or removal of the equipment from the booth. In case of cancellation of any orders or services by EXHIBITOR, a onehour "per per-son, per hour" charge will be applied for all labor orders that are not canceled in writing at least 24 hours prior to the scheduled start time. If Prestige Carpet, Custom-Cut Carpet, Modular Rental Exhibits and any other custom-order items or services have already been provided at the time of cancellation, fees will remain at 100% of the original charge. Audio Visual orders cancelled within 7 days from the show opening date will be charged a one-day rental rate on equipment. On-site cancellation of Audio Visual services will result in a one-day rental charge of equipment and any applicable labor. If the Show or Event is canceled because of rea-sons beyond FREEMAN'S control, EXHIBITOR remains responsible for all charges for services and equipment provided up to and including the date of cancellation. FREEMAN will not issue refunds to EXHIBITOR of any payments made before the date of cancellation. It is EXHIBITOR'S responsibility to advise the FREEMAN Service Center Representative of problems with any orders, and to check the EXHIBITOR'S invoice for accuracy prior to the close of the Show or Event. If EXHIBITOR is exempt from payment of sales tax, FREEMAN requires an exemption certificate for the State in which the services are to be used. Resale certificates are not valid unless EXHIBITOR is rebilling these charges to its customers. For International EXHIBITORS, FREEMAN requires 100% prepayment of advance orders, and any order or services placed at show site must be paid at the show. For all others, should there be any pre-approved unpaid balance after the close of the show; terms will be net, due and payable in DALLAS, TEXAS upon receipt of invoice. Effective 30 days after invoice date, any unpaid balance will bear a FINANCE CHARGE at the lesser of the maximum rate allowed by applicable law, or 1.5% per month, which is an ANNUAL PERCENTAGE RATE of 18%, and future orders will be on a prepaid basis only. If any finance charge hereunder exceeds the maximum rate allowed by applicable law, the finance charge shall automatically be reduced to the maximum rate allowed, and any excess finance charge received by FREEMAN shall be either applied to reduce the principal unpaid balance or refunded to the payer. If past due invoices or invoice balances are placed with a collection agency or attorney for collection or suit, EXHIBITOR agrees to pay all legal and collection costs. THESE PAYMENT TERMS AND CONDITIONS SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS. In the event of any dispute between the EXHIBITOR and FREEMAN relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to FREEMAN for its services, as an offset against the amount of any alleged loss or damage. Any claims against FREEMAN shall be considered a separate transaction, and shall be resolved on its own merits. FREEMAN reserves the right to charge EXHIBITOR for the difference between the EXHIBITOR'S estimate of charges and the actual charges incurred by EXHIBITOR, or for any charges that FREEMAN may be obligated to pay on behalf of EXHIBITOR, including without limitation, any shipping charges. If EXHIBITOR provides a credit card for payment and the credit card transaction is declined, EXHIBITOR hereby authorizes Freeman to process the outstanding balance in multiple smaller increments that total the amount of the outstanding payment obligation. In the event that a THIRD PARTY (AGENT) orders on behalf of the EXHIBITOR and the named THIRD PARTY does not discharge payment of the invoice prior to the last day of the show, charges will revert back to the EXHIBITOR. All invoices are due and payable upon receipt, by either party.

#### **ELECTRICAL**

If FREEMAN provides electrical services, claims will not be considered, or adjustments made unless filed in writing, by EXHIBITOR, prior to the close of the event. FREEMAN is not responsible for any damage or loss caused by the loss of power beyond its control and EXHIBITOR agrees to hold FREEMAN, directors, employees and agents harmless from such power loss. IN NO EVENT SHALL FREEMAN BE LIABLE FOR ANY INDIRECT OR CONSEQUENTIAL DAMAGES (INCLUDING WITHOUT LIMITATION LOST PROFITS) EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, WHETHER UNDER THEORY OF CONTRACT, TORT (INCLUDING NEGLIGENCE), PRODUCTS LIABILITY OR OTHERWISE. EXHIBITOR shall indemnify and hold harmless FREEMAN, its officers, directors, employees, and agents from and against any and all claims, liabilities, damages, fines, penalties or costs of whatsoever nature (including reasonable attorneys' fees) arising out of or in any way connected with EXHIBITOR'S actions or omissions under this Agreement. Please note that electrical services are NOT automatically included in Audio Visual rentals and must be ordered separately from the designated electrical provider.

#### LABOR UNDER THE SUPERVISION OF EXHIBITOR RESPONSIBILITIES

EXHIBITOR shall be responsible for the performance of labor provided under this option. It is the responsibility of EXHIBITOR to supervise labor secured through FREEMAN in a reasonable manner as to prevent bodily injury and/or property damage and also to direct them to work in a manner that is in compliance with FREEMAN'S Safe Work Rules and/or Federal, State, County and Local ordinances, rules and/or regulations, including but not limited to Show or Facility Management rules and/or regulations. If any labor secured through Freeman is conducting overhead work, the Exhibitor is responsible for ensuring that everyone in the area of overhead work is wearing a hard hat. If the Exhibitor does not have its own hard hats, Freeman can assist with obtaining them. It is the responsibility of EXHIBITOR to check in with the Service Desk to pick up labor, and to return to the Service Desk to release labor when the work is completed.

#### INDEMNIFICATION

EXHIBITOR agrees to indemnify, hold harmless, and defend FREEMAN from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to FREEMAN employees, and/or property damage arising out of work performed by labor provided by FREEMAN but supervised by EXHIBITOR. Further, the EXHIBITOR'S indemnification of FREEMAN includes any and all violations of Federal, State, County or Local ordinances, "Show Regulations and/or Rules" as published and/or set forth by Facility or Show Management, and/or directing labor provided by FREEMAN to work in a manner that violates any of the above rules, regulations, and/or ordinances.

# **IMPORTANT**

PLEASE REFER TO FREEMAN'S "MATERIAL HANDLING TERMS & CONDITIONS" AS IT RELATES TO MATERIAL HANDLING SERVICES AND TO THE "SERVICE REQUEST & SHIPPING INSTRUCTIONS CONTRACT" AS IT RELATES TO TRANSPORTATION SERVICES. CONTRACT TERMS DEPEND ON THE NATURE OF SERVICES SECURED BY EXHIBITOR THROUGH FREEMAN. TERMS & CONDITIONS MAY VARY FOR EACH TYPE OF SERVICE ORDERED THROUGH FREEMAN. Freeman ©2018

# MATERIAL HANDLING

YOU ARE ENTERING A BINDING CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE. Acceptance of said terms and conditions will be construed when any of the following conditions are met: This Material Handling Agreement (MHA) is signed; Exhibitor's materials are delivered to Freeman's warehouse or to an event site for which Freeman is the Official Show Contractor; or an order for labor and/or rental equipment is placed by Exhibitor with Freeman. Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact freeman for your quoted rates and rules applicable to disposal of your exhibit properties.

- 1. DEFINITIONS. For purposes of this Contract, Freeman means Freeman Expositions, Inc., and its employees, directors, officers, agents, assigns, affiliated companies, and related entities. In no event shall Freeman be deemed to be the Ultimate Consignee for shipping and custom purposes. The term "Exhibitor" means the Exhibitor, its employees, agents, and representatives.
- 2. PACKAGING/CRATES AND STORAGE. Freeman shall not be responsible for damage to loose or uncrated materials, pad wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperly packed or labeled materials. Freeman shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. Freeman does not accept any crates or packaging containing hazardous materials. Goods requiring cold storage and those in accessible storage are stored at Exhibitor's own risk. FREEMAN ASSUMES NO RESPONSIBILITY OR LIABILITY FOR LOSS OR DAMAGE TO GOODS IN COLD STORAGE OR ACCESSIBLE STORAGE.
- 3. EMPTY CONTAINERS. Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of Exhibitor or its representative. All previous labels must be removed or obliterated. Freeman assumes no responsibility for: error in the above procedures; removal of containers with old empty labels and without Freeman labels; or improper information on empty labels. FREEMAN WILL NOT BE LIABLE FOR LOSS OR DAMAGE TO CRATES AND CONTAINERS OR THEIR CONTENTS WHILE SAME ARE IN EMPTY CONTAINER STORAGE.
- 4. INBOUND/OUTBOUND SHIPMENTS. There may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of Exhibitor, or a lapse of time between the completion of packing and the actual pickup of materials from the booths for loading onto a carrier and during such times, Exhibitor materials will be left unattended. FREEMAN IS NOT RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER THEY HAVE BEEN DELIVERED TO EXHIBITOR'S BOOTHAT SHOW SITE OR BEFORE THEY HAVE BEEN PICKED UP FOR RELOADING AT THE CONCLUSION OF THE EVENT. Freeman recommends the securing of security services from Facility or Show Management. All MHA's submitted to Freeman by Exhibitor will be checked at the time of pickup from the booth and corrections will be made where discrepancies exist between the quantities of items on any form submitted to Freeman and the actual count of such items in the booth at the time of pickup. Freeman is not responsible for any wait time or other charges including business center charges arising from delivery or pickup of Exhibitor's materials.
- 5. DELIVERY TO THE CARRIER FOR RELOADING. Freeman assumes no responsibility for loss, damage, theft, or disappearance of Exhibitor's materials after same have been delivered to Exhibitor's appointed carrier, shipper, or agent for transportation after the conclusion of the show. Freeman loads the materials onto the carrier under directions from the carrier or driver of that carrier. Any loading onto the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. FREEMAN ASSUMES NO RESPONSIBILITY FOR LOSS, DAMAGE, THEFT OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS THAT ARISES OUT OF IMPROPERLY LOADED OR LABELED MATERIALS.
- 6. DESIGNATED CARRIERS. Freeman shall have the authority to change the Exhibitor designated carrier if that carrier does not pick up the shipment(s) at the appointed time. Where no disposition is made by Exhibitor, materials may be taken to a warehouse to await Exhibitor's shipping instructions and Exhibitor agrees to be responsible for charges relating to such rerouting and handling. IN NO EVENT SHALL FREEMAN BE RESPONSIBLE FOR ANY LOSS RESULTING FROM SUCH REROUTING DESIGNATION.
- 7. FORCE MAJEURE. Freeman's performance hereunder is subject to, and Freeman shall not be responsible for loss, delay, or damage due to, strike, work stoppages, natural elements, vandalism, Act of God, civil disturbances, power failures, explosions, acts of terrorism or war, or for any other cause beyond Freeman's reasonable control, nor for ordinary wear and tear in the handling of Exhibitor's materials.
- 8. CLAIM(S) FOR LOSS. Exhibitor agrees that any and all claims for loss or damage must be submitted to Freeman immediately at the show site and in any case not later than thirty (30) business days after the date when Exhibitor's materials are delivered to the carrier for transportation from show site or from Freeman's warehouse. All claims reported after thirty (30) days will be rejected. In no event shall a suit or action be brought against Freeman more than one (1) year after the date of loss or damage occurred.
- a. PAYMENT FOR SERVICES MAY NOT BE WITHHELD. In the event of any dispute between the Exhibitor and Freeman relative to any loss, damage, or claim, Exhibitor shall not be entitled to and shall not withhold payment due Freeman for its services as an offset against the amount of any alleged loss or damage. Any claims against Freeman shall be considered a separate transaction and shall be resolved on their own merits.

- b. MAXIMUM RECOVERY. If found liable for any loss, Freeman's sole and exclusive maximum liability for loss or damage to Exhibitors materials and Exhibitor's sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment whichever is less. All shipment weights are subject to correction and final charges determined by the actual or re-weighed weight of the shipment.
- C. LIMITATION OF LIABILITY. IN NO EVENT SHALL FREEMAN BE LIABLE TO THE EXHIBITOR OR TO ANY OTHER PARTY FOR SPECIAL, COLLATERAL, EXEMPLARY, INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, WHETHER SUCH DAMAGES OCCUR EITHER PRIOR OR SUBSEQUENT TO, OR ARE ALLEGED AS A RESULT OF, TORTIOUS CONDUCT, FAILURE OF THE EQUIPMENT OR SERVICES OF FREEMAN OR BREACH OF ANY OF THE PROVISIONS OF THIS CONTRACT, REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT OR IN TORT, INCLUDING STRICT LIABILITY AND NEGLIGENCE, EVEN IF FREEMAN HAS BEEN ADVISED OR HAS NOTICE OF THE POSSIBILITY OF SUCH DAMAGES. SUCH EXCLUDED DAMAGES INCLUDE BUT ARE NOT LIMITED TO LOST PROFITS, LOSS OF USE, AND INTERRUPTION OF BUSINESS OR OTHER CONSEQUENTIAL OR INDIRECT ECONOMIC LOSSES.
- 9. DECLARED VALUE. Declarations of Declared Value are between the Exhibitor and the selected Poarter @AQY@ and are in no way an extension of Freeman's maximum liability stated herein. Freeman will use commercially reasonable efforts to transmit the Declared Value instructions to the selected Carrier; however, FREEMAN WILL NOT BE LIABLE FOR ANY CLAIM ARISING FROM THE TRANSMITTAL OF, OR FAILURE TO TRANSMIT, DECLARED VALUE INSTRUCTIONS TO THE CARRIER NOR FOR FAILURE OF THE CARRIER TO UPHOLD THE DECLARED VALUE OR ANY OTHER TERM OF CARRIAGE.
- 10. JURISDICTION / VENUE. THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF TEXAS WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF OR RELATING TO THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICITON IN DALLAS COUNTY, TEXAS.
- 11. INDEMNIFICATION. Exhibitor agrees to indemnify and forever hold harmless Freeman from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) arising out or contributed to by Exhibitor's negligent supervision of any labor secured through Freeman; Exhibitor's negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of Exhibitor's employees, agents, representatives, customers, invitees and/or any Exhibitor Appointed Contractors (EAC) at the show or event to which this Contract relates, including but not limited to Exhibitor's violation of Federal, State, County or Local ordinance and/or Exhibitor's violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management.
- 12. LIEN. Exhibitor grants Freeman a security interest in and a lien on all of Exhibitor's materials that is from time to time in the possession of Freeman and all the proceeds thereof, including without limitation insurance proceeds (the "Collateral"), to secure the prompt and full payment and performance of all Exhibitor's indebtedness for monies paid, by Freeman on its behalf, services performed, materials and/or labor from time to time provided by Freeman to or for the benefit of Exhibitor ("Cobligations"). Freeman shall have all the rights and remedies of a secured party under the Uniform Commercial Code, as may be amended from time to time ("UCC"), and any notice that Freeman is required to give under the UCC of a time and place of a public sale or the time after which any private sale or other intended disposition of any Collateral is to be made shall be deemed to constitute reasonable notice if such notice is mailed by registered or certified mail at least five (5) days prior to such action. Freeman may hold and not deliver any of the Collateral to Exhibitor for so long as there are any Obligations that remain unpaid or unsatisfied.
- 13. WAIVER & RELEASE. Exhibitor, as a material part of the consideration to Freeman for material handling services, waives and releases all claims against Freeman with respect to all matters for which Freeman has disclaimed liability pursuant to the provisions of this Contract.
- 14. DRIVER LIABILITY WAIVER. IN CONSIDERATION OF FREEMAN PERMITTING ENTRANCE TO THE PREMISES, YOU, YOUR EMPLOYER, THE OWNER OF THE TRUCK AND OR EQUIPMENT THAT YOU ARE OPERATING (TRUCKOWNER) AND YOU AS AGENT OF YOUR EMPLOYER AND THE TRUCKOWNER, HEREBY ASSUME ALL RISK OF INJURY OR HARM TO YOURSELF AND OTHERS AND DAMAGE TO YOUR PROPERTY AND PROPERTY BELONGINGTOYOUREMPLOYEROROTHERSARISINGFROMYOURACTIVITIESWHILEBEING PERMITTED TO ENTER THE PREMISES. YOU AGREE TO ENTER AT YOUR OWN RISK. YOU HAVE FULL KNOWLEDGE OF ANY RISK INVOLVED IN THIS ACTIVITY. YOU RECOGNIZETHEHAZARDSANDAREAWAREOFALLTHERULESFORSAFEOPERATION. YOUR EMPLOYER, THE TRUCKOWNER, AND YOU AGREE TO INDEMNIFY AND HOLD HARMLESS FREEMAN, ITS EMPLOYEES, OFFICERS, DIRECTORS, AGENTS, ASSIGNS, AFFILIATED COMPANIES AND RELATED ENTITIES, AGAINST ANY AND ALL LIABILITY, ACTIONS, CLAIMS, AND DAMAGES OF ANY KIND WHATSOEVER ARISING FROM YOUR ACTIVITIES WHILE BEING PERMITTED TO ENTER THE PREMISE.

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# **AIR CARGO**

#### AIR CARGO SERVICE REQUEST AND SHIPPING INSTRUCTIONS CONTRACT

In tendering this shipment, the Shipper and Consignee agree to these TERMS which no agent or employee of the parties may alter. This Air Service Request and Shipping Instruction Contract is NON-NEGOTIABLE and has been prepared by Shipper, or if by Freeman or another on Shipper's behalf, it shall be deemed, conclusively, to have been prepared by the Shipper. The Shipper agrees that this shipment is subject to the TERMS stated herein All TERMS, including but not limited to, all the limitations of liability, shall apply to our agents and their contracting carriers.

1. DEFINITIONS: In this Contract, "Freeman" means Freeman Decorating Services, Inc., and its respective employees, officers, directors, agents, assigns, affiliated companies, and related entities including any contractors appointed by Freeman. The term "Shipper" means the person or business for whom the property is being transported, and includes their respective employees, officers, directors, agents, assigns, affiliated companies, and contractors appointed by the Shipper, excluding only Freeman. "Property" is all objects of any type received from the Shipper for transport by Freeman as described herein. "Consignee" is the party to whom Shipper has designated the goods are to be delivered.

2. FINAL CONTRACT BETWEEN THE PARTIES: In exchange for Shipper's payments and Freeman's services, which the parties have specified in this two-page Contract (including the Air Cargo Service Request and Shipping Instructions), Freeman and Shipper each agree that this Contact shall govern their respective rights and obligations regarding transportation of Shipper's property. This Contract shall take effect when the property first comes into the physical possession of Freeman, and the responsibility of Freeman under same shall end when the property has been placed in the possession of the Consignee or the Consignee's designated agent. If any part or provision of this Contract is found by a court of competent jurisdiction to be void or unenforceable, the remainder of the Contract shall continue in full force and effect.

3. Freeman's RESPONSIBILITIES UNDER THE CONTRACT ARE LIMITED: Freeman is responsible for the satisfactory performance of only those services which it directly provides under this Contract. Freeman shall not be responsible for the performance of individuals of firms who are not under the direct supervision or control of Freeman. Freeman shall not be responsible for events or causes of loss, delay, or damage beyond its reasonable control, including (by way of illustration only, and not as a limitation on the breadth of this clause), strike, lockout, work slowdown or stoppage, power failure, breakdown of plant or machinery, facility failure, vandalism, theft, Act of God, effect of natural elements, riot, civil commotion or disturbance, terrorism, act of war or belligerent parties, and any other cause or causes beyond the reasonable control of Freeman. EXCEPT FOR ELIGIBLE GUARANTEED SERVICE SHIPMENTS, Freeman DOES NOT GUARANTEED ELIVERY BY ANY SPECIFIC TIME OR DATE.

4.PACKAGING AND CRATES: Shipper's property must be well packaged for safe and secure handling, storage and shipment using ordinary care. Each piece must be legibly and durably marked with the name and address, including correct ZIP code of the Shipper and Consignee. When a container is used repetitively by Shipper, Shipper must remove all old labels, tags, markings, etc., and Shipper must ensure that the container retains adequate strength for transportation. Freeman makes neither representation nor any warranty regarding the acceptability or suitability of any packaging system or procedure that Shipper might use for its property. Freeman shall not be responsible for damage to loose or uncrated materials, padwrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperly packed or labeled materials. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. General guidance as to acceptable packaging systems and procedures may be found in publications such as the National Motor Freight Classification, published by the National Motor Freight Traffic Association. For shipments of Perishable Commodities, U.S. and Canadian shipments must be packed to travel without spoilage for 72 hours from time of pickup; all International shipments must be packed to travel without spoilage for 72 hours beyond an agreed deadline. Freeman reserves the right to periodically embargo regions of the world due to conditions that may cause damage to perishable commodities. If the integrity of a shipment is in question, Freeman reserves the right to improve packaging at shipper's expense.

<u>5. REFUSED SHIPMENTS:</u> If the Consignee refuses a shipment tendered for delivery or if Freeman is unable to deliver a shipment because of fault or mistake of the Consignor or Consignee, Freeman's liability shall then become that of a warehouseman.

(a) Freeman shall promptly attempt to provide notice, by telephonic, electronic or written communication as provided on the face of these shipping instructions, if so indicated, to Shipper or the party, if any, designated to receive notice in these instructions.

(b) Storage charges, based on Freeman's applicable rates, shall start no sooner than the next business day following the attempted notification. Storage may be, at Freeman's option, in any location that provides reasonable protection against loss or damage. Freeman may place the shipment in public storage at the owner's expense and without liability to Freeman.

(c) If Freeman does not receive disposition instructions within 48 hours of the time of Freeman's attempted first notification. Freeman will attempt to issue a second and final confirmed notification. Such notice shall advise that if Freeman does not receive disposition instructions within 10 days of that notification, Freeman may offer the shipment for sale at a public auction and Freeman has the right to offer the shipment for sale. The amount of sale will be applied to Freeman's invoice for transportation, storage and other lawful charges. Shipper will be responsible for the balance of charges not covered by the sale of the goods. If there is a balance remaining after all charges and expenses are paid, such balance will be paid to the owner of the property sold hereunder, upon claim and proof of ownership. (d) Where Freeman has attempted to follow the procedure set forth above and the procedure is not

(d) Where Freeman has attempted to follow the procedure set forth above and the procedure is not possible, nothing shall be construed to abridge the right of Freeman, at its option, to sell the property under such circumstances and in such manner as may be authorized by law.

(e) When perishable goods cannot be delivered and disposition is not given within a reasonable time, Freeman may dispose of property to the best advantage. Where Freeman is directed by Consignee or Consignor to unload or deliver property at a particular location where Consignor, Consignee, or the Agent of either is not regularly located. Freeman's liability for the shipment shall terminate after unloading or delivery.

6. LIMITATION ON SHIPPER'S RECOVERABLE DAMAGES: FREEMAN'S LIABILITY FOR DAMAGES ON DOMESTIC SHIPMENTS, INCLUDING BUT NOT LIMITED TO THOSE DAMAGES ARISING FROM OR RELATED TO MISDELIVERY; INCOMPLETE OR OTHERWISE INADEQUATE DELIVERY (INCLUDING BUT NOT LIMITED TO FAILURE TO FOLLOW SHIPPER OR CONSIGNEE INSTRUCTIONS OR FAILURE TO COLLECT OR PROPERLY DELIVER A PAYMENT INSTRUMENT), NONDELIVERY, MISSED PICKUP, AND LOSS OF OR DAMAGE TO CARGO, SHALL BE LIMITED TO THE HIGHER OF \$50.00 (USD) PER SHIPMENT OR \$.50 (USD) PER POUND (\$1.10 (USD) PER SHIPMENT OR \$.50 (USD) PER POUND (\$1.10 (USD) PER SHIPMENT OR \$.50 (USD) PER POUND (\$1.10 (USD) PER SHIPMENT THE SHIPMENT ADVERSELY AFFECTED THEREBY, UNLESS AT TIME OF SHIPMENT THE SHIPPER MAKES A DECLARATION OF VALUE FOR CARRIAGE IN THE SPACE DESIGNATED ON THE SERVICE REQUEST AND SHIPPING INSTRUCTIONS FORM AND PAYS THE APPROPRIATE VALUATION CHARGE. IN NO EVENT SHALL FREEMAN'S LIABILITY EXCEED THE DECLARED VALUE OF THE SHIPMENT OR THE AMOUNT OF LOSS OR DAMAGE ACTUALLY SUSTAINED, WHICHEVER IS LOWER. IF CARRIAGE OF THE SHIPMENT IS SOLELY OR PARTLY BY AIR AND INVOLVES AN ULTIMATE DESTINATION OR A STOP IN A COUNTRY OTHER THAN THE COUNTRY OF DEPARTURE, Freeman's LIABILITY FOR CARGO LOST, DAMAGED OR DELAYED SHALL BE LIMITED TO \$9.07 PER POUND (\$20.00 PER KILOGRAM) FOR CARRIAGE SUBJECT TO THE UNAMENDED WARSAW CONVENTION OR THE WARSAW CONVENTION AS AMENDED BY THE HAGUE PROTOCOL OF 1955, 17 SPECIAL DRAWING RIGHTS PER KILOGRAM FOR CARRIAGE SUBJECT TO THE WARSAW CONVENTION AS AMENDED BY THE MONTREAL PROTOCOL NO. 4 OF 1975, OR \$9.07 PER POUND (\$20.00 PER KILOGRAM) FOR CARRIAGE WHERE THE WARSAW CONVENTION, INCLUDING ITS AMENDMENTS, DOES NOT APPLY FOR ANY REASON, UNLESS A HIGHER DECLARED VALUE IS REQUESTED, AND THE FEES SET FORTH IN THE SERVICE GUIDE FOR SUCH HIGHER DECLARED VALUE ARE PAID. FOR INTERNATIONAL SHIPPING INSTRUCTION CONTRACT SHALL BE LIMITED TO SHORD FOR SUCH HIGHER DECLARED VALUE ARE PAID. FOR INTERNATIONAL SHIPPING INSTRUCTION CONTRACT SHALL BE DEEMED AN AIR WAYSILL WITHIN THE MEANI

Notwithstanding the above limitations, domestic shipments containing the following items of extraordinary value are limited to a maximum declared value of \$500.00 (USD):

(a) artworks and objects of art, including without limitation original paintings, drawings, etchings, water colors, tapestries and sculpture;

(b) clocks, watches, jewelry (including costume jewelry), furs and fur-trimmed clothing;

(c) personal effects;

(d) and other inherently fragile or unique items, including prototypes, etc.

Any declared value in excess of the maximums allowed herein is null and void, and the acceptance by Freeman for carriage of any shipment with a declared value in excess of the allowed maximums does not constitute a waiver of these maximums. Shipper understands that even if Shipper is not able to participate or fully participate in a show due to loss of, theft of, or damage to its property, Freeman shall never be liable or responsible for damages identified by the terms (by way of example only and not in limitation of the breadth of this clause) such as the following: consequential damages, loss of use damages, loss of profits damages, business interruption damages, delay damages, special damages, collateral damages, exemplary damages, damages awarded for gross negligence, direct damages, indirect damages, damages for failure of performance, breach of contract damages, fraud damages, or any other sort of damage for tort or breach of contract. This limitation shall bind the parties:

(a) whenever or wherever the claimed loss or damage may occur;

(b) even though the alleged loss or damage is claimed to result from negligence, strict liability, products liability, breach of contract, breach of statute or regulation, or any other legal theory or cause, and;

(c) even though Freeman may have been advised or be on notice of the possibility or even the probability of such damages. Freeman makes no warranties, express or implied, and expressly disclaims any and all warranties. Except for Freeman's failure to deliver in accordance with the Guaranteed Service section of the Service Guide, Freeman will not be liable for misdelivery, incomplete or otherwise inadequate delivery (including but not limited to failure to follow Shipper or Consignee instructions or failure to collect or properly deliver a payment instrument), non-delivery, missed pickup, delay on International shipments, loss or damage unless caused by Freeman's sole negligence.

#### 7. SHIPPER'S RESPONSIBILITIES AND INDEMNIFICATION:

(a) Shipper must pay in full for the services rendered under this Contract at the time the services are requested. The existence of a dispute between Shipper and Freeman relative to any claim or other matter shall have no bearing on this duty of payment. No claim submitted by or on behalf of Shipper will be processed unless Shipper's account is current

(b) Shipper understands and acknowledges that Freeman does not accept or transport illegal, dangerous or hazardous materials of any kind or nature. Shipper warrants and ensures that its property is inequal to Hazardous Substances, Hazardous Materials, Chemicals, Gases, Explosives, Radioactive Materials, Biologically hazardous agents, or any other substance, matter or object in any form that could pose a threat to the health or safety of persons, property or the public welfare in general. Such goods may be warehoused at owner's risk and expense or destroyed without compensation.

(c) Shipper shall defend and indemnify Freeman, its employees, directors, officers, and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys" fees and investigation costs) on account of personal injury, death, or damage to or loss of property or profits arising out of or contributed to by any of the following: Shipper's negligence, willful misconduct, or deliberate act; Shipper's violation of Federal, State, County or Local ordinances; Shipper's violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management; and/or Shipper's failure to comply with (b) of this Agreement regarding the inclusion of any dangerous substances in the property placed with Freeman.

8. CLAIMS: Shipper, Consignee, or any other party claiming an interest in the shipment must notify Freeman immediately upon delivery, or in the case of loss or damage which could not have been noted at the time of delivery, within five (5) business days of delivery, of any loss or damage to the shipment. Notice of concealed damage must be confirmed in writing or via email at exhibit.transportation@freeman.com within 5 business days of receipt of the property. If Carrier schedules an inspection, claimant must hold the shipping container, all packaging material and contents in the same condition as they were in when damage was discovered. Receipt of the shipment by the Consignee or the Consignee's agent without written notice on the delivery receipt and/or delivery manifest will be prima facie evidence that the shipment was delivered in good condition. The amount of the claim may not be deducted from the transportation charges. Notice of loss or damage MUST be reported to Freeman at 800-995-3579. The shipment, its container(s), and packing material must be made available to Freeman for inspection at the delivery location. All shipments are subject to opening for inspection by Freeman; however, Freeman is not obligated to perform such inspection. All claims for loss or damage MUST be made in writing to Freeman within one hundred and twenty (120) calendar days after the date of acceptance of the shipment by Freeman. Please refer to the Service Guide for claim procedures. All claims for service failure must be made within thirty (30) calendar days from the date of shipment and Freeman's sole liability for such claims arising from Guaranteed Service shipments shall be limited to the transportation charges as provided in the Guaranteed Service section of the Service Guide. All claims for overcharge must be made in writing to Freeman unless (a) claimant complies with all requirements of this section and (b) for domestic shipments, if the claimant commences the action within two (2) years from the date of acceptance of

For shipping containers designed for repeated use (tradeshow cases, totes, crates), Freeman shall have no hability for superficial damage to said containers in the form of scuffs, scratches, dents or dings. Freeman will only accept liability for "catastrophic" damage to these shipping containers (crushing, puncture, or complete destruction). Freeman's maximum liability in cases of "catastrophic" damage or total loss will be limited to a depreciated value of the container based on the time elapsed from the original purchase and the purchase price established on the provided original invoice. This maximum liability will be subject to all other applicable limits of liability such as repair costs.

9. CHOICE OF FORUM: THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE UNITED STATES [INCLUDING ADOPTED INTERNATIONAL CONVENTIONS] AND THE STATE OF TEXAS WITHOUT GIVING EFFECT TO THE STATE'S CONFLICT OF LAWS RULES, FREEMAN AND SHIPPER AGREE THAT ANY CLAIM OR DISPUTE OF ANY SORT ARISING OUT OF OR IN ANY WAY RELATED TO THIS CONTRACT, ITS PERFORMANCE OR NONPERFORMANCE, OR DAMAGES ALLEGEDLY RESULTING FROM SAME WILL BE ARBITRATED IN THE CITY OF DALLAS, TEXAS, AND THE RULES OF THE AMERICAN ARBITRATION ASSOCIATION WILL APPLY, IF BINDING ARBITRATION IS UNAVAILABLE TO RESOLVE ANY CONTROVERSY AND IT IS NECESSARY TO LITIGATE THE DISPUTE, THE DISPUTE SHALL BE LITIGATED IN A COURT OF COMPETENT JURISDICTION IN DALLAS COUNTY, TEXAS.

10. MISCELLANEOUS: Shipper warrants the accuracy of the weight and dimension data furnished in this Contract. Shipper understands that once its property is shipped by Freeman pursuant to the instructions contained in this Contract, Shipper has no right to control the shipment; stop the shipment in transit, or divert or reschedule same, and that Shipper will have no control over the property until it is delivered pursuant to the instructions in this Contract. Shipper agrees that this Contract may be provided to any third party, including common or contract carriers of cargo by air, water, rail, or road, for the purpose of confirming the right of Freeman to control the handling of the property and all matters related to payment for the shipment.

### MOTOR CARGO

### MOTOR CARGO SERVICE REQUEST AND SHIPPING INSTRUCTIONS CONTRACT

This Contract establishes your legal obligations with regard to the property described herein being shipped with Freeman Transportation. It specifically limits your rights and possible recovery if your property is lost or damaged. You must accept all terms and conditions of this Contract. You confirm that you have read and agree with all the terms and conditions of this Contract by receipt without contest. This Contract may not be waived or varied, except in writing, and then only by an authorized representative of Freeman.

- 1. DEFINITIONS. In this Contract, "Freeman" means Freeman Expositions, Inc., and its respective employees, officers, directors, agents, assigns, affiliated companies, and related entities including any contractors appointed by Freeman. The term "Shipper" means the person or business for whom the property is being transported, and includes their respective employees, officers, directors, agents, assigns, affiliated companies, and contractors appointed by the Shipper, excluding only Freeman. "Property" is all objects of any type received from the Shipper for transport by Freeman as described herein. "Consignee" is the party to whom Shipper has designated the goods are to be delivered.
- 2. FINAL CONTRACT BETWEEN THE PARTIES. In exchange for Shipper's payments and Freeman's services, which the parties have specified in this Contract, Freeman and Shipper each agree that this Contact shall govern their respective rights and obligations regarding transportation of Shipper's property. This Contract shall take effect when the property first comes into the physical possession of Freeman for inbound shipments and after loading on the applicable carrier for outbound shipments, and the responsibility of Freeman under same shall end when the property has been placed in the possession of the Consignee or the Consignee's designated agent. If any part or provision of this Contract is found by a court of competent jurisdiction to be void or unenforceable, the remainder of the Contract shall continue in full force and effect.
- 3. FREEMAN'S RESPONSIBILITIES UNDER THE CONTRACT ARE LIMITED. Freeman shall not be responsible for the performance of individuals or firms who are not under the direct supervision or control of Freeman. Freeman shall not be responsible for events or causes of loss, delay, or damage beyond its reasonable control, including (by way of illustration only, and not as a limitation on the breadth of this clause), strike, lockout, work slowdown or stoppage, power failure, breakdown of plant or machinery, facility failure, vandalism, theft, Act of God, effect of natural elements, riot, civil commotion or disturbance, terrorism, act of war or belligerent parties, and any other cause or causes beyond the reasonable control of Freeman. Freeman shall not be liable for delay caused by highway obstructions, or faulty or impassable highways, or lack of capacity of any highway, bridge, or ferry, or caused by breakdown or mechanical defects of vehicles or equipment, or from any cause other than the negligence of Freeman. Freeman shall not be bound to transport by any particular schedule, means, vehicle or otherwise, other than with reasonable dispatch.
- 4. PACKAGING AND CRATES. Shipper's property must be well packaged for safe and secure handling, storage and shipment using ordinary care. Freeman makes neither representation nor any warranty regarding the acceptability or suitability of any packaging system or procedure that Shipper might use for its property. Freeman shall not be responsible for damage to loose or uncrated materials, padwrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperty packed or labeled materials. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. General guidance as to acceptable packaging systems and procedures may be found in publications such as the National Motor Freight Classification, published by the National Motor Freight Traffic Association. If the integrity of a shipment is in question, Freeman reserves the right to improve packaging at shipper's expense.
- 6. PERISHABLE GOODS. Goods of a perishable nature are carried in dry trailers without environmental or atmospheric control or other special services unless Shipper states on the face of the "Service Request and Shipping Instructions" that the goods are to be carried in a refrigerated, heated, specially entilated or otherwise specially equipped trailer. This carriage may be subject to additional charges. Shipper is responsible for bringing the goods within the trailer, and for setting the temperature (including maintenance and repair), during all times after the trailer is spotted by Freeman and before the trailer is received by Freeman. Freeman is not responsible for product deterioration caused by inherent vice, defects in the merchandise or transit times in excess of product shelf life. Refrigerated, heated, specially ventilated or otherwise specially equipped trailers are not equipped to change the temperature of goods (they are equipped only to maintain temperature). Shipper will give written notice of requested temperature setting of the thermostatic controls before receipt of the goods by Freeman. When a loaded trailer is received, Freeman will verify that the thermostatic controls are set to maintain trailer temperature as requested. Freeman is unable to determine whether the goods were at the proper temperature when they were loaded into the trailer or when the trailer is delivered to Freeman. Air temperature at the unit sensor will be maintained within a proper range of plus or minus 5 degrees Fahrenheit of the temperature requested by Shipper on the face of the "Service Request and Shipping Instructions" if the goods were at that temperature when loaded into the container and if the temperature controls were properly set when the container was loaded.
- 6. REFUSED SHIPMENTS. If the Consignee refuses a shipment tendered for delivery or if Freeman is unable to deliver a shipment because of fault or mistake of Freeman, Freeman's liability shall then become that of a warehouseman.
- (a) Freeman shall promptly attempt to provide notice, by telephonic, electronic or written communication as provided on the face of these shipping instructions, if so indicated, to Shipper or the party, if any, designated in these instructions to receive notice.
- (b) Storage charges, if applicable, shall start no sooner than the next business day following the attempted notification. Storage may be, at Freeman's option, in any location that provides reasonable protection against loss or damage. Freeman may place the shipment in public storage at the owner's expense and without liability to Freeman.
- (c) If Freeman does not receive disposition instructions within 48 hours of the time of Freeman's attempted first notification, Freeman will attempt to issue a second and final confirmed notification. Such notice shall advise that if Freeman does not receive disposition instructions within 10 days of that notification, Freeman may offer the shipment for sale at a public auction and Freeman has the right to offer the shipment for sale. The amount of sale will be applied to Freeman's invoice for transportation, storage and other lawful charges. Shipper will be responsible for the balance of charges not covered by the sale of the goods. If there is a balance remaining after all charges and expenses are paid, such balance will be paid to the owner of the property sold hereunder, upon claim and proof of ownership.
- (d) Where Freeman has attempted to follow the procedure set forth above and the procedure is not possible, nothing shall be construed to abridge the right of Freeman, at its option, to sell the property under such circumstances and in such manner as may be authorized by law.
- (e) When perishable goods cannot be delivered and disposition is not given within a reasonable time, Freeman may dispose of property to the best advantage. When Freeman is directed by Consignee or Consignor to unload or deliver property at a particular location where Consignor, Consignee, or the Agent of either is not regularly located, Freeman's liability for the shipment shall terminate after unloading or delivery.
- 7. INSURANCE. Freeman IS NOT AN INSURER. Shipper is responsible for obtaining insurance for its property. Freeman provides no insurance for Shipper or its property.
- 8. LIMITATION ON SHIPPER'S RECOVERABLE DAMAGES. Shipper understands that even if shipper's property is lost, stolen, or damaged, Freeman does not pay replacement or restoration cost of any property. FREEMAN'S MAXIMUM LIABILITY SHALL BE THE AMOUNT OF PROVEN ACTUAL VALUE NOT EXCEDING THE LOWER OF FAIR MARKET VALUE.

(THE "FAIR MARKET VALUE" EQUALS THE AS IS WHERE IS PRICE FOR THE PROPERTY AT THE LOCATION OF THE SHOW TO WHICH PRICE A WILLING BUYER AND A WILLING SELLER WOULD AGREE IN AN ORDINARY COURSE OF BUSINESS, ARM'S LENGTH SALE.) OR \$5.00 (USD) PER POUND OF CARGO LOST OR DAMAGED UNLESS AT THE TIME OF SHIPMENT SHIPPER MAKES A DECLARATION OF VALUE FOR CARRIAGE IN THE SPACE DESIGNATED ON THE SHIPPING INSTRUCTIONS AND PAYS THE APPROPRIATE VALUATION CHARGE. Even if Shipper has made a declaration of value, liability shall never exceed the depreciated original invoice value or the fair market value of the property, whichever is less. The value per pound for applying declared valuation charges shall be determined by dividing Shipper's declared value for carriage by the actual weight of the shipment. In all cases not prohibited by law, where a lower value than the actual value of the said property has been stated in writing by Shipper or has been agreed upon in writing as the released value of the property upon which the rate is based, such lower value plus freight charges, if paid, shall be the maximum recoverable amount for loss or damage. Notwithstanding the above limitations, all shipments containing the following items of extraordinary value are limited to a maximum declared value of \$500.00 (USD): (a) Artworks and objects of art, including without limitation, original paintings, drawings, etchings, waterconst, tapestries and sculptures or prototypes; (b) Clocks, jewelly, including ostitune jewelly, tive, and fur-trimmed clothing; (c) Personal effects, including without limitation, papers and documents; or (d) Coin money, currency, gift certificates, debit cards, and any other items of extraordinary value. (e) For either unmarked, unlabeled, or improperty packaged television monitors, the maximum liability is the lesser of \$3.00 (USD) per pound or the actual invoice price.

Any declared value in excess of the maximums allowed herein is null and void, and the acceptance by Freeman for carriage of any shipment with a declared value in excess of the allowed maximums does not constitute a waiver of these maximums. In any event, (excluding small package program shipments) Freeman's MAXIMUM LIABILITY WILL NEVER BE MORE THAN \$100,000 PER SHIPMENT. Shipper understands that even if Shipper is not able to participate or fully participate in a show due to loss of, theft of, or damage to their property. Freeman shall not be liable or responsible for damages identified by the terms (by way of example only and not in limitation of the breadth of this clause) such as the following: consequential damages, loss of use damages, loss of profits damages, business interruption damages, delay damages, special damages, collateral damages, exemplary damages, damages awarded for gross negligence, direct damages, indirect damages, or damages for failure of performance, breach of contract damages, fraud damages, or any other sort of damage for tort or breach of contract. This limitation shall bind the parties: (a) WHENEVER OR WHEREVER THE CLAIMED LOSS OR DAMAGE IS CLAIMED TO RESULT FROM NEGLIGENCE, STRICT LIABILITY, PRODUCTS LIABILITY, BREACH OF CONTRACT, BREACH OF STATUTE OR REGULATION, OR ANY OTHER LEGAL THEORY OR CAUSE, AND; (c) EVEN THOUGH FREEMAM MAY HAVE BEEN ADVISED OR BE ON NOTICE OF THE POSSIBILITY OR EVEN THE PROBABILITY OF SUCH DAMAGES.

### 9. SHIPPER'S RESPONSIBILITIES AND INDEMNIFICATION:

(a) Shipper must pay in full for the services rendered under this Agreement at the time the services are requested. The existence of a dispute between Shipper and Freeman relative to any claim or other matter shall have no bearing on this duty of payment. No claim may be submitted by or on behalf of Shipper to Freeman unless Shipper's account is current. (b) Shipper understands and acknowledges that Freeman does not accept or transport illegal or hazardous materials of any kind or nature. Shipper warrants and will ensure that its property is inert, and contains no Hazardous Substances, Hazardous Materials, Chemicals, Gasses, Explosives, Radioactive Materials, Biologically hazardous agents, or any other substance, matter or object in any form that could pose a threat to the health or safety of Freeman persons, property, or the public welfare in general. Such goods may be warehoused at owner's risk and expense or destroyed without compensation. (c) Shipper shall defend and indemnify Freeman, its employees, directors, officers, and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) on account of personal injury, death, or damage to or loss of property or profits arising out of or contributed to by any of the following: Shipper's negligence, willful misconduct, or deliberate act; Shipper's violation of Federal, State, County or Local ordinances; Shipper's violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management; and/or Shipper's failure to comply with subsection (b) of this section regarding the inclusion of any dangerous substances in the property placed with Freeman.

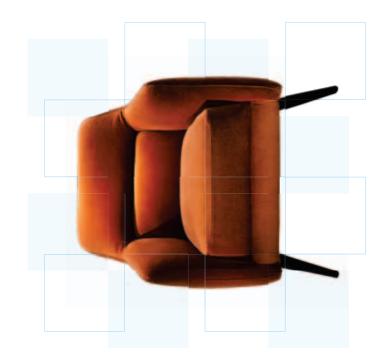
10. CLAIMS. Claims must be filed in writing within nine (9) months after the date of delivery of the property (or in the case of export traffic, within nine (9) months after delivery at the port of export), except that claims for failure to make delivery must be filed within nine (9) months after a reasonable time for delivery has elapsed. Suits for loss, damage, or delay shall be instituted against Freeman no later than two (2) years and one (1) day from the day when written notice is given by Freeman to the claimant that Freeman has disallowed the claim or any part or parts of the claim specified in the notice. Shipper shall deliver notice of claim for loss or damage by hand, U.S. mail, courier, facsimile, or electronic means to Sedgwick, PO Box 14151, Lexington, KY 40512-4151 as soon as loss or damage is discovered. The notice of claim shall invite a prompt joint survey of the damage, at a time and place to be agreed between the parties, and such survey shall go forward promptly. However, if in any case the property is received by the Consignee or the Consignee's agent without notice of loss or damage to property being served on Freeman within 5 business days of the receipt of the property, it is agreed between Freeman and Shipper that in that instance the presumption shall arise that the property was delivered in proper quantity and in good condition. Notice of concealed damage must be confirmed in writing or via email at exhibit.transportation@freeman.com within 5 business days of receipt of the property. If Carrier schedules an inspection, claimant must hold the shipping container, all packaging material and contents in the same condition as they were in when damage was discovered. Claims filed more than nine (9) months following the date on which the property was delivered or should have been delivered are agreed to be forever time barred.

For shipping containers designed for repeated use (tradeshow cases, totes, crates), Freeman shall have no liability for superficial damage to said containers in the form of scuffs, scratches, dents or dings. Freeman will only accept liability for "catastrophic" damage to these shipping containers (crushing, puncture, or complete destruction). Freeman's maximum liability in cases of "catastrophic" damage or total loss will be limited to a depreciated value of the container based on the time elapsed from the original purchase and the purchase price established on the provided original invoice. This maximum liability will be subject to all other applicable limits of liability such as repair costs.

- 11. CHOICE OF FORUM / ARBITRATION. THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF TEXAS WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF CONTRACT, TORT, COMMON LAW OR RELATING TO THE ENFORCEMENT OR INTERPRETATION OF THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICTION IN DALLAS COUNTY, TEXAS. Notwithstanding anything herein to the contrary, any controversy or claim arising out of or relating to this Agreement, or the breach thereof, shall be exclusively settled by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules and judgment on the award rendered by the arbitrator(s) may be entered by any court having jurisdiction thereof.
- 12. MISCELLANEOUS. (a) Shipper warrants the accuracy of the weight and dimension data furnished in this Contract; (b) Shipper understands that once its property is shipped by Freeman pursuant to the instructions contained in this Contract, Shipper has no right to control the shipment, stop the shipment in transit, or divert or reschedule same. (c) Shipper agrees that this Contract may be provided to any third party, including common or contract carriers of cargo by air, water, rail, or road, for the purpose of confirming the right of Freeman to control the handling of the property and all matters related to payment for the shipment. Shipper agrees that all shipments are subject to correction and final charges determined by the actual or re-weighed weight of the shipment.
- 13. SMALL PACKAGE PROGRAM. If items shipped via Freeman's Small Packages program are lost, damaged or destroyed while in Freeman's possession, FREEMAN'S MAXIMUM LIABILITY SHALL BE \$100 per package UNLESS AT THE TIME OF SHIPMENT SHIPPER MAKES A DECLARATION OF VALUE IN THE SPACE DESIGNATED ON THE SHIPPING INSTRUCTIONS AND PAYS THE APPROPRIATE VALUATION CHARGE. If small packages are received by the Shipper and notice of loss or damage is not received by Freeman within 15 days of the delivery of the property, the parties agree that the presumption shall arise that the property was delivered in proper quantity and in good condition.

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# furnishings 2020



VERSION 2

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FREEMANS Trade Sows Furnishings are poud tofer this collection of the highest quality, desperoints professional stiff is declared to the success of your exhibit. Make FEEMANS Trade Stow Furnishings via



# **EMPOWERING YOUR BUSINESS FROM THE GROUND UP**

Meaningful engagement doesn't have to be complicated. You just need the right elements. Whether you're a global brand testing a new product, a startup seeking exposure, or an organization needing flexibility, the furnishings to create a dynamic brand experience start here.

To learn more about our exhibit solutions, go to freeman.com/exhibit-design

# It's not about building a booth. It's about designing a

# Fairfax Sofa & La Brea Chair



10'x10' Munich Sectional Booth

10'x20' Malba Café & Bench Theater Booth

a Café & Bench Theater Booth





Spin Around.
Swivel chairs in small spaces maximize functionality and allow you to engage with those all around!

C)





seating encourages clients to linger in the booth and recharge. Charge it! Powered tables and

 $CO_{j}$ 







Stay Social.
Stylize furnishings to create shareable moments worthy of Instagram.

campfire setting for small group discussions.

Gather Round!
Ottomans styled
around a side table create an informal



**Demo Down.**Square or circular ottomans are a great way to design small theaters for quick demonstrations.

Low and casual seating makes clients more comfortable and Level the field!

6.

open to learning.

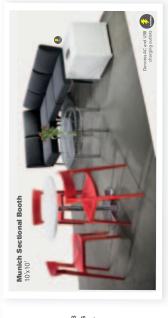
Design multifunctional booths with areas for demonstrations and a place for conferencing.



Keep clients charged with powered seating and add a wireless charging table for attendees without charging cords.



Create a comfortable "living room" space with soft lounge seating to relax clients and facilitate conversation.



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## HEDGE 85035 4' Boxwood Hedge 46'L9'D 47'H



# ROMA § 81021 Chair, Powered (white vinyl) 37 "L 31"D 33"H

# CHARGING TABLE, POWERED WHITE, ACLOUGH 19 SECULTABLE SECULTABLE

Empower attendees at your next show with functional charging fumiture and make searching for wall outlets history. From soft seating and tables to pedestals and lamps, our complete charging collection lets you Power Up the Possibilities. **Powered Seating** 

# **Powered Seating**



A) 810120 Naples Chair, Powered (black vinyl) 36°L 30°D 33.25°H

B) 830121 Naples Sofa, Powered (black vinyl) 87"L 30"D 33.25"H

C) 830122 Naples Loveseat, Powered (black vinyl) 62"L30"D 33.25"H

## **Powered Tables**



Please Note: Clent is responsible for providing labor and an electrical power source to the fumiture. One 110V power panel. Two charging units can be daisy chained together. 10A max per charging panel.

Ventura Powered
Bar Tables
72.25°L 26.25°D 42°H
(silver frame)
A) 820955 (white top)
B) 820950 (black top)

Ventura Powered Cafe Tables 72.25"L 26.25"D 30"H (silver frame) C) 820964 (black top) D) 820965 (white top)

Sydney Powered Cocktail Tables 48 "L 26" D 18" H (brushed steel) E) 82073 (white) F) 82076 (black)

## Powered Banquettes.



# Modular System

Create round banquettes or custom serpentine seating. The Power Banquette system has three AC and two USB plugs built into the center cone so your client will never be left powerless. Center power cone may also be rented as a freestanding charging station.



# **Powered Pedestals**

Denotes AC and USB (5) charging outlets



Please Note: Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# **Powered Tech Desk**



Wireless Charging Table, Powered E) 820710 (white, AC plug-In) 20\*L20\*D18\*H

Powered Locking Pedestal (white)

A) 85061 24"L 24"D 36"H
B) 85063 24"L 24"D 42"H
(b) 10bleck)
C) 85060 24"L 24"D 36"H
D) 85062 24"L 24"D 36"H

A) 84083 Tech Desk, Powered w/ 3 Drawer File Cabinet (black metal, laminate) 60°L 30°D 30°H

60"L 30"D 30"H B) 84084 Tech Desk,

B) 84084 Tech Desk, Powered (black metal, laminate) 60"L 30"D 30"H

C) 84080 3 Drawer File Cabinet on Castors (black metal, laminate) 16"L20"D 28"H visit freemanco.com/store | 9

8507 Quarter Curve Ottoman (white vinyl) 53\*L22\*D 18\*H

VALENCIA

A) 810180 Chair
(spice orange velvet)
28°1, 30,5°10,31°H

B) 83048 Sorfa
(coffee brown velvet)
63°L 30.5°D 31°H

(white vinyl) 36"L30.5"D 28"H

C) 83020 Loveseat (white vinyl) 61"L 30.5"D 28"H

TANGIERS

A) 830118 567a
(biogie taxtured)
178\*1.23\*\*D.36\*\*H
(biogie textured)
34\*1.23\*\*D.36\*\*H
(c) 832222 Lovesent
(biogie textured)
57.5\*\*L.33\*\*D.37\*\*H

PALM BEACH

A) 83040 Sofa
(white vinyl, brushed metal)
69°L 29°D 33°H





Soft Seating Collections

BAJA A) 81050 Chair

**B) 83019 Sofa** (white vinyl) 86"L 28"D 30"H

# Soft Seating Collections

Available in Power





KEYLARGO A) 810950 Chair (black fabrica) 321-1,357 D 34\*H B) 830950 Loveseat (black fabrica) C) 830951 Sofa (black fabrica) C) 830951 Sofa (black fabrica) 79\*L357 D 34\*H



FAIRFAX
A) 830949 Sofa
(white vinyl, brushed m
62"L 26"D 30"H



B) 810949 Chair (white vinyl, brushed metal) 27"L 26"D 30"H





B) 830119 Sofa (black vinyl) 87\*L 30\*D 33.25\*H 830121 (Powered)

NAPLES (2)

A) 810119 Chair
(black vinyl)
36"1, 30"D 33.25"H
810120 (Powered)

**C) 830120 Loveseat** (black vinyl) 62"L 30"D 33.25"H **830122** (Powered)

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Accent Chair Styles

Accent Chairs

### A) 810816 Madrid Chair (white vinyl) 30"L30"D31"H

### B) 810949 Fairfax Chair (white vinyl, brushed metal) 27"L 26"D 30"H

C) 810151 Munich Armless Chair (gray fabric) 22.5"L 27"D 28.5"H











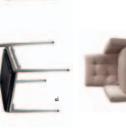








Marina Chair 17.5°L 19.5°D 35°H A) 810164 (white vinyl) B) 810160 (black vinyl) C) 810161 (brown fabric)





















Meeting Chair 25.5"L 23.5"D 34"H D) 810835 (spresso vinyl) E) 810836 (taupe fabric) F) 810948 (white vinyl)



MARINA 175°-L 195°-D 35°+H A) 810°-G (black viny) B) 810°-G (black viny) C) 810°-G (brown fabric) D) 810°-G (crean blue fab E) 810°-G (crean blue fab E) 810°-G (crean blue fab

Styles & Shapes









B) 810846 Christopher Chair (white vinyl, chrome) 17"L 19"D 35"H

A) 810810 Berlin Chair (black, white) 18"L 22"D 32"H

C) 810841
Rustique Chair w/arms (gunmetal)
20"L 18"D 31"H

D) 81093 Lucent Chair (frosted, acrylic) 19.5"L 19.75"D 32.5"H





E) 71089 Diamond Side Chair (black) 21"WX 23"LX 32"H

F) 71090 Diamond Arm Chair (black) 20"WX 21"LX 33"H





G) 810837 Razor Armless Chair (white) 15.38 "L 15.5" D 30.5"H

H) 81083 Blade Chair (sky blue) 20.5"L 19"D 30.5"H







(red) 20.5"L 19"D 30.5"H

I) 81082 Blade Chair

Mix & Match Create the ultimate seating configuration. Choose from a variety of shapes and sizes to design the perfect look. J) 210108 LIMERICK® Chair BY HERMAN MILLER TO (gray) 18" W X 17.75" L X 33" H



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Styles & Shapes





fabric)
F) 81553 (linen fabric)
G) 81551 (brown fabric) Beverly Bench 60°L\_20°D 18°H A 81556 (white vinyl) B) 81550 (black vinyl) C) 81552 (gray fabric) D) 81555 (red fabric) E) 81554 (ocean blue

H) 815119 Half Bench (white vinyl) 39 "L 22 "D 18"H

M) 8507 Quarter Curve (white vinyl) 53 "L 22" D 18" H Ring (4 ottoman seats) (white vinyl) 72" RND 18" H ENDLESS Square 34"L34"D 15"H I) 815123 (black) J) 815122 (white) ENDLESS Curved 60.5"L 37.5"D 15"H K) 815952 (black) L) 815953 (white)

N) 81526 Edge LED Cube (white plastic) 19"L 19"D 19"H AC power only

O) 82074 Regis Bench (brushed metal) 47"L 15.5"D 16"H

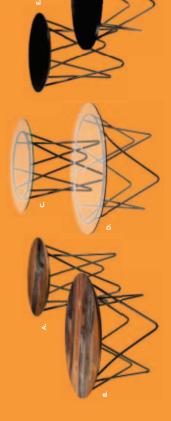
Marche Swivel Ottoman
17 RND 181-H
28 815150 (white viny)
8) 8151524 (red fibrid)
(19 815154 (red fibrid)
(19 815154 (red fibrid)
(19 815155 (plum fibrid)
8) 815155 (plum fibrid)
8) 815155 (plum fibrid)
8) 815155 (plum fibrid)
8) 815152 (lime fibrid)
1) 815152 (lime fibrid)
1) 815152 (lime fibrid)
1) 815157 (medowgene fibrid)
(19 815157 (medowgene fibrid)
(19 815150 (medowgene) (me

(forest green vinyl)

N) 81541 (teal velvet)

O) 81542
(distressed brown vinyl)

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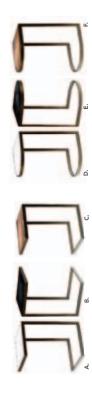


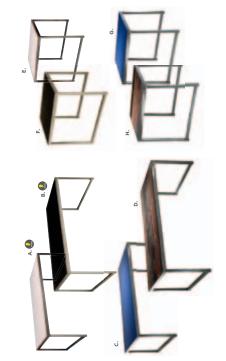






Styles & Shapes













Available in Power

Taos Side Tables
11,575°L 24°H
A) 820322
(White top, bronze)
B) 820320
(black top, bronze)
C) 820321
(wood top, bronze) Sedona Side Tables
15.75" L15.75" D.24" H
D) 820312
(white top, bronze)
E) 820310
(blact rop, bronze)
F) 820311
(wood top, bronze) Sydney Cocktall Tables (brushed steel) 481-22-0 1814 A 82025 (with 4 82025 (world) 82025 (black) 82025 (black) C) 82077 (blue) C) 82077 (blue) D) 82078 (wood)

Sydney End Tables 27"L 23"D 22"H E) 82055 (white) F) 82054 (black) G) 82079 (blue) H) 82080 (wood)

Regis Tables (brushed metal) 1) 82074 Bench Table 47 "L 15.5" D 16" H J) 82075 End Table 16" L 15.5" D 16.5" H

Silverado Tables (glass, chrome) K) 82015 End Table 24" RND 22"H L) 82014 Cocktail Table 36" RND 17"H

Edge LED Cube Table
N) 82057
(plexi top, white plastic)
20°L 20°D 20°H
AC power only

Wireless Charging Table, Powered N) 820710 (white, AC plug-in) 20°L 20°D 18°H

Aura Round Table
O) 820844
(white metal)
15" Round 22"H



# **Customize and Create**

Choose your base, black or chrome, then pick a color that suits your design.





acajou)
82094 (folse)
820943 (wood)
8201236 (black)
8201235 (brushed gummetal)
8201237 (green)
8201237 (green)

36" RND 29"H 8201243 (black)

Café Tables Hydraulic Chro 30" RND 29"H

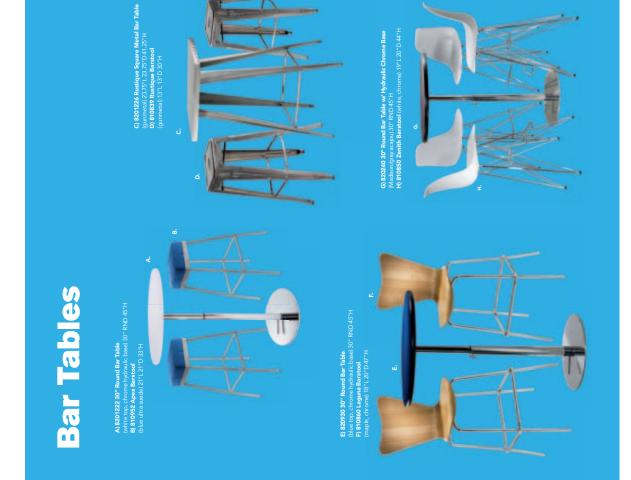
Café Tables Standard Black Base 30" RND 29" H

A) 8201220 (white) also available 820265 (Madison/gray

Mix & Watch create your look. Choose from a wide variety of tables and seating options.

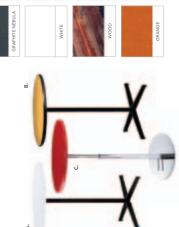


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# **Customize and Create**

Choose your base, black or chrome, then pick a color that suits your design.



RED	BLUE	BRUSHED GUNMETAL	GREEN
MAPLE	MADISON/GRAY ACAJOU	BLACK	BRUSHED YELLOW
GRAPHITENEBULA	WHITE	WOOD	ORANGE

A) 8201221 (white)
B) 820999 (frushed yellow)
also available
820264 (house)
820316 (house)
820916 (house)
820918 (compe)
820918 (compe)
820918 (compe)
8209318 (compe)
8209318 (compe)
8209319 (compe)

Bar Tables Standard Black Base 30"RND 42"H

me Base

Bar Tables Hydraulic Chro

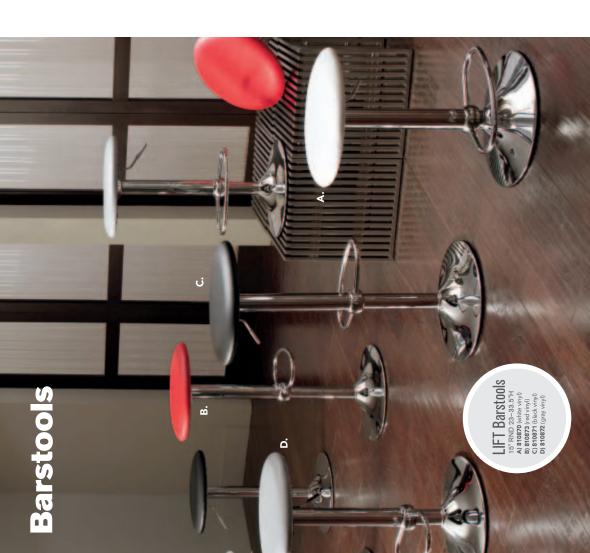
36" RND 42"H 8201241 (black)

## Style & Design

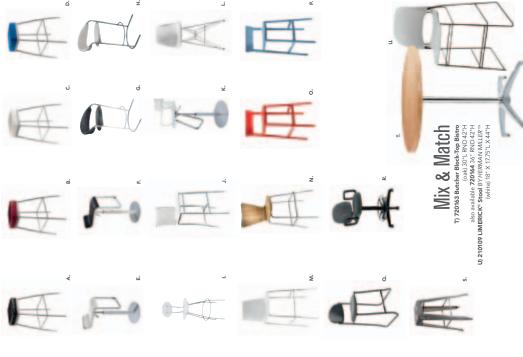
Choose from a variety of table top colors and styles for the perfect look.



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## Styles & Shapes



## Apex Barstools 21"L 21"D 33"H A 810951 (black vinyl B) 810953 (red vinyl) C) 810954 (white vinyl) D) 810952 (blue ultra suede)

### Zoey Barstools 15"L 16"D 30-34.75"H E) 810840 (white, chrome) F) 810834 (black, chrome)

### Banana Barstools 21 "L 22"D 41.75"H G) 810104 (black, chrome) H) 810103 (white, chrome)

### l) 810201 Oslo Barstool (white) 17"L 20"D 45"H

### J) 810848 Christopher Barstool (white vinyl, chrome) 19"L 15"D 41"H

### K) 810202 Shark Barstool (white, chrome) 22"L 19"D 34-44"H

### L) 810850 Zenith Barstool (white, chrome) 19"L 20"D 44"H

### M) 81092 Lucent Barstool (frosted, acrylic) 22"L 22.5"D 45.5"H

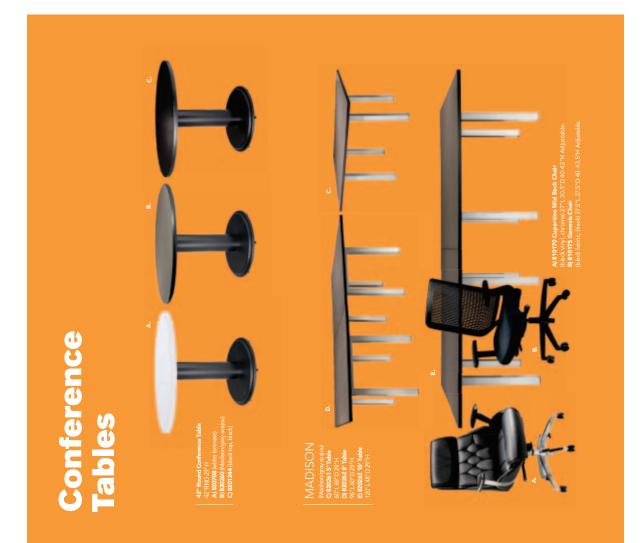
### N) 810860 Laguna Barstool (maple, chrome) 18"L 20"D 47"H

### Blade Barstool 20.5"L 20.125"D 40.5"H O) 81080 (red) P) 81081 (sky blue)

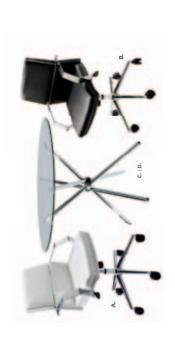
## Q) 71088 Black Diamond Stool (black) 22"WX 18"L X 46"H

### R) Gas Lift Stool w/ arms 24\*W × 20\*L × 46\*H 71048 (gray, adjustable) also available 71047 w/o arms

S) 810839 Rustique Barstool (gunmetal) 13 "L 13 "D 30" H



## Styles & Shapes



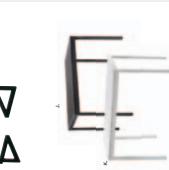
Atomic Round Tables (glass, chrome) C) 8201225 42" RND 30"H D) 8201224 36" RND 30"H

Back Chair 8ack Chair 24-1.22<sup>-1</sup>040<sup>-1</sup> A) 810945 (white vinyl) B) 810944 (black vinyl) Adjustable height









Geo Rectangular Tables 60°L 36°D 29°H E) 82041 (glass, black) F) 82051 (glass, chrome)

Geo Rounded Square Tables 42"L42"D 29"H G) 82044 (glass, chrome) H) 82043 (glass, black)

f) 820203 6' Conference Tables (graphite nebula) 72"L42"D 29"H

J) 820707 Merlin Multi Use Table (gray laminate, black) 46\*L29\*D 30\*H K) 820706 Worf Table (white laminate, white) 48\*L24\*D 30\*H

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# Communal and Powered Tables Choose from a variety of powered, solid or grommet hole table tops.

Denotes AC and USB charging outlets









**Bar Tables** 





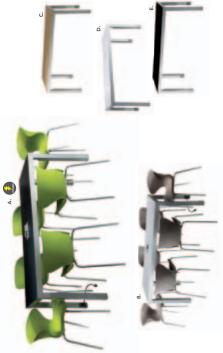
۲.



810860 Laguna Barstool

(maple, chrome) 18"L 20"D 47"H

## Café Tables



Ventura Powered Bar Tables (silver frame) 72.25°L26.25°D 42"H A) 820950 (black top) 820955 (white top) Ventura Communal
Bar Tables
(silver frame)
72.25°L 26.25°D 42°H
Maple Top
B 820954 (solid)
820951 (grommets) White Top C) 820953 (grom 820956 (solid) Black Top 820952 (solid)

Ventura Powered Café Tables
Café Tables
Z.255"L Z6.22"D 30"H
(silver frame)
A) 820964 (black top)
B) 820965 (white top)

Ventura Communal
Café Tables (silver frame)
72.25°L 26.25°D 30°H
Maple Top
C) 820963 (solid)
820960 (grommets) White Top **D) 820961** (gromme **820966** (solid)

Black Top **E) 820962** (solid)

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ACCENT LAMPS Mason Lamps (furshed silver) A) 850708 Floor Lamp 18 TNU 555\*H 16 7 RNU 255\*H

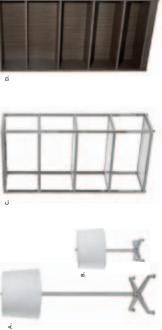
SHELVING
c) 85020
Post Stelwing
(chrome, acrylic)
38-118-127-14
D) 84078
Medican Bookcase
(gray acajou)
36-112-D72-H

# Denotes AC and USB charging outlets

A) 84083 Tech Desk, Powered, w/ 3 Drawer File Cabinet (black metal, laminate) 60°L 30°D 30"H



# Lighting & Shelving



Office Essentials



MADISON
A) 84075 Madison Executive Desk
(gray accitou) 60°L:30°D:29°H
B) 84077 Madison Credenza
(gray accitou) 60°L:20°D:29°H

C) 810135 Task Skool (black fabric) 27.51, 27.57-50 32.75"-40.25" D) 810844 Pro Executive High Back Chair (white classic viry) 25"1, 24"D 48"H Adjustable

C) 84080 3 Drawer File Cabinet on Castors (black metal, laminate) 16\*L20\*D 28\*H

B) 84084 Tech Desk, Powered (black metal, laminate) 60"L 30"D 30"H

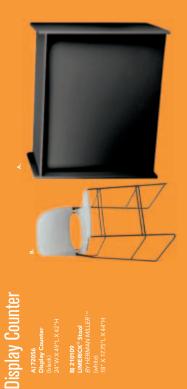










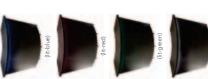


A) 72056
Display Counter
(black)
24"WX49"LX42"H

Midtown Bar Metallic pewter gray curved bar with taupe-colored glass top features locking cabinet for stonage and two shelves.

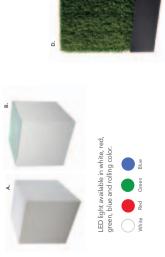
Mickown Bar 60°L 18°D 42°H (pewter) A) 850101 (unlighted) B) 850100 (lighted with plug-in)





Apex Barstool C) 810952 (blue ultra suede) 21"L 21"D 33"H

# Lighted & Greenery Products





C) 85030
7' Boxwood Hedge
36.5"L12"D84"H
D) 85035
4' Boxwood Hedge
46"L 9"D47"H

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# Draped or Undraped Tables & Counters

## Table-Drape Colors



# **Product Display**















### A) 72056 Display Counter (black) 24"W X 49"L X 42"H

### B) 75079 Orion Computer Kiosk (black) 28 "LX 28 "DX 40.5" H (computer not included)

C) 810840 Zoey Barstool (white, chrome) 15"L 16"D 30-34.75"H

D) 75032 Display Cube-Large (black) 24" W X 24" L X 42" H

E) 75031 Display Cube-Medium (black) 18"WX18"LX36"H

F) 75030 Display Cube-Small (black) 12"W X 12"LX 42"H

G) 75022 Display Cylinder-High (black) 24"WX24"LX 36"H

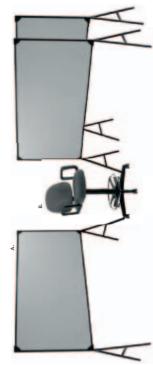
H) 75021 Display Cylinder-Medium (black) 18"W X 18"L X 20"H

l) 75020 Display Cylinder–Low (black) 30"W X 12"L X 15"H

J) 810947 Pro Executive Guest Chair (black vinyl) 24"L 22"D 36"H



Show & Office Accessories



B) 71048
Gas Lift Stool w/ arms
(gray, adjustable)
24"W X 20"L X 46"H
also available
71047 w/o arms

A) 10201484 Floor Standing Bulletin Board (black) 48 "WX 96"LX 78"H



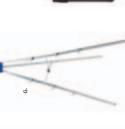
C) 220121 Chrome Stanchion w/ 8' Retractable Belt (black, belt) 42"H

D) 220110 Chrome Bag Rack (3" at center) 1"WX41"HX 26"W

E) 220109 Chrome Coat Tree (21"w at the base) 8 1/4"W X 69 1/2"H









F) 220118 Chrome Sign Holder (sign holds) 22 "W X 28"H

**G) 220134 Brushed Aluminum Easel**(open 5 1/4"WX 64 1/4"H)
26"WX 62"H

H) 220106 Corrugated Wastebasket (black)

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### FREEMAN

**ONLINE PRICE DISCOUNT PRICE DEADLINE DATE FEBRUARY 24, 2020** 

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

### NAME OF SHOW: CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020

COMPANY NAME:	BOOTH #:	BOOTH SIZE:	Х
CONTACT NAME :	PHONE #:		
E MAIL ADDRESS :			

For Assistance, please call (301) 918-7975 to speak with one of our experts.

		For fast, ea	For fast, easy ordering, go to www.freeman.com/store			
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
		SO	FT SEATING			
laples	Group - Bla	•				
	810119	Chair	. 474.85	522.35	664.80	
	830120	Loveseat	. 637.90	701.70	893.05	
	830119	Sofa	708.75	779.65	992.25	
/lunich	Group - Gra	ay Fabric				
	810150	Corner Chair	396.50	436.15	555.10	
	810151	Armless Chair	346.10	380.70	484.55	
	830200	Armless Loveseat	581.30	639.45	813.80	
	830201	Sectional - 3 Piece	1,323.85	1,456.25	1,853.40	
laja Gr	oup - White	Vinyl				
	81050	Chair	394.80	434.30	552.70	
	83020	Loveseat	420.00	462.00	588.00	
	83019	Sofa	670.00	737.00	938.00	
/alencia	a - Velvet					
		Chair - Spice Orange	N/A	N/A	N/A	
	— 83045	Sofa - Coffee Brown		N/A	N/A	
ev Lar	oo Group -	Black Fabric			_	
	-		436.80	480.50	611.50	
	830951	Sofa	485.10	533.60	679.15	
	— 810950	Chair	333.90	367.30	467.45	
llegro	Group - Blu				_	
	81019	Chair	548.65	603.50	768.10	
	83015	Sofa	879.40	967.35	1,231.15	
airfax (	Group - Wh	ite Vinyl				
	810949	Chair	. 281.40	309.55	393.95	
	830949	Sofa	449.40	494.35	629.15	
Palm Be	each - White	e Vinyl				
	83040	Sofa	N/A	N/A	N/A	
angier	— s Group - B	eige Fabric				
ungion	•	Chair	373.80	411.20	523.30	
	_	Loveseat.		537.80	684.45	
	830118	Sofa		579.80	737.95	
		CAS	UAL SEATING			
ttomar		Endless Causes White View	262.52	200.75	267.50	
	815122	,		288.75	367.50	
	815123	Endless Square - Black Vinyl		288.75	367.50	
	815953	Endless Curve - White Vinyl		401.95	511.55	
	815952 	Endless Curve - Black Vinyl		401.95	511.55	
	815119	Half-Bench - White Vinyl	. 296.10	325.70	414.55	

	OAGGAL GLATING						
Ottomans				·	·		
	815122	Endless Square - White Vinyl	262.50	288.75	367.50		
	815123	Endless Square - Black Vinyl	262.50	288.75	367.50		
	815953	Endless Curve - White Vinyl	365.40	401.95	511.55		
	815952	Endless Curve - Black Vinyl	365.40	401.95	511.55		
	815119	Half-Bench - White Vinyl	296.10	325.70	414.55		
	81518	Vibe Cube - Blue Vinyl	154.90	170.40	216.85		
	81519	Vibe Cube - Red Vinyl	154.90	170.40	216.85		

01/20 (498491) 9241

NAME OF SHOW: CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020

COMPANY NAME:	BOOTH #:	BOOTH SIZE:	X
CONTACT NAME :	PHONE #:		

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				w.freeman.com/s		
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
)ttoman	s (continu	ed)				
	81525	Vibe Cube - Orange Vinyl	109.20	120.10	152.90	
	81517	Vibe Cube - Yellow Vinyl	154.90	170.40	216.85	
	81530	Vibe Cube - Black Vinyl	109.20	120.10	152.90	
	81531	Vibe Cube - White Vinyl	109.20	120.10	152.90	
	81532	Vibe Cube - Steel Blue Vinyl	94.10	103.50	131.75	
	81533	Vibe Cube - Silver Vinyl	94.10	103.50	131.75	
	81534	Vibe Cube - Purple Vinyl	94.10	103.50	131.75	
	81535	Vibe Cube -Citrus Green Vinyl	N/A	N/A	N/A	
	81536	Vibe Cube - Taupe Vinyl	N/A	N/A	N/A	
	81537	Vibe Cube - Spice Orange Vinyl	94.10	103.50	131.75	
	81538	Vibe Cube - Desert Rose Vinyl	N/A	N/A	N/A	
	- 815151	Marche Swivel - Gray Fabric	182.70	200.95	255.80	
	- 815154	Marche Swivel - Red Fabric	182.70	200.95	255.80	
	- 815159	Marche Swivel - Blue Fabric	182.70	200.95	255.80	
	815152	Marche Swivel - Linen Fabric	182.70	200.95	255.80	
	815157	Marche Swivel - Meadow Green Fabric	182.70	200.95	255.80	
	815158	Marche Swivel - Pear Yellow Fabric	182.70	200.95	255.80	
	815156	Marche Swivel - Plum Fabric	182.70	200.95	255.80	
	815153		182.70	200.95	255.80	
	_	Marche Swivel - Raspberry Fabric				
	815155	Marche Swivel - Rose Quartz Fabric	182.70	200.95	255.80	
	815150	Marche Swivel - White Vinyl	182.70	200.95	255.80	
	815160	Marche Swivel - Orange Fabric	184.00	202.40	257.60	
	81540 —	Marche Swivel - Forest Green Vinyl	N/A	N/A	N/A	
	81541 —	Marche Swivel - Teal Velvet	N/A	N/A	N/A	
	81542 —	Marche Swivel - Distressed Brown Vinyl	N/A	N/A	N/A	
	81543	Marche Swivel - Black Vinyl	N/A	N/A	N/A	
	81526	Edge LED Cube - High Density Plastic	223.15	245.45	312.40	
anquett						
	8506 —	Center Cone w/Electrical Charging Outlet	525.00	577.50	735.00	
	8507	Quarter Curve Ottoman	348.60	383.45	488.05	
everly E	Bench Otto	omans				
	81550	Black Vinyl	294.00	323.40	411.60	
	81551	Brown Fabric	294.00	323.40	411.60	
	81552 —	Gray Fabric	294.00	323.40	411.60	
	81553	Linen Fabric	294.00	323.40	411.60	
	81554	Ocean Blue Fabric	294.00	323.40	411.60	
	81555	Red Fabric	294.00	323.40	411.60	
	81556	White Vinyl	294.00	323.40	411.60	
ccent C	hairs					
	71089	Black Diamond Side Chair	76.15	83.75	106.60	
		Black Diamond Arm Chair	103.75	114.15	145.25	
	— 810861	Laguna Chair - Maple/Chrome	90.70	99.75	127.00	

COMPANY NAME:	BOOTH #:	BOOTH SIZE:	
CONTACT NAME :	PHONE #:		

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01	D. 1."	For fast, easy order				
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
ccent C	hairs (con	tinued)				
	810816	Madrid Chair - White Vinyl/Chrome	686.70	755.35	961.40	
	810948	Meeting Chair - White Vinyl	236.25	259.90	330.75	
	810835	Meeting Chair - Espresso Vinyl	236.25	259.90	330.75	
	810836	Meeting Chair - Taupe Microfiber	236.25	259.90	330.75	
	8103	Key West Tub Chair - Black Fabric	342.30	376.55	479.20	
	810164	Marina Chair - White Vinyl	118.00	129.80	165.20	
	810160	Marina Chair - Black Vinyl	118.00	129.80	165.20	
	810161	Marina Chair - Brown Fabric	118.00	129.80	165.20	
	810162	Marina Chair - Ocean Blue Fabric	118.00	129.80	165.20	
	810163	Marina Chair - Red Fabric	118.00	129.80	165.20	
	810131	Malba Chair - Gray Molded Plastic	115.50	127.05	161.70	
	810130	Malba Chair - Green Molded Plastic	115.50	127.05	161.70	
	810846	Christopher Chair - White Vinyl/Chrome	118.15	129.95	165.40	
	810851	Zenith Chair - White/Chrome	181.15	199.25	253.60	
	810841	Rustique Chair - Gunmetal	136.50	150.15	191.10	
	810837	Razor Armless Chair - White High Density Plastic	63.00	69.30	88.20	
	810875	Swanson Swivel Chair - White Vinyl	254.65	280.10	356.50	
	81083	Blade Chair - Sky Blue	64.00	70.40	89.60	
	81082	Blade Chair - Red	64.00	70.40	89.60	
	810810	Berlin Stack Chair - White & Black Plastic/Chrome	120.75	132.85	169.05	
	- 81093	Lucent Chair - Frosted Acrylic	166.00	182.60	232.40	
	- 810145	Wentworth Chair - Brown Vinyl	270.00	297.00	378.00	
ecutive	Seating	,	27 0.00	201.00		
	71046	Gray Gaslift Chair With Arms	262.70	288.95	367.80	
	71045	Gray Gaslift Chair Without Arms	255.30	280.85	357.40	
	810874	La Brea Swivel Chair - Charcoal Gray Fabric	304.75	335.25	426.65	
	810175	Genesis Chair - Black	N/A	N/A	N/A	
	810844	Pro Executive High Back Chair - White Vinyl	243.60	267.95	341.05	
	810946	Pro Executive High Back Chair - Black Vinyl	243.60	267.95	341.05	
	- 810945	Pro Executive Mid Back Chair - White Vinyl	287.70	316.45	402.80	
	_	Pro Executive Mid Back Chair - Black Vinyl	287.70	316.45	402.80	
	-	Pro Executive Guest Chair - Black Vinyl	298.20	328.00	417.50	
unda -1-	_	. 15 Exception oddor onan - Diable villy	200.20	020.00		
rstools		Black Diamond Stool	400.2F	120.20	152.05	
	71088		109.25	120.20	152.95	
	71048	Gray Gaslift Stool with Arms	271.70	298.85	380.40	
	71047	Gray Gaslift Stool without Arms	323.95	356.35	453.55	
	810860	Laguna Barstool - Maple/Chrome	114.25	125.70	159.95	
	210109	Limerick® Stool by Herman Miller	105.00	115.50	147.00	
	810872	Lift Barstool - Gray Vinyl/Chrome	160.65	176.70	224.90	
	810873	Lift Barstool - Red Vinyl/Chrome	160.65	176.70	224.90	
	810871	Lift Barstool - Black Vinyl/Chrome	160.65	176.70	224.90	
	810870	Lift Barstool - White Vinyl/Chrome	160.65	176.70	224.90	
	810951	Apex Barstool - Black Vinyl	151.20	166.30	211.70	
	810952	Apex Barstool - Blue Ultra Suede	151.20	166.30	211.70	
	810953	Apex Barstool - Red Vinyl	151.20	166.30	211.70	
	810954	Apex Barstool - White Vinyl	151.20	166.30	211.70	
	810103	Banana Barstool - White Vinyl/Chrome	236.25	259.90	330.75	

NAME OF SHOW:	CLEAN BUILDINGS EXPO / M	ARCH 17 - 18, 2020		
COMPANY NAME:		BOOTH #:	BOOTH SIZE:	Х
CONTACT NAME :		PHONE #:		
E-MAIL ADDRESS	:			

		For fast, easy ord	lering, go to <u>ww</u>	<u>/w.freeman.com/s</u>	<u>store</u>	
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
arstools	(continue	ed)				
	810104	Banana Barstool - Black Vinyl/Chrome	236.25	259.90	330.75	
	810850	Zenith Barstool - White/Chrome	181.15	199.25	253.60	
	810840	Zoey Barstool - White Vinyl/Chrome	264.60	291.05	370.45	
	810834	Zoey Barstool - Black Vinyl/Chrome	264.60	291.05	370.45	
	810848	Christopher Barstool - White Vinyl/Chrome	215.25	236.80	301.35	
	810202	Shark Swivel Barstool - White Plastic/Chrome	367.50	404.25	514.50	
	810839	Rustique Barstool - Gunmetal	136.50	150.15	191.10	
	810201	Oslo Barstool - White Plastic/Chrome	257.25	283.00	360.15	
	81080	Blade Barstool - Red	130.00	143.00	182.00	
	81081	Blade Barstool - Sky Blue	130.00	143.00	182.00	
	81092	Lucent Barstool - Frosted Acrylic	176.00	193.60	246.40	
	810135	Task Stool - Black Fabric	142.00	156.20	198.80	
raped Ta	- ables & Co				_	
		Tables are 24" wide		٦		
B	Black 🗆	Blue ☐ Brown ☐ Green ☐ Flax				
		Gray Plum Red White	NI/A		NI/A	
	-	Draped Table 3'L x 30"H	N/A	N/A	N/A	
	124430	Draped Table 4'L x 30"H	126.25	138.90	176.75	
	124630	Draped Table 6'L x 30"H	152.20	167.40	213.10	
	124830	Draped Table 8'L x 30"H	194.95	214.45	272.95	
	-	4th Side Drape 6'L x 30"H	76.15	83.75	106.60	
	-	4th Side Drape 8'L x 30"H	76.15	83.75	106.60	
	124342	Draped Counter 3'L x 42"H	N/A	N/A	N/A	
	124442	Draped Counter 4'L x 42"H	195.00	214.50	273.00	
	124642	Draped Counter 6'L x 42"H	194.95	214.45	272.95	
	124842	Draped Counter 8'L x 42"H	229.15	252.05	320.80	
	12404642	4th Side Drape 6'L x 42"H	76.15	83.75	106.60	
	12404842	4th Side Drape 8'L x 42"H	76.15	83.75	106.60	
ndraped	Tables &	Counters				
	125330	Undraped Table 3'L x 30"H	N/A	N/A	N/A	
	125430	Undraped Table 4'L x 30"H	87.55	96.30	122.55	
	125630	Undraped Table 6'L x 30"H	102.50	112.75	143.50	
	125830	Undraped Table 8'L x 30"H	123.15	135.45	172.40	
	125342	Undraped Counter 3'L x 42"H	N/A	N/A	N/A	
	125442	Undraped Counter 4'L x 42"H	102.50	112.75	143.50	
	125642	Undraped Counter 6'L x 42"H	123.15	135.45	172.40	
	125842	Undraped Counter 8'L x 42"H	137.25	151.00	192.15	
able To	p Risers	- Risers are 8" wide				
	1504100	Black 4'L x 7"H Corrugated Riser	169.05	185.95	236.65	
	1504101	White 4'L x 7"H Corrugated Riser	169.05	185.95	236.65	
	1506100	Black 6'L x 7"H Corrugated Riser	169.05	185.95	236.65	
	- 1506101	White 6'L x 7"H Corrugated Riser	169.05	185.95	236.65	
	- 1508100	Black 8'L x 7"H Corrugated Riser	169.05	185.95	236.65	
	-	White 8'L x 7"H Corrugated Riser	169.05	185.95	236.65	
	-	Black 4'L x 14"H Corrugated Riser	169.05	185.95	236.65	
	-	White 4'L x 14"H Corrugated Riser	169.05	185.95	236.65	
		5 · · · · · · · · · · · · · · · · ·				

185.95

169.05

236.65

1506200 Black 6'L x 14"H Corrugated Riser.....

ВООТН #: BOOTH SIZE: COMPANY NAME: Χ CONTACT NAME : PHONE #:

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		, , , , , , , , , , , , , , , , , , , ,	9, 90 10	<u>v.freeman.com/st</u>	<u></u>	
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
Fable To	op Risers	- Risers are 8" wide (continued)				
	1506201	White 6'L x 14"H Corrugated Riser	169.05	185.95	236.65	
	1508200	Black 8'L x 14"H Corrugated Riser	169.05	185.95	236.65	
	1508201	White 8'L x 14"H Corrugated Riser	195.30	214.85	273.40	
edestal	Tables - S	oho Series				
	72069	Black Top Cafe Table - 30"H x 24"W	231.00	254.10	323.40	
	72067	Black Top Cafe Table - 30"H x 36"W	262.50	288.75	367.50	
	72066	Black Top Mini Table - 18"H x 18"W	210.00	231.00	294.00	
		Black Top Bistro Table - 42"H x 24"W	241.50	265.65	338.10	
	72068	Black Top Bistro Table - 42"H x 36"W	273.00	300.30	382.20	
edestal	 Tables - C	helsea Series				
	72063	Butcher Block Top Cafe Table - 30"H x 30"W	241.50	265.65	338.10	
	72064	Butcher Block Top Cafe Table - 30"H x 36"W	262.50	288.75	367.50	
	720163	Butcher Block Top Bistro Table - 42"H x 30"W	252.00	277.20	352.80	
	720164	Butcher Block Top Bistro Table - 42"H x 36"W	262.50	288.75	367.50	
edestal	Tables					
	8201208	Hydraulic Base Cafe Table - Maple	233.50	256.85	326.90	
	8201207	Hydraulic Base Bar Table - Maple	245.30	269.85	343.40	
	8201209	Hydraulic Base Cafe Table - Graphite	262.10	288.30	366.95	
	8201211	Hydraulic Base Bar Table - Graphite	268.80	295.70	376.30	
	8201206	Hydraulic Base Cafe Table - Maple	260.40	286.45	364.55	
	8201205	Hydraulic Base Bar Table - Maple	265.45	292.00	371.65	
	820126	Hydraulic Base Cafe Table - White Laminate	260.40	286.45	364.55	
	820125	Hydraulic Base Bar Table - White Laminate	272.15	299.35	381.00	
	— 820241	Madison Hydraulic Base Cafe Table - Gray Acajou.	359.65	395.60	503.50	
	— 820240	Madison Hydraulic Base Bar Table - Gray Acajou	359.65	395.60	503.50	
	— 820265	Madison Cafe Table - Gray Acajou	283.50	311.85	396.90	
	— 820264	Madison Bar Table - Gray Acajou	309.75	340.75	433.65	
	8201220	, ,	171.35	188.50	239.90	
	_	30" Cafe Table Black Base - White Laminate			_	
	8201221	30" Bar Table Chrome Base - White Laminate	183.10	201.40	256.35	
	8201222		263.75	290.15	369.25	
	8201223	30" Cafe Table Chrome Base - White Laminate	263.75	290.15	369.25	
	820920	30" Bar Table Chrome Hydraulic Base - Red	203.30	223.65	284.60	
	820921 —	30" Cafe Table Chrome Hydraulic Base - Red	203.30	223.65	284.60	
	820922 —	30" Bar Table Chrome Hydraulic Base - Graphite	203.30	223.65	284.60	
	820923	30" Cafe Table Chrome Hydraulic Base - Graphite	203.30	223.65	284.60	
	820930	30" Bar Table w/ Hydraulic Base - Blue	242.00	266.20	338.80	
	820931	30" Bar Table w/ Black Base - Blue	192.00	211.20	268.80	
	820932	30" Bar Table w/ Hydraulic Base - Wood	296.00	325.60	414.40	
	820933	30" Bar Table w/ Black Base - Wood	198.00	217.80	277.20	
	— 820940	30" Cafe Table w/ Hydraulic Base - Blue	242.00	266.20	338.80	
	— 820941	30" Cafe Table w/ Black Base - Blue	148.00	162.80	207.20	
	 820942	30" Cafe Table w/ Hydraulic Base - Wood	296.00	325.60	414.40	
	- 820943	30" Cafe Table w/ Black Base - Wood	188.00	206.80	263.20	
	820910	30" Bar Table w/ Hydraulic Base - Gunmetal	N/A	N/A	N/A	
	820910	30" Bar Table w/ Hydraulic Base - Black	N/A	N/A	N/A	

### CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020 NAME OF SHOW:

BOOTH #: BOOTH SIZE: Χ COMPANY NAME: PHONE #: CONTACT NAME:

E-MAIL ADDRESS:

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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
destal	Tables (co					
	820912	30" Bar Table w/ Hydraulic Base - Green	N/A	N/A	N/A	
	820913	30" Bar Table w/ Hydraulic Base - Orange	N/A	N/A	N/A	
	820914	30" Bar Table w/ Hydraulic Base - Yellow	N/A	N/A	N/A	
	820915	30" Bar Table w/ Gunmetal Base	N/A	N/A	N/A	
	820916	30" Bar Table w/ Black Base	N/A	N/A	N/A	
	820917	30" Bar Table w/ Green Base	N/A	N/A	N/A	
	- 820918	30" Bar Table w/ Orange Base	N/A	N/A	N/A	
	- 820919	30" Bar Table w/ Yellow Base	N/A	N/A	N/A	
	- 8201230	30" Bar Table w/ Hydraulic Base - Gunmetal	N/A	N/A	N/A	
	- 8201231	30" Bar Table w/ Hydraulic Base - Black	N/A	N/A	284.60	
	8201232	30" Bar Table w/ Hydraulic Base - Green	N/A	N/A	N/A	
	8201233	30" Bar Table w/ Hydraulic Base - Orange	N/A	N/A	N/A	
	8201234	30" Bar Table w/ Hydraulic Base - Yellow	N/A	N/A	N/A	
	- 8201234 - 8201235	30" Cafe Table w/ Gunmetal Base	N/A	N/A	N/A	
	_	30" Cafe Table w/ Black Base			_	
	8201236 —	30" Cafe Table w/ Green Base	N/A	N/A	N/A	
	8201237 —		N/A	N/A	N/A	
	8201238 —	30" Cafe Table w/ Orange Base	N/A	N/A	N/A	
	8201239 —	30" Cafe Table w/ Yellow Base	N/A	N/A	N/A	
	8201240	36" Bar Table w/ Hydraulic Base - Black	N/A	N/A	N/A	
	8201241 —	36" Bar Table w// Black Base	N/A	N/A	N/A	
	8201242	36" Cafe Table w/ Hydraulic Base - Black	N/A	N/A	N/A	
	8201243	36" Cafe Table w// Black Base	N/A	N/A	N/A	
cent Ta	ables					
	82015	Silverado End Table - Tempered Glass/Painted Steel	306.10	336.70	428.55	
	82014	Silverado Cocktail Table - Tempered Glass/Painted Steel	323.40	355.75	452.75	
	820252	Alondra End Table - Glass/Chrome	262.50	288.75	367.50	
	820250	Alondra Cocktail Table - Glass/Chrome	364.90	401.40	510.85	
	820253	Alondra End Table - Wood/Chrome	236.25	259.90	330.75	
	820251	Alondra Cocktail Table - Wood/Chrome	328.40	361.25	459.75	
	8201224	Atomic 36" Round Table - Glass/Chrome	230.15	253.15	322.20	
	8201225	Atomic 42" Round Table - Glass/Chrome	230.15	253.15	322.20	
	82028	Geo End Table - Wood/Black Steel	309.75	340.75	433.65	
	82027	Geo Cocktail Table - Wood/Black Steel	317.65	349.40	444.70	
	82035	Geo End Table - Glass/Chrome	236.80	260.50	331.50	
	82034	Geo Cocktail Table - Glass/Chrome	238.90	262.80	334.45	
	82054	Sydney End Table - Black Laminate/Brushed Steel	231.55	254.70	324.15	
	82055	Sydney End Table - White Laminate/Brushed Steel	231.55	254.70	324.15	
	82052	Sydney Cocktail Table - Black Laminate/Brushed Steel	281.15	309.25	393.60	
	82053	Sydney Cocktail Table - White Laminate/Brushed Steel	281.15	309.25	393.60	
	- 82079	Sydney End Table - Blue Laminate/Brushed Steel	188.00	206.80	263.20	
	- 82080	Sydney End Table - Wood Laminate/Brushed Steel	188.00	206.80	263.20	
	82077	Sydney Cocktail Table - Blue Laminate/Brushed Steel	128.00	140.80	179.20	
	- 82078	Sydney Cocktail Table - Wood Laminate/Brushed	228.00	250.80	319.20	
	— 82075	SteelRegis End Table - Brushed Metal	219.70	241.65	307.60	

NAME OF SHOW: CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020

BOOTH #: BOOTH SIZE: Χ COMPANY NAME: PHONE #: CONTACT NAME:

E-MAIL ADDRESS :

_		For fast, easy orde				
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
Accent T	ables (cont	•	005 ==	0.45 :-	400.55	
	_ 82074	Regis Bench Table - Brushed Metal	309.50	340.45	433.30	
	820844	Aura Round Table - White Metal	92.40	101.65	129.35	
	82057	Edge LED Cube Table-White Plastic/Clear Acrylic	223.15	245.45	312.40	
	82043	Geo Square-Round Table - Glass/Black Steel	467.80	514.60	654.90	
	82044	Geo Square-Round Table - Glass/Chrome	467.80	514.60	654.90	
	8201226	Rustique Square Metal Bar Table - Gray	201.60	221.75	282.25	
	_ 820130	Mesa Cocktail Table - Black/Bronze	N/A	N/A	N/A	
	820131	Mesa Cocktail Table - Glass/Bronze	N/A	N/A	N/A	
	820132	Mesa Cocktail Table - Wood/Bronze	N/A	N/A	N/A	
	820133	Mesa End Table - Black/Bronze	N/A	N/A	N/A	
	820134	Mesa End Table - Glass/Bronze	N/A	N/A	N/A	
	820135	Mesa End Table - Wood/Bronze	N/A	N/A	N/A	
	820310	Sedona Side Table - Black/Bronze	N/A	N/A	N/A	
	820311	Sedona Side Table - Wood/Bronze	N/A	N/A	N/A	
	— 820312	Sedona Side Table - White/Bronze	N/A	N/A	N/A	
	820320	Taos Side Table - Black/Bronze	N/A	N/A	N/A	
	820321	Taos Side Table Wood/Bronze	N/A	N/A	N/A	
	820322	Taos Side Table - White/Bronze	N/A	N/A	N/A	
onferer	— ice Tables				_	
01110101	82041	Geo Conference Table - Glass/Black Steel	467.80	514.60	654.90	
	- 82051	Geo Conference Table - Glass/Chrome	467.80	514.60	654.90	
	 820260	Madison Conference Table - Gray Acajou	485.65	534.20	679.90	
	— 820708	42" Round Conference Table - White Laminate	338.10	371.90	473.35	
	_	6' Oval Conference Table - Graphite	548.10	602.90	767.35	
	820261	·	588.00	646.80	823.20	
	820262		1,173.40	1,290.75	1,642.75	
	_	Madison 10' Conference Table - Gray Acajou	1,173.40	1,290.75	1,642.75	
	820951					
	_	•	498.95	548.85	698.55	
	_	Ventura Communal Bar Table - Black	488.90	537.80	684.45	
		Ventura Bar Table - White w/ Grommets	498.95	548.85	698.55	
	_	Ventura Communal Bar Table - Maple	498.95	548.85	698.55	
	_	Ventura Communal Bar Table - White	498.95	548.85	698.55	
	820963 —	Ventura Communal Cafe Table - Maple	396.00	435.60	554.40	
	820960	Ventura Cafe Table - Maple w/ Grommets	594.00	653.40	831.60	
	820961	Ventura Cafe Table - White w/ Grommets	594.00	653.40	831.60	
	820966	Ventura Communal Cafe Table - White	396.00	435.60	554.40	
	820962	Ventura Communal Cafe Table - Black	396.00	435.60	554.40	
	— 8201244	42" Round Conference Table - Black Laminate	N/A	N/A	N/A	
ffice	_		****		· <u>-</u>	
-	84075	Madison Desk - Gray Acajou	516.60	568.25	723.25	
	84077	Madison Credenza - Gray Acajou	430.50	473.55	602.70	
	— 84078	Madison Bookcase - Gray Acajou	367.50	404.25	514.50	
ompute	— er Desks/Ta				_	
	820706		291.90	321.10	408.65	

CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020

BOOTH #: **BOOTH SIZE:** Χ COMPANY NAME: CONTACT NAME: PHONE #:

E-MAIL ADDRESS :

Qty	For fast, easy ordering, go to <u>www.freeman.com</u>									
	Part #	Description	Online Price	Discount Price	Standard Price	Total				
		ļ	POWERED							
owere	d Seating									
	810120	Naples Chair, Powered - Black Vinyl	577.50	635.25	808.50					
	— 830122	Naples Loveseat, Powered - Black Vinyl	774.90	852.40	1,084.85					
	— 830121	Naples Sofa, Powered - Black Vinyl	892.50	981.75	1,249.50					
	— 81021	Roma Chair, Powered - White Vinyl	649.70	714.65	909.60					
	83017	Roma Sofa, Powered - White Vinyl	1,004.05	1,104.45	1,405.65					
owered	l Tables									
	820950	Ventura Communal Bar Table, Powered - Black	498.95	548.85	698.55					
	820955	Ventura Communal Bar Table, Powered - White	549.35	604.30	769.10					
	820964	Ventura Communal Cafe Table, Powered - Black	502.00	552.20	702.80					
	820965	Ventura Communal Cafe Table, Powered - White	502.00	552.20	702.80					
	84083	Tech Desk w/ 3 Drawer File Cabinet, Powered - Black Metal	600.60	660.65	840.85					
	84084	Tech Desk, Powered - Black Metal	445.20	489.70	623.30					
	82076	Sydney Cocktail Table, Powered - Black		378.85	482.15					
	— 82073	Sydney Cocktail Table, Powered - White	344.40	378.85	482.15					
owered	— I Pedestals				_					
	85060	Powered Locking Pedestal 36" H, Black	420.00	462.00	588.00					
	— 85061	Powered Locking Pedestal 36" H, White	420.00	462.00	588.00					
	85062	Powered Locking Pedestal 42" H, Black	501.90	552.10	702.65					
	— 85063	Powered Locking Pedestal 42" H, White	501.90	552.10	702.65					
	_	-								
	_	Wireless Charging Table, Powered	398.00	437.80	557.20					
dtown	Counters 8	& Bars								
	850103	Midtown Powered Counter Unlighted - Pewter	1,198.00	1,317.80	1,677.20					
	850102	Midtown Powered Counter Lighted w/ Plug-In - Pewter	1,398.00	1,537.80	1,957.20					
	850101	Midtown Bar Unlighted - Pewter	1,078.00	1,185.80	1,509.20					
	850100*	Midtown Bar Lighted w/ Plug-In - Pewter	1,278.00	1,405.80	1,789.20					
	030100	Milatowii Bai Eightea Wi i lag iii i ewter	1,270.00	1,400.00						
	_			•						
oduct			' & ACCESSOI	•						
oduct	Storage	DISPLAY	' & ACCESSOI	RIES						
oduct	Storage 84080	DISPLAY  3 Door File Cabinet on Castors - Black	' & ACCESSOI	RIES 170.95	217.55					
oduct	Storage 84080 74082	3 Door File Cabinet on Castors - Black	7 & ACCESSOI 155.40 168.75	170.95 185.65	217.55					
oduct	Storage 84080 74082 74081	3 Door File Cabinet on Castors - Black File Cabinet w/Lock - Two Drawer - Standard Size File Cabinet w/Lock - Four Drawer - Standard Size	7 & ACCESSOI 155.40 168.75 261.65	170.95 185.65 287.80	217.55 236.25 366.30					
	Storage 84080 74082 74081 85020	3 Door File Cabinet on Castors - Black	7 & ACCESSOI 155.40 168.75	170.95 185.65	217.55					
roduct	Storage 84080 74082 74081 85020	3 Door File Cabinet on Castors - Black File Cabinet w/Lock - Two Drawer - Standard Size File Cabinet w/Lock - Four Drawer - Standard Size	7 & ACCESSOI 155.40 168.75 261.65	170.95 185.65 287.80	217.55 236.25 366.30					
	Storage 84080 74082 74081 85020	3 Door File Cabinet on Castors - Black File Cabinet w/Lock - Two Drawer - Standard Size File Cabinet w/Lock - Four Drawer - Standard Size	7 & ACCESSOI 155.40 168.75 261.65	170.95 185.65 287.80	217.55 236.25 366.30					
	Storage 84080740827408185020attor	3 Door File Cabinet on Castors - Black  File Cabinet w/Lock - Two Drawer - Standard Size  File Cabinet w/Lock - Four Drawer - Standard Size  Posh Shelving w/ Chrome Frame - White	155.40 168.75 261.65 367.90	170.95 185.65 287.80 404.70	217.55 236.25 366.30 515.05					
	Storage 84080740827408185020 ator75057	3 Door File Cabinet on Castors - Black File Cabinet w/Lock - Two Drawer - Standard Size File Cabinet w/Lock - Four Drawer - Standard Size Posh Shelving w/ Chrome Frame - White	155.40 168.75 261.65 367.90	170.95 185.65 287.80 404.70	217.55					
efrigera	Storage 84080740827408185020 ator75057	3 Door File Cabinet on Castors - Black File Cabinet w/Lock - Two Drawer - Standard Size File Cabinet w/Lock - Four Drawer - Standard Size Posh Shelving w/ Chrome Frame - White	155.40 168.75 261.65 367.90	170.95 185.65 287.80 404.70	217.55					
efrigera	Storage 84080740827408185020 ator750578503001	3 Door File Cabinet on Castors - Black File Cabinet w/Lock - Two Drawer - Standard Size File Cabinet w/Lock - Four Drawer - Standard Size Posh Shelving w/ Chrome Frame - White  Small Refrigerator Refrigerator - White Mason Table Lamp - White/Brushed Silver	7 & ACCESSOI 155.40 168.75 261.65 367.90 452.60 853.15	170.95 185.65 287.80 404.70 497.85 938.45	217.55					
efrigera	Storage 84080740827408185020 ator750578503001850707	3 Door File Cabinet on Castors - Black File Cabinet w/Lock - Two Drawer - Standard Size File Cabinet w/Lock - Four Drawer - Standard Size Posh Shelving w/ Chrome Frame - White  Small Refrigerator Refrigerator - White Mason Table Lamp - White/Brushed Silver	155.40 168.75 261.65 367.90 452.60 853.15	170.95 185.65 287.80 404.70 497.85 938.45	217.55					
efrigera ghting	Storage 84080740827408185020 ator750578503001850707	3 Door File Cabinet on Castors - Black File Cabinet w/Lock - Two Drawer - Standard Size File Cabinet w/Lock - Four Drawer - Standard Size Posh Shelving w/ Chrome Frame - White  Small Refrigerator Refrigerator - White Mason Table Lamp - White/Brushed Silver	155.40 168.75 261.65 367.90 452.60 853.15	170.95 185.65 287.80 404.70 497.85 938.45	217.55					
efrigera ghting	Storage  84080 74082 74081 85020  ator 75057 8503001 850707 850708*	3 Door File Cabinet on Castors - Black File Cabinet w/Lock - Two Drawer - Standard Size File Cabinet w/Lock - Four Drawer - Standard Size Posh Shelving w/ Chrome Frame - White Small Refrigerator Refrigerator - White	155.40 168.75 261.65 367.90 452.60 853.15 140.70 203.70	170.95 185.65 287.80 404.70 497.85 938.45	217.55					
efrigera ghting	Storage  84080 74082 74081 85020 ator 75057 8503001 850707 850708*	3 Door File Cabinet on Castors - Black File Cabinet w/Lock - Two Drawer - Standard Size File Cabinet w/Lock - Four Drawer - Standard Size Posh Shelving w/ Chrome Frame - White  Small Refrigerator Refrigerator - White.  Mason Table Lamp - White/Brushed Silver  Mason Floor Lamp - White/Brushed Silver  Display Cylinder - Black - Low	7 & ACCESSOI  155.40 168.75 261.65 367.90  452.60 853.15  140.70 203.70  283.90	170.95 185.65 287.80 404.70 497.85 938.45 154.75 224.05	217.55 236.25 366.30 515.05  633.65 1,194.40  197.00 285.20  397.45					

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### CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020 NAME OF SHOW: BOOTH #: BOOTH SIZE: COMPANY NAME CONTACT NAME: PHONE #:

E-MAIL ADDRESS :

For Assistance, please call (301) 918-7975 to speak with one of our experts.

Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
splay (	continued)					
	75031	Display Cube - Black - 18" Medium	316.80	348.50	443.50	
	75032	Display Cube - Black - 24" Large	346.40	381.05	484.95	
	75079	Orion Computer Kiosk - Black	485.40	533.95	679.55	
	72056	Display Counter - Black	529.30	582.25	741.00	
xwood	l Hedges					
	85030	7' Boxwood Hedge	516.00	567.60	722.40	
	85035	4' Boxwood Hedge	304.00	334.40	425.60	
ccesso	 ries					
	220121	Chrome Stanchion w/ 8' Retractable Belt	97.50	107.25	136.50	
	220118	Chrome Sign Holder	112.00	123.20	156.80	
	750135	Round Literature Rack	211.65	232.80	296.30	
	750136	Flat Literature Rack	155.20	170.70	217.30	
	220109	Chrome Coat Tree	63.75	70.15	89.25	
	220134	Aluminum Easel	45.00	49.50	63.00	
	220110	Chrome Bag Rack	101.75	111.95	142.45	
	10201484	Floor Standing Bulletin Board	211.65	232.80	296.30	
	220106	Corrugated Wastebasket	21.85	24.05	30.60	
oecial D	rape					
Black Gold						
	12103	Special Drape 3'H (per ft.)	20.50	22.55	28.70	
	 12108	Special Drape 8'H (per ft.)	26.65	29.30	37.30	

		TOTAL COST	
	+	=	
Sub-Total		6% Tax	Total Cost

Taxes: Due to varying taxes across counties and cities for various categories, applicable taxes will be applied to your order accordingly based on the jurisdictions of the show city.

FREEMAN CARPET

### FROM THE GROUND UP

Engage your audience from the moment they set foot in your exhibit with custom carpets. Our colorfast carpeting boasts a consistent shade every time and the padding exceeds industry standards, ensuring that you'll be floored by the quality. Custom options can be ordered and include borders, patterns and logo applications in both our classic and prestige carpeting lines.

### Sustainability Tip:



DARKER COLORED CARPETS SUCH AS BLACK AND GRAY AND THE TWO-TONED CARPET ARE MADE OF 20-25% RECYCLED CONTENT. RENTING CARPET FROM FREEMAN MINIMIZES YOUR SHIPPING FOOTPRINT.

- Colorfast carpet technology guarantees a uniform and professional look throughout the life of your exhibit
- Diverse customization options guarantee the fulfillment of your brand standards
- All carpet and padding is manufactured with recycled material
- Rental prices are all-inclusive so there are never hidden charges for material handling or pickup
- Renting carpet from Freeman minimizes your shipping footprint.



Call customer service at the number listed on the Quick Facts. For fast, easy ordering, go to freeman.com

FREEMAN CARPET

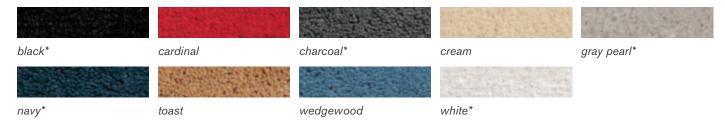
### PRESTIGE CARPET

Freeman's prestige carpet combines plush comfort with durable soil and stain resistance, perfect for high-traffic areas. Five popular colors are available in a luxurious 40-ounce weight and all nine designer colors are available in a 28-ounce weight.

Freeman's prestige carpet packages include new 10-foot-wide carpet, delivery, Visqueen covering, installation, carpet tape, carpet removal and all carpet material handling fees. Prestige carpet is one time use. The carpet for your booth will be brand new and recycled at the end of the show. Price includes environmentally friendly disposal of carpet after usage. Foam carpet padding is available for a minimal fee. If you have a large order, please contact us to see if volume discounts may apply.

### **Custom Options**

Prestige carpets can also be customized to fit your exhibit needs with unique logos, patterns and borders. Call the phone number on the Quick Facts for assistance.



<sup>\*</sup>Colors available in both 28 oz. and 40 oz.



Sustainability Tip: Prestige carpet is one time use. The carpet for your booth will be brand new and recycled at the end of the show.

### **CLASSIC CARPET**

### **Custom Cut**

Freeman classic carpet is available in a range of colors and includes delivery, Visqueen covering, installation, carpet tape, carpet removal and all carpet material handling fees. Foam carpet padding is available for a minimal fee. If you have a large order, please contact us to see if volume discounts may apply.

### **Standard Cut**

Our classic carpet comes in a variety of sizes. Prices include delivery, installation, carpet tape, carpet removal and all carpet material handling fees. Foam carpet padding and Visqueen covering are available for a minimal fee.



Actual colors may vary slightly

Sustainability Tip: Freeman Classic carpet is reused a minimum of four times before retired from inventory and recycled. Darker colored carpets such as black and gray, as well as the two-toned carpet are made of 20-25% recycled content.

**ONLINE PRICE DISCOUNT PRICE** 

**DEADLINE DATE** 

**FEBRUARY 24, 2020** 

### FREEMAN

9900 Business Parkway Lanham, MD 20706

	E OF SHOW: CLEAN BUILDINGS EXPO			,					
COM	IPANY NAME:		ВО	OTH #:			В	OOTH SIZE:	X
CON	TACT NAME :	1	PH	ONE #:					
E-MA	AIL ADDRESS :								
For	Assistance, please call (301) 918-7975 to speal	k with one of our e	exp	erts.					
• Ord	ders received after the deadline or without pa	ayment will be cl	har	ged the S	Sta	ndard prid	e.		
• All	utility lines must be installed before carpet i	nstallation. Utili	itie	s should	be	ordered i	n a	dvance.	
• Pri	cing includes delivery, material handling, ins	stallation and rer	no	val.					
<b>△</b> AII	carpets, padding and plastic covering co	ntain recycled c	on	tent and	ar	e recycla	ble	).	
	For fast, easy ordering,	go to <u>www.freen</u>	nar	n.com/sto	ore				
'CLAS	SSIC CARPET , PADDING & PLASTI								
	CHOOSE YOU								
∐ Blacl	k ☐ Blue ☐ Gray ☐ Green ☐ Latte ☐	Midnight Blue _	]PI	lum 📙 F Online	Rec	l ∐ Red Discount		pper   Tux Standard	edo
ty	Description			Price		Price		Price	Tota
	10' x 10' Classic Carpet		\$	192.75	\$	212.05	\$	269.85	
	10' x 20' Classic Carpet		\$	368.05	\$	404.85	\$	515.25	
	10' x 30' Classic Carpet		\$	552.10	\$	607.30	\$	772.95	
	10' x 40' Classic Carpet		\$	736.10	\$	809.70	\$	1,030.55	
	10' x 10' Carpet Padding - Single Layer		\$	90.00	\$	99.00	\$	126.00	
			\$	180.00	\$	198.00	\$	252.00	
	10' x 30' Carpet Padding - Single Layer		\$	270.00		297.00	\$	378.00	
			\$	360.00		396.00		504.00	
			\$	204.00		224.40		285.60	
	10' x 20' Carpet Padding - Double Layer		\$	408.00		448.80		571.20	
	10' x 30' Carpet Padding - Double Layer		\$	612.00		673.20		856.80	
	10' x 40' Carpet Padding - Double Layer		\$	816.00				1,142.40	
	Plastic Covering (price per sq. ft.)		\$	1.10	Þ	1.20	Þ	1.55	
CLASS	SIC CARPET , PADDING & PLASTIC								
	CHOOSE YOU! k □ Blue □ Gray □ Green □ Latte □				200	I □ Dod	Da	nnar 🗆 Tuy	ada
ыасі	K   Blue   Gray   Green   Latte	Midnight blue _	] [	um 📙 F Online	160	Discount		pper ∐ Tux Standard	
ty	Description			Price		Price		Price	Tota
	9' x 10' Classic Carpet		\$	350.00	\$	385.00	\$	490.00	
	9' x 20' Classic Carpet		\$	700.00		770.00			
	9' x 30' Classic Carpet							1,470.00	
	9' x 40' Classic Carpet							1,960.00	
	9' x 10' Carpet Padding - Single Layer		\$	205.00		225.50			
	9' x 20' Carpet Padding - Single Layer		\$ ¢	410.00		451.00			
	9' x 30' Carpet Padding - Single Layer		\$ \$	615.00 820.00					
	<ul><li>9' x 40' Carpet Padding - Single Layer</li><li>9' x 10' Carpet Padding - Double Layer</li></ul>		\$ \$	275.00	_			1,148.00 385.00	
	Olivi OOL Oramiat Bardalia in Bardala I arrain		\$	550.00					
	9' x 30' Carpet Padding - Double Layer		\$	825.00				1,155.00	
	9' x 40' Carpet Padding - Double Layer		\$	1,100.00	\$	1,210.00 1.20		1,540.00	

\*\*9' carpet is laid toward the front edge, leaving 1' at the back of the booth for access to utility ports.\*\*

		TOTAL COST	
	+	=	
Sub- Total	_	6% Tax	Total Cost

### FREEMAN

9900 Business Parkway Lanham, MD 20706

**ONLINE PRICE DISCOUNT PRICE DEADLINE DATE FEBRUARY 24, 2020** 

(301) 918-7975 Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

NAME OF SHO	OW: CLEAN BUILDINGS	EXPO / MARCH 1	7 - 18, 20	)20		
COMPANY NA	ME:		воотн	#:	BOOTH SIZE:	Х
CONTACT NA	ME :		PHONE	#:		
E-MAIL ADDR	ESS:					
For Assistan	ce, please call <b>(301) 918-7975</b>	to speak with one of	our experts			
<ul><li>Orders rec</li><li>Prestige ar</li><li>All utility li</li></ul>	d new, high-quality carpet. eived after the deadline or wir nd Custom Cut Classic Carpe nes must be installed before s, padding and plastic covering	t are subject to a 10 carpet installation. I	0% cancell Utilities sh	lation cha ould be o	rge. rdered in advance.	ject to availability
E CUSTOM C		asy ordering, go to				tion and removal
	UT CLASSIC CARPET - m Cut Classic Carpeting by					
Sample:	Booth Size: 10 x	=250	_sq. ft. @	\$	3.75	
	CHOOSE YO	UR CARPET COL	.OR - 16 c	z. Carpe	et:	
☐ Black ☐	Blue Gray Green	Latte 🗌 Midnight I	Blue 🗌 Plu	um 🗌 R	ed 🗌 Red Pepper 🗌	Tuxedo
16 oz. Carpet Re	ental - Price per sq. ft (100 sq	ft. minimum)		Online Price	Discount Stand Price Pric	
Per sq. ft.	Booth Size: X	= so	q. ft. @	\$ 3.75	\$ 4.15 \$ 5.2	-
NESTIGE	CARPET - includes plasti	c covering, delivery	, material l	nandling,	installation and remov	al
	CHOOSE  ☐ Cardinal ☐ Charcoal ☐ C	_ ,		vy	past	Total
- 700 sq. ft.	Booth Size: X		ft @ .	Price <b>5.00</b>	Price Price \$ 5.50 \$ 7.0	
over 700 sq. ft.	Booth Size: X		_	4.50		
<u>0 oz. Carpet Ren</u> I - 700 sq. ft. Over 700 sq. ft.		= sq.	ft. @	R - 40 oz  Na Online Price 6.00 5.50	avy White Discount Stand Price Pric	e l'otai
<b>△</b> CARPET I	PADDING - includes delive	ery, material handlin	ıg, installa	tion and r	removal	
	oet Padding by the sq. ft. if y					
Sample:	Booth Size: 10	x <u>25</u> = <u>250</u>	sq. ft. @	<u>)</u> \$	2.05	
Qty [	Description Price per sq. ft. (9	00 sq. ft. minimum)	-	nline rice	Discount Standard Price Price	Total
Cai	rpet Padding -1/2" (90 - 700 sq	. ft.)	\$	2.05 \$	2.25 \$ 2.85	
Car	pet Padding-1/2" (Over 700 sq.	ft.)	\$	1.55 \$		
Dou	uble Carpet Padding - 1/2" (90 -	700 sq. ft.)	\$	2.75 \$		
Doi	uble Carpet Padding -1/2" (Ove	r 700 sq. ft.)	\$	2.25 \$		

Sub- Total

**TOTAL COST** 

6% Tax

Total Cost

### FIT TO PRINT

SmartFabric® is a triple-layered fabric made of 100 percent polyester that's ideal for printed graphics. It's an extremely versatile all-in-one fabric and has been treated to meet NFPA 701 small-scale flammability standards. This lightweight material provides an easy way to make a big impact and has a small shipping footprint to reduce your shipping cost and carbon emissions.



<sup>\*</sup> Client to provide print-ready artwork, or Freeman can design artwork for an additional fee.

### FREEMAN

### SMARTFABRIC® RENTAL EXHIBITS





### **RENTAL EXHIBITS INCLUDE:**

- Custom Fabric Graphic\*
   with zippered carrying case
   (fabric graphic purchased to keep)
- Rental Frame, a 100% recyclable structure
- 9' x 10' or 9' x 20' Classic Carpet (color selections on page 3)
- Exhibit Installation & Dismantle
- Exhibit Material Handling
- Nightly Vacuuming

- 3 Arm Lights per 10' Booth
- 6 Arm Lights per 20' Booth
- Power for lights only

### FRAME ONLY UNIT

If you rented a SmartFabric booth previously, you own the graphic. For subsequent shows, all you need to do is rent the frame. We will install your fabric graphic over the frame.\*\*



# 10 x 20 ft. frame

### **RENTAL EXHIBITS INCLUDE:**

- Rental Frame
- 9' x 10' or 9' x 20' Classic Carpet (color selections on page 3)
- Exhibit Installation & Dismantle
- Exhibit Material Handling
- Nightly Vacuuming
- 3 Arm Lights per 10' Booth
- 6 Arm Lights per 20' Booth
- Power for lights only

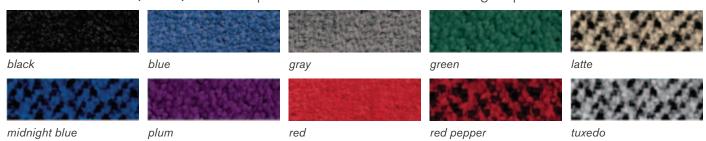
<sup>\*</sup>Client to provide print-ready artwork, or Freeman can design artwork for an additional fee. \*\*Only Freeman SmartFabric will be installed on the frame.

### SMARTFABRIC® RENTAL EXHIBITS

## **CLASSIC CARPET**

Freeman Classic carpet is reused a minimum of four times before being retired from inventory and recycled. Darker-colored carpets such as black and gray, as well as two-toned carpets, are made of 20-25 percent recycled content.

9' x 10' or 9' x 20' (16 oz.) - Color Options Included with Rental Package Options

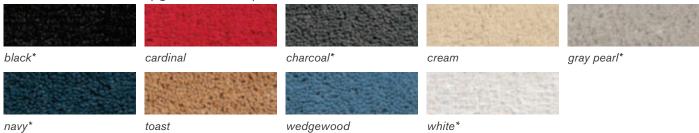


<sup>9&#</sup>x27; carpet is laid toward the front edge, leaving 1' at the back of the booth for utility port access. Actual colors may vary slightly.

### PRESTIGE CARPET

Prestige carpet is for one time use. The carpet for your booth will be brand new and recycled at the end of the show. Renting carpet from Freeman minimizes your shipping footprint.

### (28 oz.) - Available Upgrade Color Options



<sup>\*</sup>Colors available in both 28 oz. and 40 oz. Actual colors may vary slightly.

## **OPTIONAL ACCESSORIES**





One SmartFabric zipper bag is included with purchase.



### CLEAR ACRYLIC SHELF

36"W .25"H 12"D (holds up to 15 lbs each)



### **CUSTOM GRAPHICS**

An exhibitor sales specialist will contact you to review the process for providing your own graphic files or options for using our graphic design services to design your back wall.

### FREEMAN SUSTAINABILITY FOCUS

This solution is a clean footprint booth. This rental unit includes a 100 percent recyclable aluminum frame. All flooring, lighting, furniture, and booth structure will go back into inventory to be reused or recycled.

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

### **DISCOUNT PRICE DEADLINE DATE FEBRUARY 24, 2020**

NAME OF SHOW:	CLEAN BUILDINGS EXPO / MA	RCH 17 - 18, 2020		
COMPANY NAME:		BOOTH#:	BOOTH SIZE	: X
CONTACT NAME :		PHONE #:		
E-MAIL ADDRESS :				
For Assistance, pleas	e call (301) 918-7975 to speak with one	· · · · · · · · · · · · · · · · · · ·		
		to <u>www.freeman.com</u> /store		
SmartFabric Exhibits reuse on future even	s provide a custom printed fabric graphic	• 116.5" X 92.5 • Carrying Case • Classic Carpe • Installation & • Material Hand • Nightly Vacuu • 3-Arm Lights • Power for LIG	ming (per 10 ft.)	(Purchased item to keep) purchased fabric graphic) ct color below)  Gray □ Green □ Latte
Othe	Description			Total
Qty	Description	Disco		Total
<u> </u>	10' x 10' SmartFabric Exhibit		· · · · · · · · · · · · · · · · · · ·	
	10' x 20' SmartFabric Exhibit	\$ 4,150	\$ 5,817.00	
	CUSTOM Sales Specialist will be contacting you to	GRAPHICS		
rented the SmartFal for reuse. If you ne	ame only unit is for exhibitors who horic exhibit (above) and have the fabric ed a new graphic made, please select to e). No fabric graphics will be printed with	graphic ready ne SmartFabric thout the rental thout the rental ne SmartFabric hout the rental ne SmartFabric ne SmartFabric ne Material Handl Nightly Vacuuu 3-Arm Lighte Power for LIGI Where is your	t 9' X 10' or 9' X 20' (Select Dismantle of Exhibit ing of Exhibit ming per 10 ft.) HTS only fabric coming from?:	ct color below)
		Bringing to In Freeman		
			t: Black Blue	
		□ Mignight Blue	e □ Plum □ Red □	
Qty	Description	Disco		Total
	10' x 10' Frame Only Unit			
	10' x 20' Frame Only Unit	\$ 2,350	.00 \$ 3,290.00	
	ACCI	ESSORIES		
Qty	Description	Disco	ount Standard	Total
	_ SmartFabric Arm Light	\$ 71	.65 \$ N/A	
	_ SmartFabric Acrylic Shelf (supports up	o to 15 lbs) \$ 165	.40 \$ 231.55	
	SmartFabric Carrying Case (purchase	9)\$ 22	.05 \$ 30.85	
are subject to a 100% of	QUI the deadline or without payment will be cha cancellation charge once production begins thas recyclable content or has eco-friendly attr			• .
	oward the front edge, leaving 1' at the back of t	he booth	TOTAL COST	
for access to utility	ports.**	-	+ =	
01/20 (498491) 924	1	Sub-Total	6 % Tax	Total Cost

# FLEXING TO FIT YOUR NEEDS

TotalFlex® provides the ability to configure exhibits to fit your space, budget and vision from show to show. Available for rent or for purchase, this pop-up display is versatile, lightweight and durable, and setup can be completed without tools in only a few minutes.



Call customer service at the number listed on the Quick Facts. For fast, easy ordering, go to www.freeman.com

## **TOTALFLEX**®

The TotalFlex® solution is the most versatile exhibit option available:

- Floor unit cases easily convert into a podium.
- Velcro-compatible fabric panels available in a wide selection of colors.
- Compatible with shelves, lights and other innovative trade show accessories.
- Available in a variety of sizes for rent or purchase, including a tabletop version (shown on front).
- Freeman offers full graphic and logo design solutions.\*
- All TotalFlex® rental units include installation & dismantling of display system, material handling, 9'x10' or 9'x20'
   Classic Carpet with nightly vacuuming, 200-watt halogen lights (1 light for the table-top unit, 2 lights per 8x10 unit) as well as power and labor to hang them.

\*Graphic design elements are priced separately and not included with TotalFlex® order.



# FLOOR UNITS 10'w x 8'h Floor Standing Unit 20'w x 8'h Floor Standing Unit 8'w x 40"h Table Top Unit

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

### **DISCOUNT PRICE DEADLINE DATE FEBRUARY 24, 2020**

NAME OF SH	OW: CLEA	N BUILDING	S EXI	PO / MAR	CH 17 - 18, 2020		
COMPANY N	AME:				BOOTH #:	BOOTH SIZ	E: X
CONTACT N	AME :				PHONE #:		
E-MAIL ADDF	RESS :						
or Assistar	ice, please cal	I (301) 918-797	75 to sp	eak with one	e of our experts.		
		For fas	st, easy	ordering, (	go to <u>www.freeman.com/st</u>	<u>ore</u>	
				TABL	ETOP UNIT		
					Rental Units Include: Draped Table (select color belc Classic Carpet 9' X 10 '(select Installation & Dismantle of Ext Material Handling of Exhibit Nightly Vacuuming 1-200 Watt Halogen Light (Po	ow) 1-Case color below) One Tim nibit	se Units Include:  Ile Installation & Disman  IHTS only and Labor
					to hang lights) Header Identification Sign - (white	with black text) Indicate co	ppy below:
RENTAL			QTY	TOTAL		,	17
Size		Standard Price					
40"H x 6'W	1,046.65	1,465.30			- Fabria Banal Calara fan All I	laita. 🗆 Di i	
40"H x 8'W	1,221.20	1,709.70			Fabric Panel Colors for All U	<b>Jnits:</b> ☐ Black I <b>so Available for Pur</b> e	☐ Gray ☐ Blue
Size	_	Standard Price			9' x 10' Classic Carpe		
40"H x 6'W	1,295.30	1,813.40			☐ Latte ☐ Midnight Blue		
40"H x 8'W	1,467.90	2,055.05			Table Drape:		. ком. оррог 🗀 тамага
*Shipping Not	Included	,		_	☐ Black ☐ Blue ☐ Bl ☐ Gold ☐ Gray ☐ Pl		☐ Flax ☐ White
				FLO	OR UNIT		
<u><b>RENTAL</b></u> <u>Size</u> 8'H x 8'W 8'H x 10'W	Discount Price 1,744.30 2,086.75	Standard Price 2,442.00 2,921.45	QTY	TOTAL	Rental Units Include: Classic Carpet 9' X 10' (select Installation & Dismantle of Exl Material Handling of Exhibit Nightly Vacuuming 1-Podium - 8"H X 10'W unit on 2-200 Watt Halogen Lights (Poto hang lights) Header Identification Sign - (white	color below) 2-Cases nibit One Tim 1-Podiur nly ower (500 watts) for Ll	
PURCHASE	*				Estado Por el Colto de Contrato		
<u>Size</u>	Discount Price				Fabric Panel Colors for All	Units:  □ Black Also Available for Pur	☐ Gray ☐ Blue
8'H x 8'W	2,965.55	4,151.75			-		
8'H x 10'W	3,482.25	4,875.15			-   <b>% 9' x 10' Classic Carpe</b> □ Latte □ Midnight Blue		
*Shipping Not					•		Taxed Chhot - Layed
• All	Classic carpet	contain recyc			-		
			CUS	TOM GRAI	PHIC / PHOTO PANELS		
					matically enhance your exhib		
			an Exh		Specialist contact you to assi		
OPTIONA	L ACCESSO	RIES			NTAL	PURC	HASE
Part #	<u>Description</u>		Qty	Discount Price	Standard Price Total	Qty Discount Price	
1715800	2-200 Watt Halog	_		217.25	304.15	307.70	430.80
715801	1-200 Watt Halog	gen Light Kit		113.55	158.95	225.55	315.75
1715802 1715803	Straight Shelf Angled Shelf	-		87.20 87.20	122.10 122.10	156.40 156.40	218.95 218.95
111000	Aligica Stiell	_					210.80
					QUICK TIPS		

Order in advance to save time, money and ensure availability. Orders received after the deadline date or without payment will be

Sub-Total

Total Cost

**RENTAL UNITS TOTAL COST** 

6% Tax

Total Cost

charged the Standard Price.

Sub-Total

**PURCHASE UNITS TOTAL COST** 

6% Tax

# SEEING IS BELIEVING

Quality graphics contribute significantly to the impact of your exhibit. With state-of-the-art design and printing capabilities, Freeman brings your banners, signage, and exhibit graphics to life in a larger-than-life way. Our graphics products redefine "high definition," which means your brand has never been seen like this before.

- Photo-quality / high-resolution printing on a variety of rigid and rolled material including honeycomb, foam, Polyfoam, PVC, acrylic, fabric, vinyl and mesh materials
- Grand Format printers provide highresolution digital printing of single and double-sided banners in virtually any size
- Electronic file transfer, in-house printing, and company-wide procedure standardization allow us to control quality, cost and scheduling on a nationwide basis
- Extensive resources ensure that last minute repairs and replacements are handled efficiently as needed, no matter where your event may be located



### **EVENT GRAPHICS**

# CREATING VISUAL EXCITEMENT

Quality graphics contribute significantly to the impact of your exhibit. Vivid colors and sharp images attract attention, build traffic, and communicate messages more effectively. Freeman has invested in the latest printing technology and has the skills to provide you with the finest high-resolution digital graphic reproduction available.

## STATE-OF-THE-ART CAPABILITIES

Freeman can provide four-color, photo-quality, high-resolution digital printing in virtually any size for banners, signage, exhibit graphics, and more. Each Freeman location has stand-alone printing capabilities, along with two additional graphic locations for additional support and for special requirements.

# SUPERIOR QUALITY CONTROL

Electronic file transfer, in-house printing, and company-wide standardization of procedures allow us to control quality, cost and scheduling for our customers on a nationwide basis. Last minute repairs and replacements are handled efficiently through our nationwide resources.

## DEPTH OF RESOURCES

- 5M UV roll printers provide grand format, four-color, high-resolution digital printing of single and double-sided banners up to 16' wide and virtually any size with seams.
- 3M Dye Sublimation printers provide 10' fabric graphics that work perfectly in our SmartWall panel system.
- UV flatbeds print directly to a variety of ridged materials and offer a 100% recyclable graphic when using a cardboard substrate.
- Freeman offers 100% recyclable substrates that can save you money and the environment.
- Large format Eco-Solvent printers produce high quality graphics for wall, carpet and window applications.
- 3M high speed digital cutters allow for precise cutting of multiple panel applications and also custom router graphic panels.
- Computer-aided graphic design & layout available for your assistance.

## REPRODUCTION AND INSTALLATION

- Suspended banners
- Logo reproduction

- Accent graphic photo panels
- Backlit displays and murals
- Large format signage and banners
- Four-color carpet image printing





9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

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### **DISCOUNT PRICE DEADLINE DATE FEBRUARY 24, 2020**

IAME OF SHOW: CLEAN BUILDINGS EXPO / MARCH	l 17 - 18, 2020				
COMPANY NAME:	BOOTH #:		BOOTH SIZE	Ξ: χ	
CONTACT NAME :	PHONE #:				
-MAIL ADDRESS :					
or Assistance, please call (301) 918-7975 to speak with one of			_		
For fast, easy ordering, go GRAPI					
To order your graphics, complete this order form an		ny or al	octronic f	ilo	
Please see artwork guidelines for electronic files on		py or er	ectionic i	iic.	
Note: All graphics are subject to a 100% Cancellation	n Charge.				
DIGITAL GRAPHICS	STANDARD SIZE				
Freeman has the capabilities to provide you with the inest digital graphic reproduction available.	CHOOSE YOUR SI		Discount <u>Price</u>	Standard <u>Price</u>	TOTAL
Capabilities include four-color, photo-quality, high-	7" x 11"	@	54.00	108.00 =	
esolution digital printing virtually any size for banners, lignage, exhibit graphics and more.	7" x 22"	@	54.00	108.00 =	
	7" x 44"	@	54.00	108.00 =	
L XW = sq.ft.	9" x 44"	@	66.00	132.00 =	
\$ 24.00 per sq. ft. discount price sq. ft. x or = \$	11" x 14"	@	54.00	108.00 =	
\$ 48.00 per sq. ft. standard price	14" x 22"	@	54.00	108.00 =	
Minimum order per graphic 9 sq. ft. (1296 sq. in.)	14" x 44"	@	102.50	205.00 =	
Double sq. ft. for double-sided graphics	22" x 28"	@	102.50	205.00 =	
Round sq. ft. to next whole increment     File conversion, retouching, cloning or color	28" x 44"	@	205.25	410.50 =	
correcting may incur additional labor charges.	20" x 60"	@	199.50	399.00 =	
(See reverse side for graphic guidelines.)  ARGE DIGITAL GRAPHICS	(white only)			-	
				ing or color m	
Please call an Exhibitor Sales Specialist for price quotes on graphics over 80 sq. ft.	incur additior for graphic g			See reverse si	de
File Information:	INDICATE YOUR			RE:	
Electronic File Name	* Please feel free to attach ad				
Application					
PMS Colors					
acking Material:					
☐ Freeman Foam ☐ Masonite					
- (Foamcore)					
Plexi (PVC) Freeman Honeycomb	\/amii.aal	1	Llee \	Your Judgment	+
Treeman HD Foam (Fco-Board)	Vertical F	lorizontal		Sign Layout	L
☐ (Gatorfoam) (Eee Board) ☐ Freeman Polyfoam ☐ Other					
┘ (Ultra Board)					
The product offered has recycled content or has ecoriendly attributes and is 100% recyclable according to					
·	Background Color:				
Vertical Horizontal Use Your Judgment	Background Color:				-
Vertical	Background Color: Lettering Color:				-
Vertical Horizontal Use Your Judgment					
Vertical Horizontal Use Your Judgment For Sign Layout		TOTA	L COST		
Use Your Judgment			L COST =	Total Cos	-

### **CUSTOMER GUIDELINES FOR SUBMITTING GRAPHICS ARTWORK**

Our goal is to provide you with the best possible quality graphics for your event or exhibit. You can help us in that effort by providing digital art files using the following guidelines. If you are sending us completed, print-ready files, please pass the following information on to your graphics designer or art department. Artwork must be submitted in the proper resolution and/or file size to produce quality images. Please provide proper color matching information and proofs to ensure accurate color reproduction.

### PLEASE PROVIDE THE FOLLOWING WHEN SUBMITTING ART

RASTER ART (photos, logos containing any continuous tone images):

- Art submitted at 1:1 (100%), resolution should be no less than 60 dpi (100 dpi preferred)
- Art submitted at 2:1 (50%), resolution should be no less than 120 dpi (200 dpi preferred)
- Art submitted at 4:1 (25%), resolution should be no less than 240 dpi (400 dpi preferred)

### **VECTOR ART:**

•Logos should be vector and have outlined fonts(if provided as bitmap, please use high-res images)

### FONTS and LINKS

- Supply all fonts used in your design (zip Mac fonts). If unsure how to collect fonts, convert them to outlines
- Supply all links used in your document. Use packaging feature if available. If unsure how to collect links, embed them in the file when saving.

### COLOR

- If PMS color matching is required, please use original Pantone + Solid Coated swatches in your artwork. Modifying Pantone names will result in printing default color (CMYK)
- CMYK artwork will be produced "As Is". Our color output is balanced and vibrant.
- · Convert RGB art to CMYK if possible.
- If you are sending Certified Color Proofs (Gracol, Swop, Fogra), please provide ICC file information used to print your samples. Best option would be to include ICC chart on your prints.

### ARTWORK IN THE STRUCTURE

• Please note that any panels going in the metal frame will hide 1/4" of your art all the way around. If you have a continuous wall where individual panels are divided by metal, use 1.25" spacing in between each panel to account for gaps and the natural flow of the graphics.

### **ACCEPTABLE FILE SOFTWARE**

We are capable of working with both PC and MAC based software, and can accept art created with the ADOBE Creative Suite - Illustrator, InDesign, and Photoshop

Always provide the following:

- Native files with fonts and links (zipped)
- High-res PDF-X/4 exports of the files

### ACCEPTABLE FILE TYPES and SUPPORT FILES

### NATIVE FILES:

- AI CLOUD (CC) file with Packaged supporting links and fonts. You may keep images linked but Packaging feature must be used.
- AI (CS6, CS5, CS4...) file with embedded links and outlined fonts
- · EPS file with embedded links and outlined fonts
- INDD file with Packaged supporting links and fonts

### PRINT FILES:

- •High-res PDF-X/4 (preferred)
- Al with PDF content (choose this option when saving file)
- EPS files with embedded links and outlined fonts

### RASTER OR BITMAP ART:

- •Photoshop EPS (preferred, use 8-bit preview, Max, Quality JPG compression)
- PSD (make sure font layers are rasterized)
- TIFF, JPG (quality 8 and higher)

Mac users: Use Zip or Stuffit programs when submitting fonts other than OTF (Open Type Fonts)

### WAYS TO SEND ARTWORK

•Files below 10 MB can be delivered via email. Larger files may be posted to Freeman's FTP site. You may get the password and other needed information from your Freeman service representative in order to post files. However, a hard copy proof and backup of the files on CD-Rom/DVD may be required to be sent via overnight delivery in addition to posting the electronic files. Please call (301) 918-7975 for assistance.

Page 2 of 2

# LET US DO THE HEAVY LIFTING

Freeman specialists are ready to assist you with all of your exhibit requests, from beginning to end. And when it comes to installing and dismantling exhibits, we make no exceptions. Whether it's shipping and storage, emergency on-site repairs, basic installation and dismantling or support service coordination, including electrical, furnishings and more, Freeman has the resources and capabilities to ensure the most successful show experience possible.



## INSTALLATION + DISMANTLE

Freeman installation & dismantling experts work closely with you to coordinate every phase of your trade show participation, including:

- Pre-planning and budget consultation
- Skilled labor coupled with support services coordination electrical, furnishings, floral, transportation, and audio visual
- On-site supervisors with dedicated floor managers
- Full, in-house carpentry for emergency repairs and refurbishing
- Post-show evaluations focused on incremental improvement to meet rapidly changing market conditions based upon customer feedback
- Post-show evaluations that help identify small changes that make big impacts

# **ON-SITE SUPERVISION**

You may wish to supervise labor on your own, but if you need assistance, Freeman installation & dismantling experts will get the job done as an extension of your team.

### If You Use Freeman Staff

Exhibits can be set up prior to your arrival under the direction of Freeman I&D supervisors.



### BALTIMORE/WASHINGTON AREA UNION REGULATIONS

To assist you in your planning efforts for the upcoming exposition, we are certain you will appreciate knowing in advance that union labor may be required for certain aspects of your exhibit handling. To help you understand the various union jurisdictions, we ask that you read the following:

### EXHIBIT INSTALLATION AND DISMANTLING

The installation and dismantling of prefabricated displays comes under the jurisdiction of the carpenters' union. However, two (2) full-time exhibiting company employees may work without Carpenter Labor for one (1) hour on the installation (move-in) and one (1) hour on the dismantle (move-out) without union labor on booths that are larger than 10' x 10'. Exhibitors may work in booths 10' x 10' or smaller without the use of union labor.

Exhibitors are not permitted to use POWER TOOLS (electric drills, power saws, etc.) on booths of any size. Manual tools such as hammers, screwdrivers, ratchets, pry bars, etc. are allowable for exhibitor use within size and time limitations. Exhibitors may not borrow tools, ladders or other equipment from the exhibit facility and/or Freeman.

### MATERIAL HANDLING

One individual from each exhibiting company is permitted one trip to hand-carry items into the exhibit facility. The exhibitor use of dollies, hotel baggage carts, flat trucks and other mechanical equipment, is *not* permitted. Freeman will control access to the trade show floor which includes access from the loading docks and/ or all doorways into an exhibit facility. This will help to provide a safe and orderly move-in/move-out. Unloading or reloading of any freight into the exhibit hall by any and all private vehicles and contracted carriers will be handled by Freeman. Rates for material handling services are enclosed in this exhibitor service manual.

Freeman shall be the sole authority on all matters in the DOCK area. This shall include but not be limited to such items as assignment of dock space and loading or unloading of all materials and equipment.

Any conflicts or disagreements regarding the union jurisdictions or interpretations thereof should be resolved with representatives of Freeman and Show Management.

### SAFETY

Standing on chairs, tables or other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Freeman cannot be responsible for injuries or falls caused by the improper use of rental furniture. Please assist in our efforts to provide a SAFE WORKING ENVIRON-MENT for everyone.

### **TIPPING**

Freeman requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional status, and we feel that tipping is not necessary. This applies to all Freeman employees.



9900 Business Parkway Lanham, MD 20706 Ph: 301-918-7975 • Fax: 469-621-5609 FreemanWashingtonES@freeman.com

# INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

NAME OF S	HOW: CLE	AN BUILDINGS E	XPO / MARCH 1	17 - 18, 2020			
					BOOTH #:		
ONTACT N	NAME:				PHONE #:		
or Assista	ince, please	call 301-918-7975 to	·	·			
			r fast, easy ordering,				
escription		DISPLAY	LABOR (One H	iour Minimu		) Advance	Show Site
						Price	Price
Straight Ti		A.M. to 4:30 P.M. Mo P.M. to 8:00 A.M. Mo			!	\$ 103.00	) \$ 144.25
	All D	ay Saturday and Sur	nday	• • • • • • • • • • • • • • • • • • • •			
ouble Tin		ecognized holidays ognized Holidays: Ne					
	Pres	ident's Day, February	y 17, 2020; Memoria	ıl Day, May 25, 2	020; Independence	e Day, J	uly 4, 2020;
		or Day, September 7, D; Christmas Eve, De				g Day, N	November 26,
• Sho		ces will apply to					
<ul> <li>Price</li> </ul>	e is per perso	on/per hour.					
		teed only at start of w ım per person - labor		ed in half (1/2) ho	ur increments.		
• Labo	or must be ca	anceled in writing, 24	hours in advance to	avoid a one (1)	hour cancellation f		
		g dismantle labor, be s sed jobs will be comp					
		nclude setup plan/p					
			INSTALLAT	ION LABOR	?		
Free	man Superv	ised Labor - Please					
• Inst	allation of yo	ur exhibit will be com	pleted at our discre	tion prior to shov	v opening.	`	
		his service is 30% of ct:					
	gency conta	ot		1 Hone is			
Exhib	itor Superv	ised Labor (Supervis	sor must check in at	Service Desk to	pick up labor)		
Supe	rvisor will be	:		Phone N	lumber:		
Date	Start	No. of People	Approx. Hrs.	Total Hrs.	Hourly Rate	Э	Estimated
	Time		per Person				Total Cost
		>					
		>	×=		@ \$	_=\$	
		>	×=		@\$	_=\$	
					n (30%/\$45.00)		
				,	Tax	= \$	(N/A)
					Total Installation	= \$	
				LE LABOR			
		rised Labor - Please responsible for produ				ov evhih	itor
		his service is 30% of					itor.
Eme	rgency conta	act:		Phone No	umber:		
Exhib	oitor Sunerv	rised Labor(Supervis	sor must check in at	Service Desk to	pick up labor)		
	•	:			one Number:		
Supe	IVISOI WIII DE			PNC	one muniber:		
Date	Start	No. of People		Total Hrs.	Hourly Rate		Estimated
	Time		per Person	<u>.</u>	@ \$	<b>=</b> ¢	Total Cost
			x=	<u> </u>	@\$	_=\$_	
			Fre	eman Supervisio	on (30%/\$45.00)	= \$	
					Tax	= \$	(N/A)
Page 1 of 2					Total Dismantle		
-30 . 01 2					וטומו טואוואוווופ	— ф	

NAME OF SHOW: CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020					
COMPANY NAME:	BOOTH#:				
CONTACT NAME:	PHONE#:				

### FREEMAN SUPERVISED LABOR

<u>IN ORDER TO BETTER SERVE YOU</u> - PLEASE COMPLETE THE FOLLOWING INFORMATION IF YOUR DISPLAYIS TO BE SET-UPAND/OR DISMANTLED BY FREEMAN I&D AND YOU WILL NOT BE PRESENT TO SUPERVISE THE INSTALLATION AND/OR DISMANTLE.

	UND SHIPPING & SET			
Freight will be shipped to Warehouse				
	Crates			
Setup Plan/Photo: Attached				
Carpet: With Exhibit				
Electrical Placement:				
Comments:				
Graphics: With Exhibit	Shipped Separately			
Comments:				
Special Tools/Hardware Required: _				
	OUTBOUND SHIPPING	INFORMATI	ON	
SHIP TO:				
METHOD OF SHIPMENT				
Freeman Exhibit Transportation	on:			
Common Carrier		= 5 4	<b>-</b>	
☐ Air Freight ☐ Nex	tt Day □ 2nd Day	■ Deferred	■ Expedited	
Other (list carrier name & pho	ne number):			
-	·			
■ Van Line:				
FREIGHT CHARGES				
	Collect			
Bill To:	olloot			
	· · · · · · · · · · · · · · · · · · ·			
<u>In the event your selected of following options:</u>	arrier fails to show on fin	al move-out o	<u>lay, please selec</u>	t one of the
Reroute via Freema	n's choice			
■ Deliver back to Free	man warehouse at Exhibi	itor's expense	<del>)</del> .	
DI EASE NOTE: Frooman is not ro	snansible for product or literati	re that is not pre	norly pooked and la	halad by avbi



9900 Business Parkway Lanham, MD 20706 (301) 918-7975 • Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

Number of feet from floor to top of sign: \_

1920 (498491)

# INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

FreemanWashingtonES@freeman.com	PAYMENT FORM WITH YOUR ORDER
NAME OF SHOW: CLEAN BUILDINGS EXPO / MARC	CH 17 - 18, 2020
	BOOTH #:
	PHONE #:
E-MAIL ADDRESS	
	ing, go to www.freeman.com
	ABOR AND EQUIPMENT
INSTRUCTIONS	EQUIPMENT AND LABOR RATES
<ul> <li>Overhead hanging signs are to be sent in separate containe</li> </ul>	
directly to advance warehouse using the enclosed Hangii	
Sign Labels. This container MUST arrive by the warehous shipping deadline. If these procedures are not followed	
Freeman cannot guarantee the hanging of your sign	or 4:30 P.M. to 8:00 A.M., Monday through Friday,
advance pricing.	All day Saturday & Sunday  Double Time
<ul> <li>All ceiling rigging must conform to Show Management rule and regulations and facility limitations.</li> </ul>	All recognized holidays
· All overhead hanging must be assembled, installed, an	
removed by Freeman. Please refer to the Freeman Term and Conditions found in the Exhibitors Services Manual as	Day, February 17, 2020; Memorial Day, May 25, 2020;
relates. Please complete the enclosed Labor Order Form f	Indopondonos Doy July 4, 2020: Lobor Doy
labor to assemble your hanging sign.	Thanksgiving Day November 26, 2020, Christmas Eve
<ul> <li>Set up instructions must be provided for signs needing assembly.</li> </ul>	December 24, 2020; Christmas Day, December 25, 2020
Hanging anchor points must be pre-fabricated and ready fuse.	for Materials  Cable, clamps, etc. additional and charged accordingly
Electrical signs must be in working order and in accordance with National Electrical Code. Electrical Service requirements	Equipment With Crew Show site prices will apply to all hanging sign orders
must be ordered in advance through the Electrical Service provider.	placed at show site Rates are per lift and crew per hour
If any hang point supports over 250 lbs., notify Freeman	One hour minimum per lift/crew - lift/crew thereafter is
immediately for special authorization.	charged in half (1/2) hour increments
	Straight time cannot be guaranteed
SIGN DESCRIPTION, SIZE & WEIGHT	Straight Double Time Overtime Time
<ul> <li>For signs other than banners, include blueprint or drawin with detailed information so hanging anchor points may the determined.</li> </ul>	Condor with crew - for heights over 15'
Type: Cloth Banner Metal or Wood Other	Advance Price \$602.00 \$749.00 \$1,074.00
Shape: Square Triangle Rectangle Other	- φο τουσο φτηστούν στη τουσο φτηστούν στο
	Additional of the 7 (350 mbly Eabor (1 of person 7 for floar)
Size: Height Length Width Weight of Sign:	7 ta
Does Your Sign Require ElectricityAssembly	- Show Site Price \$144.25 \$215.75 \$288.50
Is Your Sign Designed to Rotate?YesNo	Installation Estimate
(Initial in the applicable box above)	Approx Hours Hourly Boto Total Estimated Cost
,	
PLACEMENT DIAGRAM	Dismantle Estimate
<ul> <li>Use diagram below to represent your booth space. Indica how far in from each boundary you would like your sig placed.</li> </ul>	
<ul> <li>The ceiling structure and relation to the support beams ma require your sign to be moved from your specified location</li> </ul>	Supervision for assembly and disassembly of overhead
Feet in from the back Aisle #	contractor.  Please indicate method of supervision you require for assembly/ disassembly:
	Freeman
Feet Form the left Feet in from the left Feet Feet Feet Feet Feet Feet Feet F	
Aisle #	Additional crew and/or equipment will be used if the supervisor
Feet in from the front Aisle #	deems it necessary to safely complete the installation and/or dismantling of a job and it will be charged accordingly.

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609

### PLEASE INCLUDE THIS FORM WITH YOUR HANGING SIGN ORDER FORM

### STRUCTURAL INTEGRITY STATEMENT THIS FORM MUST BE RETURNED FOR ALL SUSPENDED STRUCTURES

exhibitor at the CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020 and (if applicable), the display house or builder for the aforementioned exhibitor, do hereby certify and guarantee that the stress points for the hanging structure have been properly engineered and tested. We further certify that the structure can be hung safely and has been constructed to meet all applicable regulations and safety measures.  We hereby release, indemnify and forever hold harmless the ASSOCIATION, BALTIMORE CONVENTION CENTER, FREEMAN, and its subsidiaries, their directors, officers, employees, representatives, agents and contractors from and against any and all liability, claims, damage, loss, fines, or penalties arising from the installation, use or dismantling of this structure. All hang points supporting in excess of 200 lbs. may be verified (metered) on site at exhibitor's expense.
Exhibiting Company: Booth #:
Authorized Signature:
Printed Name: Date:
E-Mail:
Display House/Builder (if applicable):
Authorized Signature:
Printed Name: Date:
E-Mail:
Complete and return form to address listed at the top

of this form.

# RESULTS, DELIVERED

With more than 90 years of experience in the events industry, no one understands exhibit transportation better than Freeman. Our transportation services are a seamless extension of the premium products that exhibitors around the world rely on time and time again.

Between our all-inclusive pricing and superior customer service, Freeman Exhibit Transportation is the most reliable, convenient and cost-effective solution available. Our team of experts has the ability to quickly respond to changes when necessary, remaining entirely responsive to all of your show requirements, whenever and wherever they arise.



Call customer service at the number listed on the Quick Facts. For fast, easy ordering, go to freeman.com

### **EXHIBIT TRANSPORTATION**

# **EXHIBIT TRANSPORTATION SERVICES**

Freeman Exhibit Transportation is an EPA Smartway Partner and is dedicated to reducing carbon emissions related to the transportation of goods. Renting or shipping items locally saves on carbon emissions and your shipping footprint.

### Freeman Exhibit Transportation promise:

- ALL-INCLUSIVE PRICING WITH NO ADDITIONAL FEES FOR PICKUPS AND DELIVERIES, INCLUDING WEEKEND AND NIGHT SERVICE
- ONE CONVENIENT INVOICE ENCOMPASSING ALL FREEMAN SHOW SERVICES
- ON-SITE TRANSPORTATION EXPERTS ARE AVAILABLE BEFORE, DURING AND AFTER THE SHOW
- RELIABLE CUSTOMER SERVICE SEVEN DAYS A WEEK, OFFERING COMPLETE SHIPMENT VISIBILITY AND EXPERT SUPERVISION

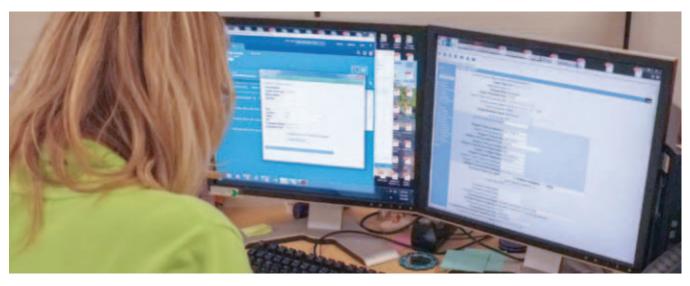
### Questions?

For more information regarding our services, rates, shipment deadlines, documentation requirements, ordering and the terms and conditions of our service offerings, please visit **freeman.com** 

Continental U.S. Exhibitors: Contact our exhibit transportation experts at **800.995.3579** or via email at **exhibit.transportation@freeman.com** 

International Exhibitors: Contact our exhibit transportation experts at **+1.817.607.5183** or via email at **international.freight@freeman.com** 

### DON'T FORGET ABOUT INBOUND SHIPPING! COMPLETE AND SEND THE ORDER FORM





(800) 995-3579 Toll Free US & Canada (817) 607-5183 Local & International

COMPLETE THIS FORM ONLY IF YOU ARE SHIPPING YOUR EXHIBIT MATERIALS BY FREEMAN EXHIBIT TRANSPORTATION

NAME OF SHOW: CLEAN BUILDINGS EXPO / MARCH	ł 17 - 18, 2020		
COMPANY NAME:	BOOTH#:	BOOTH SIZE:	Х
CONTACT NAME :	PHONE #:		
E-MAIL ADDRESS :			
For Assistance, please call applicable number listed above to	speak with one of our experts		
· _ · · ·			
	to www.freeman.com/store		
	ANSPORTATION		
TIPS FOR EASY ORDERING	SHIPPING INFORMA	TION	
Credit card information must be on file prior to pick up, as charges will be included on your show services invoice.	Items to be shipped Number of Pieces		Est. Weight
International Exhibitors remember - Shipments originating			3
from countries other than the US must be cleared through customs. Please call for additional information:	Crates (wooden)		
(800) 995-3579 Toll Free US & Canada	Cartons (cardboard)		
(817) 607-5183 Local & International	Cases/Trunks (fiber) (c	color	)
COMPLETE THE FOLLOWING ITEMS	—— Skids/Pallets		
ON THIS FORM:	Carpet (color		
PICK UP INFORMATION	Other (	)	
Requested Pick Up Date:	Total		
	─ Size of largest piece: (H) _	(W)	. (L)
SHIPPER NAME	_ NOTE: Shipments will be weight	ghed and measured	prior to delivery.
SHIPPER ADDRESS	OUTBOUND SHIPPII	NG	
	□ I would like to sche		
(City) (State) (Zip Code)	Transportation. Please p Agreement at show sit		
	signature. So we may pr		
DESTINATION	Agreement and label		
I will be shipping to the WAREHOUSE	information if different	from pick up addr	ess:
FREEMAN / Exhibiting Company Name / Booth #	Ship to address:		
CLEAN BUILDINGS EXPO			
C/O: FREEMAN			
9900 BUSINESS PARKWAY			
LANHAM, MD 20706			
MUST BE DELIVERED BY MARCH 06, 2020			
I will be shipping to <b>SHOW SITE</b>	Number of Labels :		
FREEMAN / Exhibiting Company Name / Booth #			
CLEAN BUILDINGS EXPO			
C/O: FREEMAN BALTIMORE CONVENTION CENTER	FAX THIS CO	OMPLETED F	ORM VIA:
1 W PRATT STREET		E-mail:	
BALTIMORE, MD 21201	ovbibit tronom		
CANNOT BE DELIVERED BEFORE MARCH 15, 2020	exhibit.transp		eeman.com
TYPE OF SERVICE		or	
Next Day Air: Delivery next business day by 5:00 PM	Fax: (	469) 621-58	310
Second Day Air: Delivery second business day by 5:00 PM			
3-5 Day Service: Delivery within 3 - 5 business days			
Declared Value \$	A TRANSPO	DRTATION S	PECIALIST
Air Transportation charges are billed by Dimensional or		LL YOU TO C	
Actual Weight, whichever is greater.	RECEIPT O	F SHIPMENT	REQUEST
Standard Ground: Dependent on distance	AND F	INALIZE DE	TAILS.
Expedited Ground: Tailored to specific requirements		(400404)	
Specialized: Pad wrapped, uncrated, truck load	SHO	<b>W</b> #(498491)	

# I S S

# DO NOT DELAY

RECEIVING DATE BEGINS: FEBRUARY 17, 2020

**DEADLINE DATE IS: MARCH 06, 2020** 

TO: EXHIBITOR NAME

/O: FREEMAN 9900 BUSINESS PARKWAY LANHAM, MD 20706

# WAREHOUSE

(498491)

EVENT: CLEAN BUILDINGS EXPO

BOOTH NO. \_\_\_\_\_OF\_\_ PCS.

# FREEMAN

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# DO NOT DELAY

RECEIVING DATE BEGINS: FEBRUARY 17, 2020

**DEADLINE DATE IS: MARCH 06, 2020** 

**EXHIBITOR NAME** 

ë

C/O: FREEMAN

9900 BUSINESS PARKWAY LANHAM, MD 20706

# WAREHOUSE

(498491)

CLEAN BUILDINGS EXPO

**EVENT**:

BOOTH NO. OF PCS.

PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY. THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE. IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE.

# DO NOT DELAY

CANNOT DELIVER BEFORE MARCH 15, 2020

**EXHIBITOR NAME** 

C/O: FREEMAN

**BALTIMORE CONVENTION CENTER BALTIMORE, MD 21201** 1 W PRATT STREET

# SHOW SITE

(498491)

EVENT:

**CLEAN BUILDINGS EXPO** 

BOOTH NO.

PCS. OF |

FREEMAN

# DO NOT DELAY

CANNOT DELIVER BEFORE MARCH 15, 2020

<u>:</u>

**EXHIBITOR NAME** 

C/O: FREEMAN

**BALTIMORE CONVENTION CENTER** 

1 W PRATT STREET

**BALTIMORE, MD 21201** 

# SHOW SITE

(498491)

EVENT:

**CLEAN BUILDINGS EXPO** 

BOOTH NO.

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o N

PCS.

PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY. THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE. IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE.

# DO NOT DELAY

MUST DELIVER BY MARCH 06, 2020

**EXHIBITOR NAME** 

C/O: FREEMAN

**9900 BUSINESS PARKWAY** 

**LANHAM, MD 20706** 

# HANGING SIGN

(498491)

**CLEAN BUILDINGS EXPO** 

BOOTH NO.

OF .

PCS.

**CLEAN BUILDINGS EXPO** 

**HANGING SIGN** 

(498491)

BOOTH NO.

EVENT:

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PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY. THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE. IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE.

# FREEMAN

# DO NOT DELAY

MUST DELIVER BY MARCH 06, 2020

Ö

**EXHIBITOR NAME** 

C/O: FREEMAN

9900 BUSINESS PARKWAY

**LANHAM, MD 20706** 

# WHAT ARE FREIGHT SERVICES?

As the official service contractor, Freeman is the exclusive provider of freight services. Material handling includes unloading your exhibit material, storing up to 30 days in advance at the warehouse address, delivering to the booth, the handling of empty containers to and from storage, and removing of material from the booth for reloading onto outbound carriers. It should not be confused with the cost to transport your exhibit material to and from the convention or event. You have two options for shipping your advance freight — either to the warehouse or directly to show site.

### HOW DO I SHIP TO THE WARFHOUSE?

- We will accept freight beginning 30 days prior to show move-in.
- To check on your freight arrival, call Exhibitor Services at the location listed on the Quick Facts.
- To ensure timely arrival of your materials at show site, freight should arrive by the deadline date listed on the Quick Facts.
   Your freight will still be received after the deadline date, but additional charges will be incurred.
- The warehouse will receive shipments Monday through Friday, except holidays. Refer to the Quick Facts for warehouse hours. No appointment is necessary.
- The warehouse will accept crates, cartons, skids, trunks/ cases and carpets/pads. Loose or pad-wrapped material must be sent directly to show site.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Shipments received without receipts or freight bills, such as Federal Express, UPS, Purolator, DHL and Canada Post, will be delivered to the booth without guarantee of piece count or condition.
- Certified weight tickets must accompany all shipments.
- Warehouse freight will be delivered to the booth prior to exhibitor set up.

### HOW DO I SHIP TO SHOW SITE?

- Freight will be accepted only during exhibitor move-in.
   Please refer to the Quick Facts for the specific exhibitor move-in dates and times.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Shipments received without receipts or freight bills, such as Federal Express, UPS, Purolator, DHL and Canada Post, will be delivered to the booth without guarantee of piece count or condition.
- Certified weight tickets must accompany all shipments.

# WHAT ABOUT PREPAID OR COLLECT SHIPPING CHARGES?

- Collect shipments will be returned to the delivery carrier.
- To ensure that your freight does not arrive collect, mark your bill of lading "prepaid."
- "Prepaid" designates that the transportation charges will be paid by the exhibitor or a third party.

### HOW SHOULD I LABEL MY FREIGHT?

- The label should contain the exhibiting company name, the booth number and the name of the event.
- The specific shipping address for either the warehouse or show site is located on the Quick Facts.

# HOW DO I ESTIMATE MY MATERIAL HANDLING CHARGES?

- Charges will be based on the weight of your shipment. Each shipment received is billed individually and is subject to the applicable show weight minimum. The shipment weight will be rounded to the next 100 pounds. Each 100 pounds is considered one "cwt." (one hundred weight). All shipments are subject to reweigh.
- On the Material Handling Order Form, select whether the freight will arrive at the warehouse or be sent directly to show site.
- Next, select the category that best describes your shipment. There are four categories of freight:

**Crated:** material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

**Special Handling:** material delivered by the carrier in such a manner that it requires additional handling, such as ground unloading, stacked and constricted space unloading, designated piece unloading, loads mixed with pad-wrapped material, loads failing to maintain shipping integrity, and shipments that require additional time, equipment or labour to unload. Federal Express, UPS, Purolator, DHL and Canada Post are included in this category due to their delivery procedures.

### FREIGHT SERVICES

**Uncrated:** material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting points.

**Carpet and/or Pad Only:** shipments that consist of loose carpet and/or padding only require additional labour and equipment to unload.

- All inbound and outbound shipments are subject to overtime charges if the shipments is received, loaded or unloaded during the overtime hours specified on the Material Handling Order Form. This includes both warehouse and show site shipments.
- Add any late delivery or off-target charges listed on the Material Handling Order Form if the freight will be received after the deadlines listed on the Quick Facts.
- The above services, whether used completely or in part, are offered as a package and the charges will be based on the total inbound weight of the shipment.

# WHAT HAPPENS TO MY EMPTY CONTAINERS DURING THE SHOW?

- Pick up "Empty Labels" at the Freeman Service Centre. Once the container is completely empty place a label on each container individually. Labeled empty containers will be picked up periodically and store in non-accessible storage during the event.
- At the close of the show, the empty containers will be returned to the booth in random order. Depending on the size of the show, this process may take several hours.

# HOW DO I PROTECT MY MATERIALS AFTER THEY ARE DELIVERED TO THE SHOW OR BEFORE THEY ARE PICKED UP AFTER THE SHOW?

Consistent with trade show industry practices, there may be a lapse of time between the delivery of your shipment(s) to your booth and your arrival. The same is true for the outbound phase of the show — the time between your departure and the actual pick-up of your materials. During these times, your materials will be left unattended. We recommend that you arrange for a representative to stay with your materials or that you hire security services to safeguard your materials.

# HOW DO I SHIP MY MATERIALS AFTER THE CLOSE OF THE SHOW?

- Each shipment must have a completed Material Handling Agreement in order to ship materials from the show. All pieces must be labeled individually.
- To save time, complete and submit the Outbound Shipping Form in advance, or you may contact the Freeman Service Centre at show site for your shipping documents.
- Once we receive your outbound shipping information we will create your Material Handling Agreement and shipping labels. If the shipping information is provided in advance the Material Handling Agreement will be delivered to your booth with your invoice. Otherwise the Material Handing Agreement and labels will be available for pick up at the Freeman Service Centre.

- After materials are packed, labeled, and ready to be shipped, the completed Material Handling Agreement must be turned in at the Freeman Service Centre.
- Call your designated carrier with pick-up information.
   Please refer to the Quick Facts for specific dates, times and address for pick up. In the event your selected carrier fails to show by the final move-out day, your shipment will either be rerouted on Freeman's carrier choice or delivered back to the warehouse at the exhibitor's expense.
- For your convenience, approved show carriers will be on site to book outbound transportation is you have not made arrangements in advance.

### WHERE DO I GET A FORKLIFT?

- Forklift orders to install or dismantle your booth after materials are delivered may be ordered in advance or at show site. We recommend that you order in advance to avoid additional charges at show site. Refer to the Forklift Order Form for available equipment.
- Advance and show site orders for equipment and labour will be dispatched once a company representative signs the labour order at the Freeman Service Centre.
- Start time is guaranteed only when equipment is requested for the start of the working day.

### DO I NEED INSURANCE?

- Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage. This can be done by riders to your existing policies.
- All materials handled by Freeman are subject to the Terms and Conditions, which can be found in the exhibit service manual or online at www.freeman.com.

### OTHER AVAILABLE FREIGHT SERVICES

(may not be available in all locations)

- Cranes
- Accessible storage at show site
- Exhibit transportation services (see enclosed brochure)
- Security storage at show site
- Short-term and long-term warehouse storage
- Local pick-up and delivery
- Priority empty return



9900 Business Parkway
Lanham, MD 20706
(301) 918-7975 • Fax: (469) 621-5609
FreemanWashingtonES@freeman.com

## INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

0.00% Tax

Total

FreemanWashingtonES@	)freeman.com				
NAME OF SHOW: CLEAN E	BUILDINGS	EXPO / MARCH 17 - 18, 2020			
		в	OOTH #:		
		P			
		······································	110NL #		
E-MAIL ADDRESS	01.010.7075.4	speak with one of our experts.			
Let Freeman Online® estir click on "Estimate My Material your freight and much more.	nate your ma Handling Costs	terial handling charges for you. Log on the serial handling charges for you. Log on the serial seria	to www.freeman.com, shipping labels, get ti	select you ps on how	ir show and to package
	M	ATERIAL HANDLING SERVICES			
CRATED:		s skidded or is in any type of shipping containe onal handling required.	er that can be unloade	ed at the d	ock
SPECIAL HANDLING: (See definitions on back)	stacked or cor delivery location require addition in this categor	ered in such a manner that it requires additionanstricted space unloading, designated piece un on, loads mixed with pad wrapped material, no onal time, equipment or labor to unload. Feder by due to their delivery procedures.	nloading, shipment in documentation and al Express, UPS & D	tegrity, alte shipments <b>DHL</b> are inc	ernate that cluded
UNCRATED:		s shipped loose or pad-wrapped, and/or unskid t consist of loose carpet and/or padding only red			
STRAIGHT TIME:		t consist of loose carpet and/or padding only rec :30 P.M. Monday through Friday	quire additional labor a	ına equipm	ient to unioad
OVERTIME:	4:30 P.M. to 8	:00 A.M. Monday through Friday, all day Satur	day		
DOUBLE TIME:	All day Sunda	y and Holidays uble time will be applied to all freight received a	at the werehouse and	l/or chow c	ito that must
		or out of booth during above listed times.)	at the wateriouse and	/01 SHOW S	ile illai illusi
		<u>lidays</u> : New Year's Day, January 1, 2020; Martin Lu			President's
		17, 2020; Memorial Day, May 25, 2020; Independent			
		020; Columbus Day, October 12, 2020; Veteran's [			
		2020; Day After Thanksgiving, November 27, 2020; Description		rice Per	200 lb.
		Description		CWT	Minimum
RATE CLASSIFICATIONS:					
Warehou	se Shipment	(200 lb. minimum)			
	Crated or Sk	dded Shipment	\$1	137.25	274.50
		lling Shipment			357.00
01014		r Pad Only Shipment	\$2	206.00	412.00
Snow Sit	e Snipment (2	200 lb. minimum) idded Shipment	<b>6</b> 1	127.00	254.00
	Special Hand	lling Shipment		165.25	330.50
	Uncrated or I	Pad Wrapped Shipment	\$1	190.50	381.00
	Carpet and/o	r Pad Only Shipment			381.00
Small Pa	ckage - Maxir	num weight is 30 lbs per shipment*			
* A the section of the section		t			_4 :_
		aling any number of pieces with a combined pper and delivered by the same carrier.	weignt not to exceed	1 30 IDS th	at is
All rates quoted above are weekdays. All freight receive	straight time ed at the ware narged addition charges in ad	rates. Show site overtime hours are be house that must be moved into or out of onal overtime rates. Any time on Saturda	the booth before 8	:00 a.m. o	or after 5:00
Shipmen		ter Deadline Date (in addition to above r			
		Shipment after MARCH 06, 2020			69.00
Overtime		nipment after MARCH 16, 2020 ound/Outbound - Mon-Fri & Sat (in addit			63.50
Overtime		dded Shipment			63.50
		Iling Shipment	*		83.00
		Pad Wrapped Shipment			95.50
	Carpet and/o	r Pad Only Shipment	\$	47.75	95.50
Double T		Inbound/Outbound - Sun & Holidays (in			
		dded Shipment			76.50
	Opecial Hand	Iling Shipment Pad Wrapped Shipment	\$	49.75 57.25	99.50 114.50
		r Pad Only Shipment			114.50
	2 2	<b>yp</b>	Price per		ted Total
Description		Weight CWT	CWT		00 lb. Min.)
Describuon		weight CWI	CAAI	5031 (21	JO ID. WIIII.)
		÷ 100 =			
				-	
Surcharges		÷ 100 =			

### SPECIAL HANDLING DEFINITIONS

### for frequently asked questions and material handling estimator tools, go to www.freemanco.com/store

Special handling applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, or stacked shipments. Also included are shipment integrity, alternate delivery locations, mixed shipments, and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment, to unload, sort and deliver.

### What is Ground Loading/Unloading?

Vehicles that are not dock height, preventing the use of loading docks, such as U-hauls, flat bed trailers, double drop trailers, company vehicles with trailers that are not dock level, etc.

### What is Constricted Space Loading/Unloading?

Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full capacity of trailer – top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.

### What is Designated Piece Loading/Unloading?

Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded in a sequence to ensure all items fit.

### What are Stacked Shipments?

Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

### What is Shipment Integrity?

Shipment integrity involves shipments on a carrier that are intermingled, or delivered in such a manner that additional labor is needed to sort through and separate the various shipments on a truck for delivery to our customers.

### What is Alternate Delivery Location?

Alternative delivery location refers to shipments that are delivered by a carrier that requires us to deliver some shipments to different levels in the same building, or to other buildings in the same facility.

### What are Mixed Shipments?

Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment, but does require special handling. Freeman defines special handling for mixed loads as having less than 50% of the volume as uncrated.

### What does it mean if I have "No Documentation"?

Shipments arrive from a small package carrier (including, among others, Federal Express, UPS & DHL) without an individual Bill of Lading, requiring additional time, labor and equipment to process.

### What is the difference between Crated and Uncrated Shipments?

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped, and/or unskidded without proper lifting points.

### What about carpet only shipments?

Shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload.



9900 Business Parkway Lanham, MD 20706 (301) 918-7975 • Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

# RETURN COMPLETED FORM BY FEBRUARY 24, 2020

E (	F SHOW: CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020	
PA	NY NAMEBOOTH #:	
TA	CT NAME: PHONE #:	
AIL.	ADDRESS	
	IF YOU ARE SHIPPING OVER 5,000 LBS., PLEASE COMPLETE THIS QUESTIONNAIRE IN AS MUCH DETAIL AS POSSIBLE.	
	Shipment(s) to arrive at: Warehouse Show Site	
	Estimate of total number of pieces: Display Equipment	
	How many pieces are: Crated Uncrated Skidded	l
	Total number of trucks/trailers you will use:	
	**Certified weight ticket(s) must accompany all inbound freight**	
	Your shipment(s) will arrive via (designate number of loads in each category	'):
	Van Line Flatbed Common Carrier	
	Company Truck	
	What is the approximate weight of your entire shipment?	
	What is the approximate weight of your heaviest piece?	
	Print the name of the person in charge of move-in:	
	Contact Name:	
	Phone Number:	
	Does your exhibit material (including machinery) require any special ty	/pe
	of material handling equipment for unloading and/or erecting? Please b	эе
	specific. (Example: crane or forklift other than 5,000 lb 3 stage with 72" blad	

Christopher.Flynn@freeman.com with any questions.



9900 Business Parkway Lanham, MD 20706 (301) 918-7975 • Fax: (301) 459-0612 FreemanWashingtonES@freeman.com

## INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

NAME OF SHOW: CLEAN BUILDINGS EXPO / MARCH	H 17 - 18, 2020
COMPANY NAME	BOOTH #:
CONTACT NAME:	PHONE #:
E-MAIL ADDRESS	
For Assistance, please call 301-918-7975 to speak with one of	of our experts.
MOBILE UNITS / MO	OTORIZED VEHICLES
	ill require guidance to their respective booths. This to prevent damage that may occur to exhibits, or rates that may be in the aisles.
Exhibitors may drive their motorized equipment in an operator when available.	n and out of the exhibit areas or have Freeman supply
Local Fire & Building codes require all vehicles dis following:	splayed on the exhibit hall floor must conform to the
<ul> <li>Vehicle must have less than ¼ tank of gas</li> <li>Gas cap must be locked or sealed</li> <li>Battery must be disconnected</li> </ul>	3
SPOT	TING FEE
MOBILE UNITS* MOTORIZED VEHICLES	\$ 220.00 per unit (round trip) \$ 220.00 per unit (round trip)
	tting charge in addition to a one hour forklift/operator charge ing and loading. Motorized vehicles are defined as a tractor, e driven to the booth location under its own power.
Number of units: Type:	
Dimensions of Largest Unit:	
Height: Width: Length:	Weight:

Comments/Special Handling Requirements:

Will you require a crane or forklift? \_

(See Forklift/Rigging Labor Order Form if YES.)



### **POV/ Self Unloading & Loading**

Request Dock Pass by March 7, 2020

### **Baltimore Convention Center Rule Regarding Moving In & Out:**

Public passenger elevators and escalators may NOT be used to transport equipment or exhibit materials. All show freight and equipment may only be delivered or removed through the loading dock area.

CBE Event Management, Freeman, the Baltimore Convention Center, and the Union have worked together to provide an option for Exhibitors that meet the POV requirements.

### What is considered a POV- Privately Owned Vehicle?

Privately owned class 1 or 2 vehicles include: automobiles, pick-up trucks, mini-vans, full-size vans and sport utility vehicles.

### What is NOT considered a POV?

Multiple axle class 1 or 2 vehicles pulling trailers, flatbed trucks, box vans and trailers are **NOT** considered privately owned vehicles.

### Can I&D companies or contractors use the POV area?

General contractors, represented labor, I&D companies, and Exhibitor Appointed Contractors (EAC) are not allowed to use the POV area.

### **Acceptable Loading and Unloading:**

Displays or other event related materials must be unloaded or loaded by hand or with the use of a fully manual cart or dolly by a full-time employee of the exhibiting company.

### **Material Handling:**

Due to safety concerns and in order to maintain an organized orderly flow during load-in and load out periods, exhibitors and their employees are not allowed to use forklifts, pallet jacks, motorized dollies, or similar motorized or hydraulic equipment to load unload, or transport materials.

### **Optional Assistance On-site with Labor:**

An optional service to load or unload your POV is available through Freeman for a cost of \$50.20. This optional service does not apply to standard material handling.

### How much time is allowed to load/unload?

You will be allotted 20 minutes to load/unload your vehicle, take your equipment, displays or other event materials to your exhibit space to drop them off.

x This is only a loading/unloading area. It is **not** a parking area while you assemble your exhibit space. If you run over your allotted 20 minutes, you will be charged \$100.00. For every additional 30 minutes you will be charged an additional \$100.00.

### **POV Hours of Operation:**

### Move In:

Sunday, March 15 10:00 am – 4:00 pm All POVs must be unloaded and removed by 4:30 pm

Monday, March 16 8:00 am – 5:30 pm All POVs must be unloaded and removed by 6:00 pm

Tuesday, March 17 NO POV or Self Unloading on Tuesday.

All vehicles on Tuesday will be unloaded by Freeman and normal material handling charges will apply.

Due to the limited amount of space for the POV operation, wait times to access the POV area may be longer on Monday.

### Move Out:

Wednesday, March 18 2:30 pm – 8:00 pm All POVs must be loaded and removed by 8:30 pm

### To Participate: Deadline to request a POV dock pass: March 7<sup>th</sup>.

You must submit your request for a POV dock pass. The link to the request form can be found at https://www.surveymonkey.com/r/cbepov20

After receiving your request, CBE Event Management will e-mail you a dock pass.

- x You will need to present your pass to access the POV area.
- x The pass will need to be displayed in the window of the POV.

### Location of the POV area:

The entrance to the POV area is located at the loading dock entrance off of Charles Street. There will be personnel stationed at the entrance to assist in directing POVs and checking for the proper POV dock pass.



## Privately Owned Vehicle Cart Service

To ensure a smooth, efficient and successful tradeshow experience, Freeman would like to inform you of our Privately Owned Vehicle Cart Service that will be offered to **CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020**.

Privately Owned Vehicles are considered to be any vehicle that is primarily designed to transport passengers, not cargo or freight. Examples include pick-ups, passenger vans, taxis, limos, etc.

This service is for exhibitors transporting their materials in a privately owned vehicle who are unable to utilize the designated Show Location hand-carry entrance. Exhibitors may use the designated Show Location hand-carry entrance to transport materials that one person can carry in one trip to their booths.\* Please note: You will not be able to park your vehicle in this area or leave it. Your vehicle cannot be left or unattended as there is no designated parking.

The Privately Owned Vehicle Cart Service provides one teamster and a flat cart to assist in unloading and transporting materials to your booth at the cost of **\$50.20 per cart load**. If you utilize this service on the inbound, *it will be provided complimentary on the outbound*. The size of the flat cart is 2' wide by 6' deep. Storage of empty containers and return of containers at the end of the show is included in this rate.

Of course, you may ship your exhibit via a common carrier and have your materials handled by our staff. Charges are applied based upon weight. We are not offering the cartload service if a carrier delivers your materials.

Questions? Please feel free to contact our Exhibitor Service Department at 301-918-7975. Thanks and we look forward to a successful show!

(\*) Refer to the Union Regulations sheet in the Service Manual for a complete listing of all show site Union Jurisdictions.



9900 Business Parkway Lanham, MD 20706 (301) 918-7975 • Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

## INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

NAME OF SHOW:	CLEAN BUILDINGS EXPO / MARCH 17 - 18, 2020		
COMPANY NAME		_BOOTH #:_	
CONTACT NAME:		PHONE #:	
E-MAIL ADDRESS			
For Assistance, p	please call 301-918-7975 to speak with one of our experts.		

For fast, easy ordering, go to www.freeman.com

### **FORKLIFT RIGGING EQUIPMENT AND LABOR**

Straight Time - 8:00 A.M. to 4:30 P.M. Monday through Friday
4:30 P.M. to 8:00 A.M. Monday through Friday

All day Saturday

Double Time - Sunday and all recognized holidays

Recognized Holidays: New Year's Day, January 1, 2020; Martin Luther King Day, January 20, 2020; President's Day, February 17, 2020; Memorial Day, May 25, 2020; Independence Day, July 4, 2020; Labor Day, September 7, 2020; Veteran's Day, November 11, 2020; Thanksgiving Day, November 26, 2020; Day, November 26, 2020; Thanksgiving Day, November 26, 2020; Day, November 26, 2020; Day, November 27, 2020; Day, November 28, 2020; Day, November 28, 2020; Day, November 28, 2020; Day, November 29, 2020; Day, November 29, 2020; Day, November 2020; Day,

- 2020; Christmas Eve, December 24, 2020; Christmas Day, December 25, 2020 **Show site prices will apply to all labor orders placed at show site**
- · Start time guaranteed only at start of working day
- One hour minimum labor thereafter is charged in half (1/2) hour increments
- Supervisor must check in at Service Desk to pick up labor
- · When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth

Part#	Description	Advance Price	Show Site Price
FORKLIF'	T LABOR		
304050	Forklift w/operator - up to 5,000 lbs - ST	\$ 298.00	\$ 417.25
304051	Forklift w/operator - up to 5,000 lbs - OT		\$ 511.50
304052	Forklift w/operator - up to 5,000 lbs - DT	\$ 437.50	\$ 612.50
3040100	Forklift w/operator - up to 10,000 lbs - ST	\$ 595.75	\$ 834.00
3040101	Forklift w/operator - up to 10,000 lbs - OT	\$ 730.50	\$ 1,022.75
3040102	Forklift w/operator - up to 10,000 lbs - DT	\$ 874.75	\$ 1,224.75
3040150	Forklift w/operator - up to 15,000 lbs - ST/OT/DT	Quoted	Quoted
3040300	Forklift w/operator - up to 30,000 lbs - ST/OT/DT	Quoted	Quoted
304040	Forklift w/operator - 4-Stage - ST	\$ 340.50	\$ 476.75
304041	Forklift w/operator - 4-Stage - OT	\$ 391.50	\$ 548.50
304042	Forklift w/operator - 4-Stage - DT	\$ 450.00	\$ 630.00
RIGGING I	LABOR		
3020100	Rigger / Material Handler - ST	\$ 103.00	\$ 144.25
3020101	Rigger / Material Handler - OT	\$ 154.00	\$ 215.75
3020102	Rigger / Material Handler - DT	\$ 206.00	\$ 288.50
<b>EQUIPMEI</b>	NT		
3090600	Forklift Cage	\$ 138.00	\$ 193.25
3090700	Forklift Boom	\$ 158.00	\$ 221.25
3090800	Pallet Jack	\$ 70.00	\$ 98.00

### **INSTALLATION**

Part #	Description	Date	Start Time	# of Equip/ Person	Approx Hrs per Person	Total Hours	Hourly Rate	Estimated Total Cost
Describe work to be done:						Sub-Total		
						Tax	N/A	
DISMANTLE							Total	
Part #	Description	Date	Start Time	# of Equip/ Person	Approx Hrs per Person	Total Hours	Hourly Rate	Estimated Total Cost
Describe work to be done:						Sub-Total		
					Tax	N/A		
SP (498491)					Total			

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

NAME OF SHOW: CLEAN BUILDINGS EXPO				
COMPANY NAME:	ВС	OOTH #:	BOOTH SIZE:	Х
CONTACT NAME :	Ph	HONE #:		
E-MAIL ADDRESS :				
For Assistance, please call (301) 918-7975 to spe	ak with one of ou	r experts.		
For fast, easy o	ordering, go to <u>v</u>	www.freeman.con	n/store	
EVERY OUTBOUND SHIPMENT WILL REQUIRE A HAPPY TO PREPARE THESE FOR YOU AND ADVANTAGE OF THIS SERVICE, PLEASE COMPL	DELIVER THEM	TO YOUR BOOM THIS FORM TO	TH PRIOR TO SHOW	CLOSE. TO TAK
SHIP TO: COMPANY NAME:	II I INO INI C	MMATION		
DELIVERY ADDRESS:				
CITY:	STATE/ — PROVINCE: –		ZIP/ — POSTAL CODE: —	
PHONE#: SPECIAL INSTRUCTIONS:				
BILL TO:  Same as Ship to:  COMPANY NAME:  DELIVERY ADDRESS:				
CITY:	STATE/ PROVINCE:		ZIP/ — POSTAL CODE: —	
	THOD OF S			
Select a Carrier:				
☐ Freeman Exhibit Transportation	☐ Other	Carrier		
No need to schedule your outbound shipmen Charges will appear on your Freeman invoice		Carri	er Name:	
, ,			er Phone:	
Freeman will make arrangeme Arrangements for pick-up by oth Select a Level of Service:				
□ 1 Day: Delivery next business day □ 2 Day: Delivery by 5:00 PM second business day □ Deferred: Delivery within 3-5 business days		<ul><li>☐ Standard Ground</li><li>☐ Specialized: Pad wrapped, uncrated, or truckloa</li></ul>		
Select Shipment Options (if applicable)				
<ul> <li>☐ Have loading dock</li> <li>☐ Inside delivery</li> <li>☐ Pad wrap required</li> <li>☐ Do not stack</li> </ul>		<ul><li>☐ Lift gate required</li><li>☐ Air ride required</li><li>☐ Residential</li></ul>		
Select Desired Number of Labels:				
Once your shipment is packed and ready to be Agreement to the Freeman Service Center. Shipmerehouse at exhibitor's expense.				

01/20 (498491)

## **CLEANING SERVICE**



ALL CONVENTION CLEANERS, INC.
2335 Mountain Top Road
Winston, GA 30187
P: 770-949-3441 F: 770-949-3358

70-949-3441 F: 770-949accinc@bellsouth.net

VISA

Please mark the appropriate box of the card being used.

### ORDER DEADLINE DATE

March 11, 2020



March 17-18, 2020 Baltimore, MD Co-owned and organized by ISSA and CleanLink

Expiration

Date .

Any orders received after the deadline date will have a 10% increase.

	THE ART OF TO THE CONTROL OF THE CON
BOOTH VACUUMING	PORTER SERVICE (Does not include Carpet Vacuuming)
Our basic price includes vacuuming (Minimum of 100 sq. ft.) and emptying of wastebaskets in your exhibit area	*NOTE: Rates are determined by the total square footage of your booth regardless of area to be cleaned. Prices are based on single level booths. If vacuuming or porter services required on the upper level of the booth,
Choose the basic cleaning service you prefer	the square footage must be added.
/ACUUM BOOTH DAILY (2 Days) Booth Size:	PORTER SERVICE RATES
x = Total Square Ft. of Booth  x \$0.65  Price per Sq. Ft. Total Cost	Booth Size One Day Duration of Show 0-500 sq. ft. \$50.00 \$100.00  501-1500 sq. ft. \$60.00 \$120.00  1501-2500 sq. ft. \$70.00 \$140.00  2501-3500 sq. ft. \$80.00 \$160.00  3501 and larger Detemine by adding 3500 sq. ft. plus
/ACUUM BOOTH FIRST DAY ONLY Booth Size:	the difference between 3500 sq. ft. and the total size of the booth.
x = Total Square Ft. of Booth  Total Sq. Ft. x Price per Sq. Ft. = \$  Total Cost	Periodic Porter Service (empty wastebaskets and check floor area at two hour intervals during show hours)  FULL TIME PORTER  * A full time Porter can be ordered for your booth at the service desk.
SHAMPOOING	The price will be determined on show site.
Shampooing to be performed before initial opening of show.  Booth Size:	*Please indicate on the lines below any special cleaning requests or instructions that you may have. We would be happy to call and provide
Total Sq. Ft. x \$0.40   Price per Sq. Ft. =\$   Total Cost	pricing.
TILE MOPPING	
Booth Size:	QUICK TIPS FOR EASY EXHIBITING
x = Total Square Ft. of Booth  X S0.40 = X Number of Show Days  Total Sq. Ft. Daily Price Per Sq. Ft. Show Days	*To eliminate any misunderstanding regarding your invoice please bring any complaint to our immediate attention. Adjustments cannot be made unless deficiencies are reported one hour before show opening following the night the service was to have been performed.
EXHIBIT CLEANING	*General vacuuming of the show floor aisles is provided. However, cleaning of your exhibit area is not included in your exhibit space rental.
Special booth cleaning other than during show hours, @ \$25.00 per hour. (1 hour minimum, per day) Please Provide Instructions.	TOTAL COST ENTER AMOUNT
x _ <b>\$25.00</b> = No. of Hrs. Per Hr. Total Cost	Total Cost For All Services
COMPANY NAME	POOTH #
COMPANT NAME	
ADDRESS(STREET) (P.O. BOX)  ORDERED BY (Please Print)	
PHONE # ( ) EXT	EMAIL
Make checks payable to All We also accept VISA AMERICAN EXPRESS MASTERCARD	Convention Cleaners.  Credit Card
	Account No

Cardholder's

Name \_\_

### ORDER INSTRUCTIONS



<b>ELECTRICAL EXHIBITION SERVICES</b>
One West Pratt Street, Baltimore, MD 21201
Phone: (410) 649-7321 Fax: (410) 649-7327
Baltimore@edlen.com

EXHIBITOR:		BTH#	
EVENT:	CBE 2020—Clean Buildings Expo		
FACILITY:	BALTIMORE CONVENTION CENTER		
DATES:	March 17-28, 2020	EVENT # 030013BA	

Advance Payment Deadline Date: 02/25/20

### FOR YOUR CONVENIENCE PLACE YOUR ORDER ONLINE AT WWW.EDLEN.COM

### COMPLETE THE STEPS BELOW TO PLACE UTILITY ORDERS

### Complete the Method of Payment Step 1

This form must be completed and returned with the order forms below.

### Step 2 **Complete Utility Order Forms as Required**

- A. Electrical Order
- B. Plumbing Order

### Step 3 **Review Electrical Labor Instructions**

This form will help you determine if you require electrical labor in your booth.

- A. What electrical work in your booth space needs to be performed by Edlen Electricians.
- B. How power is delivered to your booth in the facility (from the floor or ceiling).
- C. What other forms are required in order to schedule and pre-pay your estimated labor cost.

### Step 4 Complete Additional Labor Forms as Required

Forms include the following:

### A. Electrical Distribution

This form is used for the distribution of power on the floor in your booth space. The form should be completed by all island booths. Inline and peninsula booths need to provide this information only if power is required at any location other than the rear of the booth space.

### B. Plumbing Distribution

This form is used for the distribution of air/water & drain services in your booth space. The form should be completed by all island booths. Inline and peninsula booths need to provide this information only if plumbing is required at any location other than the rear of the booth space.

### Complete the Electrical & Plumbing Layout Forms (if applicable)

All island booths must return an electrical layout and plumbing layout indicating a main distribution point as well as any other locations requiring power or plumbing services. Inline and peninsula booths need to return an electrical layout only if power is needed at any other location than the rear of the booth.

# **METHOD OF PAYMENT**



## **ELECTRICAL EXHIBITION SERVICES**

One West Pratt Street, Baltimore, MD 21201 Phone: (410) 649-7321 Fax: (410) 649-7327 Baltimore@edlen.com

	•			
EXHIBITOR:		BTH#		
EVENT:	CBE 2020—Clean Buildings Expo			
FACILITY:	BALTIMORE CONVENTION CENTER			
DATES:	March 17-28, 2020	EVENT # 030013BA		

Advance Payment Deadline Date: 02/25/20

FINANCIALLY RESPONSIBLE COMPANY					
COMPANY NAME:		PHONE:			
ADDRESS:		FAX:			
CITY:	ST:		ZIP:		
COUNTRY:	CELL #:				
EMAIL:					
METHOD OF PAYMENT					
All transactions require a credit card on file with proper authorization. In addition to checks, Edlen also accepts American Express, Mastercard, Visa, Discover, ACH and Wire Transfers. Indicate form of payment below.					
ACH ELECTRONIC PAYMENT TRANSFER BANK WIRE TRANSFER INFORMATION *					
Wells Fargo ABA# 121000248 Acct: 4122636046 3800 Howard Hughes Parkway, Las Vegas, NV 89169 Phone: 800.289.3557  Please note the financial institution MUST be based in the US. In order to avoid a transfer fee, you must notify the financial institution that you wish to make an ACH electronic payment transfer.  * Please reference the Wire Transfer:  ABA#: 121000248 Acct: 4122636046  * Mire Transfer:  ABA#: 121000248 Acct: 4122636046  * Swift Code: WFBIUS6S Acct: 4122636046  * \$50 processing fee MUST be included with transfer.					
CREDIT CARD COMPANY CHECK					
For your convenience, we will use this authorization to charge any remaining balances on your account prior to event closing. A copy of final charges will be sent to the email address provided in the payment information section.  Please make check payable to: Edlen Electrical. All foreign checks must be drawn on U.S. Banks only. Check must be received before the deadline date and you must include a credit card as a guarantee. Please reference the Event # listed above on your remittance.					
CHECK AND CREDIT CARD INFORMATION					
COMPANY NAME:					
CHECK #:					
CREDIT CARD NUMBER:		EXP	DATE:		
CARD HOLDER SIGN:	PRINT NAME:				
EMAIL:	THIRD	) PARTY	PAYMENT? YES or NO		
CREDIT CARD ADDRESS INFORMATION IF DIFFERE	ENT THAN INFORMATION	ON ABC	OVE		
ADDRESS: CIT	Y:	ST:	ZIP:		
SERVICE TOTALS	AUTHORIZATION				
1. BANK WIRE TRANSFER PROCESSING FEE					
2. ELECTRICAL ORDER					
3. ESTIMATED LABOR	AUTHORIZED SIGNATU	JRE ABO	VE		
4. LIGHTING ORDER					
5. PLUMBING ORDER	DDINT NAME ADOVE		TODAY'S DATE ABOVE		
TOTAL DUE	PRINT NAME ABOVE  By signing and placing the	is order 1	TODAY'S DATE ABOVE accept all payment policies,		

By signing and placing this order, I accept all payment policies, terms and conditions outlined on all completed service order forms and the Edlen General Data Protection Regulation privacy policy.



## **ELECTRICAL EXHIBITION SERVICES**

One West Pratt Street, Baltimore, MD 21201 Phone: (410) 649-7321 Fax: (410) 649-7327 Baltimore@edlen.com

E	M Advance Payment Deadline Date: 02/25/				
EXHIBITOR:		BTH#			
EVENT:	CBE 2020—Clean Buildings Expo				
FACILITY:	BALTIMORE CONVENTION CENTER				
DATES:	March 17-28, 2020	EVENT	# 030	013BA	

Baltimoro@edion.com			<del>-</del>	1			
FOR YOUR CON	/ENIENCE PLACE YOUR	ORDER ON	LINE AT WWV	V.EDLEN.C	<u>OM</u>		
ORDER INSTRUCTIONS	ELECTRICAL OUTLETS	Approximately	120V/208V A.C. 6	0 Cycle - Pri	ces are for En	tire Event	
The cost of 120-Volt outlets includes delivery to one location at the rear of inline or peninsula booths. If you require the outlet(s) to be distributed to any other location(s), material and labor charges apply. There is a minimum charge of (1)	120 VOLT Exhibit Halls A-G & Ballroom	<b>QTY</b> Show Hours Only	<b>QTY</b> 24hrs/day Double rate		REGULAR PAYMENT PRICE	TOTAL COST	
	500 WATTS (5 AMPS)			105.00	130.00		
	1000 WATTS (10 AMPS)			130.00	160.00		
hour for installation and (1/2) hour for removal. Complete and return the	1500 WATTS (15 AMPS)			160.00	230.00		
Electrical Distribution Form along with a floor plan layout of your booth space	2000 WATTS (20 AMPS)			185.00	240.00		
indicating outlet location(s).	120 VOLT OTHER AREAS				•		
ISLAND BOOTH DELIVERY	500 WATTS (5 AMPS)			108.00	165.00		
ONE LOCATION Island booths that only need power	1000 WATTS (10 AMPS)			137.00	220.00		
delivered to one location incur (1) hour labor charge for installation and (1/2) hour	1500 WATTS (15 AMPS)			165.00	260.00		
removal charge. Return a floor plan layout of your booth space indicating the outlet	2000 WATTS (20 AMPS)			200.00	310.00		
location with measurements and orientation.	208 VOLT SINGLE PHASE				•		
ISLAND BOOTH DELIVERY	30 AMPS			360.00	540.00		
MULTIPLE LOCATIONS Island booths that require power to be	60 AMPS			630.00	840.00		
delivered to multiple locations within their booth space incur a minimum (1) hour labor	100 AMPS			1,008.00	1,325.00		
charge for installation. The removal of this work will be charged a minimum (1/2) hour	200 AMPS			2,300.00	2,500.00		
or (1/2) the total time of installation.  Material charges will apply. Return a floor	208 VOLT THREE PHASE				•		
plan layout of your booth space indicating a main distribution point and all outlet	60 AMPS			800.00	1,090.00		
locations with measurements and	100 AMPS			1,375.00	1,738.00		
orientation. If a main distribution point is not provided, Edlen will deliver to the most	200 AMPS			2,530.00	3,480.00		
convenient location.	TRANSFORMER(S) Boost 2	208 Volt to 230 V	olt ,		•		
208/480V POWER DELIVERY	Transformer (20 amp minimu	ım charge)	Total Amps	:	_ x 5.50 =		
AND CONNECTIONS  Edlen electricians must make all high	Please call for inform	mation on any	services you re	equire that a	re not listed	here.	
voltage connections and disconnections on a time and material basis. Complete the	480V CONNECTIONS App	proximately 48	0V A.C. 60 Cyc	le - Prices	are for Entire	Event	
Electrical Booth Work Form to schedule your estimated connection time and labor.	480 VOLT THREE PHASE						
Return form with your order.	30 AMPS			1,276.00	1,915.00		
24 HOUR SERVICES Electricity will be turned on within 30	60 AMPS			1,670.00	2,500.00		
minutes of show opening and off within 30	120V RENTAL MATERIAL (Must Pick up Items at Onsite Exhibitor Service Center)						
minutes of show closing, show days only. If you require power at any other time order	15' EXTENSION CORD				27.00		
24 hour power at double the outlet rate.	POWER STRIP				27.00		
CANCELLATIONS Credits will not be issued for services delivered and not used. See #13, 19 & 20 on back of form for additional details.	TRANSFER TOTAL TO BE PAYMENT FORM	OX #2 ON MET	THOD OF	тот	AL		
TERMS & CONDITIONS I agree in placing this order that I have	PRINT NAME:						
accepted Edlen's payment policy and the terms and conditions of the contract.	EMAIL:		PI	HONE:			
	1		1	400/000/40	0) / ) / 4   D   4   0	17 000	

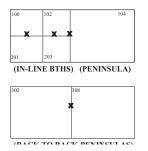
120/208/480V.V1.BA.08.17\_PG 2

## **TERMS & CONDITIONS**

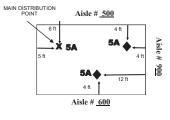
- Order with payment & floor plan (for island booths or any booth requiring distribution of electrical services) must be received no later than the deadline date on
  the front of this form for advance payment rates to apply. Orders faxed or mailed without payment and required floor plan will not be guaranteed advance rates.
   Orders received after the deadline date will be charged at the regular rate. A purchase order or photocopy of a check are not considered valid forms of payment
  for securing advanced rate.
- 2. To receive advance rates a complete order inclusive of a scaled electrical layout must be received before the advance payment deadline date. The scaled layout must match the order and include power locations and orientation. Any changes or additional services received after the deadline date will be charged the regular payment price.
- 3. In the event order totals are calculated incorrectly, Edlen reserves the right to make the necessary corrections and charge the corrected amount. Exhibitors will be notified by email or fax of any such corrections.
- 4. Outlet rates listed include bringing services to one location at the rear of inline and peninsula booths.
- 5. Outlet rates listed *do not* include the connection of any equipment, special wiring, or distribution of the outlets, to other than the standard locations within the booth space. Distribution to all other locations *regardless of booth type* require labor and is performed on a time and material basis. Exhibitors are invited to contact the local Edlen office to discuss any additional costs that may be incurred.
- 6. A separate outlet must be ordered for each location where an electrical service is required. 5 amps or 500 watts is the minimum amount of power that can be ordered for any one location. Power must be ordered according to peak amperage ratings.
- 7. Island Booths Booths that require power to be delivered to multiple locations within their booth space incur a minimum (1) hour labor charge for installation. The removal of this work will be charged a minimum (1/2) hour or (1/2) the total time of installation. Material charges will apply. Return a floor plan layout of your booth space indicating a main distribution point and all outlet locations with measurements and orientation. If a main distribution point is not provided, Edlen will deliver to the most convenient location.
- 8. There is a total (1) hour or (1/2) hour installation and (1/2) hour removal charge for Island Booths that require delivery to one location.
- 9. Labor rates are based on current wage scales and are subject to change in the event of a wage increase after rates have been published. A minimum charge of (1/2) hour labor will apply for all installation work. The removal of this work will be charged a minimum of 1/2 hour or 1/2 the total time of installation, plus material.
- 10. Edlen Supervision A supervisory charge of 10% of the prevailing labor rate will apply to all labor that exceeds one hour.
- 11. For a dedicated outlet, order a 20 amp outlet.
- 12. No inverters, self contained power supplies or devices that convert battery power to 120 volt power allowed.
- 13. In the event 1000 watt overhead quartz lights cannot be mounted to existing catwalks in the convention hall, lift and labor charges will apply. Please contact our local office to discuss any additional charges.
- 14. Edlen employees are authorized to cut floor coverings when essential for installation of services unless otherwise directed.
- 15. Edlen is the exclusive provider of all material and equipment used in the distribution of temporary electrical services throughout the exhibit hall including the exhibitor booth space. This material is provided on a rental basis ONLY and remains the property of Edlen. It shall be removed only by Edlen employees.
- 16. Any extension cords or power strips ordered on the front of this form should be picked up at the Exhibitor Service Center. Credit will not be not issued for unused items.
- 17. Standard wall and other permanent building utility outlets or sockets are not part of a booth space and may not be used by exhibitors unless electrical services have been ordered through Edlen.
- 18. All equipment regardless of source of power, must comply with federal, state and local codes. Edlen reserves the right to inspect all electrical devices and connections to ensure compliance with all codes, for which labor charges can be incurred. Edlen is required to refuse connections where the Exhibitor wiring or equipment is not in accordance with electrical codes.
- 19. All electrical equipment must be properly tagged and wired with complete information as to the type of current, voltage, phase, cycle, horsepower, etc., required for operation.
- 20. All Exhibitors' cords must be a minimum of 14 gauge, 3 wire and grounded. Two (2) wire extension cords are not allowed. All exposed, non-current carrying metal parts of fixed equipment which are liable to be energized, shall be grounded.
- 21. Payment in full must be rendered during the event. Exhibitors ARE NOT billed for services provided. Services may be interrupted if payment is not received.
- 22. Credit will not be given for services installed and not used. All orders are subject to a 25% cancellation fee if cancelled in writing & received by Edlen within 14 calendar days prior to show opening. Except sales tax, Edlen will not refund overpayment in amounts less than \$50.00 unless specifically requested in writing.
- 23. Claims will not be considered or adjustments made unless filed in writing prior to the close of the event.
- 24. Exhibitor holds Edlen harmless for any and all losses of power beyond Edlen's control, including, but not limited to, losses due to utility company failure, permanent power distribution failure, power failure caused by vandalism, faulty Exhibitor equipment or overloads caused by Exhibitor.
- 25. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, Exhibitor will pay Edlen its attorney fees or applicable agency fees.
- 26. A service charge of 1.5% per month on any unpaid balances will be assessed starting 10 days after date of invoice. A \$25.00 service charge will be assessed for all returned checks and credit cards. Exhibitor agrees to reimburse Edlen for all applicable rental taxes.
- 27. Exhibitor hereby agrees to all terms and conditions outlined on all order forms and the Edlen General Data Protection Regulation (GDPR) privacy policy which can be reviewed by visiting: <a href="https://ordering.edlen.com/LegalNotices/Terms-Edlen-GDPR.pdf">https://ordering.edlen.com/LegalNotices/Terms-Edlen-GDPR.pdf</a>

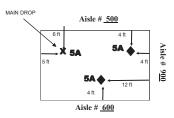
### COMMONLY ASKED QUESTIONS - WHERE WILL MY OUTLET BE LOCATED?

Outlets are located as depicted below for inline & peninsula booths. All other locations require labor on a time & material basis. Exhibitors with hard wall booths must make arrangements with Edlen to bring power inside the booth on a time and material basis.









**EXAMPLE-FLOOR POWER** 

**EXAMPLE-CEILING POWER** 

# **ELECTRICAL LABOR INSTRUCTIONS**

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The		People

### **ELECTRICAL EXHIBITION SERVICES**

One West Pratt Street, Baltimore, MD 21201 Phone: (410) 649-7321 Fax: (410) 649-7327 Baltimore@edlen.com

<b>EXHIBITOR:</b>		BTH#		
EVENT:	CBE 2020—Clean Buildings Expo			
FACILITY:	BALTIMORE CONVENTION CENTER			
DATES:	March 17-28, 2020 EVENT # 030013E			

Advance Payment Deadline Date: 02/25/20

# LABOR ORDERING INSTRUCTIONS

### Step 1 Review Jurisdiction Information Below

The work outlined under Electrical Jurisdiction below must be performed by Edlen Electricians and cannot be performed by any other union or I&D House. Determine the type of work required in your booth space and complete the corresponding labor forms. The Power Delivery section indicates if power typically comes from the ceiling or the floor which may impact your booth layout.

### **Step 2** Complete the Appropriate Form

There is a different form utilized to schedule labor in your booth space. This allows exhibitors to pre-pay the estimated labor cost. This is only an estimate. Final labor and/or lift cost may be greater or less depending on time required and minimum labor charges.

### A. Electrical Distribution

This form is used for the distribution of power on the floor in your booth space. This form should be completed for <u>all island</u> booths. Inline and peninsula booths need to provide this information only if power is required at any other location than the rear of the booth space.

# Step 3 Return the following forms to Edlen

Electrical Order, Method of Payment, applicable Labor Forms and Electrical Layout.

# **ELECTRICAL JURISDICTION**

# **WORK REQUIRING EDLEN ELECTRICIANS**

- 1. Delivery of main power line to Island Booths only
- 2. Electrical distribution under carpet or overhead
- Connection of all high voltage services
- 4. Hardwiring of any electrical apparatus

- 5. Installation of lighting hung from ceiling
- 6. Assembly & installation of lighting hung from truss
- 7. Motor, truss, rigging installation and cabling

# **POWER DELIVERY**

**Power is typically delivered from the floor** in this facility and is brought to one main distribution point. From this point it is distributed to all other locations in the booth space. Depending on the total power requirements an electrical panel may be placed at the main distribution point. Electrical panels utilize a minimum of 1'x1'6" floor space. Please call if you have any concerns.

# **ELECTRICAL DISTRIBUTION**

**ELECTRICAL EXHIBITION SERVICES** 

One West Pratt Street, Baltimore, MD 21201 Phone: (410) 649-7321 Fax: (410) 649-7327 Baltimore@edlen.com

EXHIBITOR:		BTH#	
EVENT:	CBE 2020—Clean Buildings Expo		
FACILITY:	BALTIMORE CONVENTION CEN	TER	
DATES:	March 17-28, 2020	EVENT # 030013BA	

Advance Payment Deadline Date: 02/25/20

# **ELECTRICAL DISTRIBUTION UNDER CARPET**

ALL Island booths MUST provide the information below. Inline and peninsula booths need to provide this information ONLY if power is required at any location other than the rear of the booth space. This information allows Edlen the opportunity to expedite move-in by having your power distribution complete prior to your scheduled move-in time. Complete all of the fields below including the "Labor Estimate" Section. Edlen will make every attempt to complete the work prior to your arrival, but it can not be guaranteed.

1. Provide an Electrical Layout Form:

2. What date will you begin building your booth?

- A. The electrical layout must indicate each power outlet and its location with exact measurements.
- B. The electrical layout must reflect booth orientation. Use surrounding booth or aisle numbers.
- C. Identify a main distribution point. Power is delivered to that point and then distributed to other locations. Inline or peninsula booths do not need to provide a main distribution point. Power will be located at the rear of the booth.
- D. If power is only required in one location in Island booths, indicate that location with measurements on your electrical layout.

	A.	Date:	Time:		
3.	Will	you be utilizing any specialty floor co	overing other than carpet,	such as vinyl or wood?	
	A.	Describe flooring:			· · · · · · · · · · · · · · · · · · ·
	B.	Estimated date and time flooring ins			Time:
4.	Sho	w site supervisor:			
	Nan	ne		Cell #	· · · · · · · · · · · · · · · · · · ·
	Ema	ail		Company	
5.	The	exhibitor acknowledges there is a m	inimum 1 hour labor char	ge for the distribution of serv	ices and 1/2 hour for the

- removal of services. Island booths that only require power delivered to one location incur a 1 hour installation and removal charge.
- 6. In the event a lift is required to deliver power from the ceiling, or if the exhibitor requests power be delivered from above when it's available on the floor, lift charges will apply for installation and removal. There is a minimum 1 hour installation and 1 hour removal cost for both lift and labor. For safety reasons lifts require a 2 man crew.

LABOR RATES AND HOURS		DISTRIBU <sup>*</sup>	TION L	ABOR ES1	IMATE
Labor Minimums	Enter a minimum of 1 hour for installation and 1/2 hour for removal. For installation labor greater than 1 hour, dismantle is 1/2 the total installation time.	MAN HRS	ST	<b>RATE</b> \$99.00	TOTAL
Straight Time	Monday - Friday, 8:00 AM - 4:30 PM, except Holidays.	LIFT RENT	OT -	\$148.00	
Overtime	Monday - Friday 4:30 PM - 8:00 AM, all day Saturday, Sunday & Holidays.	HOURS	- ;	<b>RATE</b> \$260.00	TOTAL
TRANSFER ESTIMATED TOTAL TO BOX #3 ON METHOD OF PAYMENT FORM		E	STIMA	TED TOTAL	
AUTHORIZA	TION				

PRINT NAME: DATE:

# **ELECTRICAL BOOTH WORK**

EDLEN
The Power People

**ELECTRICAL EXHIBITION SERVICES** 

One West Pratt Street, Baltimore, MD 21201 Phone: (410) 649-7321 Fax: (410) 649-7327 Baltimore@edlen.com

EXHIBITOR:	BTH#				
EVENT:	CBE 2020—Clean Buildings Expo				
FACILITY:	BALTIMORE CONVENTION CENTER				
DATES:	March 17-28, 2020	EVENT # 030013BA			

Advance Payment Deadline Date: 02/25/20

# **BOOTH LABOR REQUIREMENTS**

The date and times completed below assist Edlen in scheduling electrical manpower. These times and number of men are not guaranteed. Otherwise, all requests are performed on a first come first serve basis. A representative must come to Edlen's service desk prior to each individual labor request time in order to confirm the booth is ready for labor. If labor is dispatched at the requested time and no "exhibitor supervision" is available, a minimum 1/2 hour labor charge per electrician applies.

Day	Date	Time	# Elec	Hrs. Each	Total	
Connection of	of High Voltage Service	es (208V - 480V)				
Day	Date	Time	# Elec	Hrs. Each	Total	
Installation o	f Booth Lighting					
Day	Date	Time	# Elec	Hrs. Each	Total	

## LIFT RENTAL

In the event a lift is required lift charges will apply for installation and removal. There is a minimum 1 hour installation and 1 hour removal cost for both lift and labor. For safety reasons lifts require a 2 man crew.

LABOR RAT	ES AND HOURS	BOOTH LA	BOR	ESTIMATE	
Labor Minimums	Enter a minimum of 1 hour for installation and 1/2 hour for removal. For installation labor greater than 1 hour, dismantle is 1/2 the total installation time.	MAN HRS	ST	<b>RATE</b> \$99.00 \$148.00	TOTAL
Straight Time	Monday - Friday, 8:00 AM - 4:30 PM, except Holidays.	LIFT RENTAL			
Overtime	Monday - Friday 4:30 PM - 8:00 AM, all day Saturday, Sunday & Holidays.	HOURS		<b>RATE</b> \$260.00	TOTAL

TRANSFER ESTIMATED TOTAL TO BOX #3 ON THE METHOD OF PAYMENT FORM	ESTIMATED TOTAL
AUTHORIZATION	
PRINT NAME:	DATE:

# Advance Payment Deadline Date: 02/25/20

<b>EXHIBITOR:</b>		BTH#			
EVENT:	CBE 2020—Clean Buildings Expo				
FACILITY:	BALTIMORE CONVENTION CENTER				
DATES:	March 17-28, 2020	EVENT # 030013BA			

Check the control of the control of

Go to the exhibitors tab at <a href="https://www.edlen.com">www.edlen.com</a> for an exact grid to match your booth space.

# POWER ORIGINATES FROM THE FLOOR IN THIS VENUE

Power is delivered from a floor port to a "main distribution point" in island booths and then distributed from that point. Indicate this location and all other outlet locations using the legend & grid below. Inline and peninsula booths need to provide this information only if power is needed at any other location than the rear of the booth. (See T&C page 4 for examples):

INDICATE BOOTH TYPE	INDICATE SCALE & TOTAL SQ FT	OUTLET LEGEND
Island	Example: 1 Square = 1 Foot	X = Main Distribution Point ▲ = 5amp/500 watt
Inline	Square = Ft	♦ = $10 \text{amp}/1000 \text{ watt}$ = $15 \text{amp}/1500 \text{ watt}$
Peninsula	Total Square Footage =	● = 20amp/2000 watt

Adjacent Booth or Aisle # \_\_\_\_\_

									į .

Adjacent Booth or Aisle #

Adjacent Booth or Aisle #



### **ELECTRICAL EXHIBITION SERVICES**

One West Pratt Street, Baltimore, MD 21201 Phone: (410) 649-7321 Fax: (410) 649-7327 Baltimore@edlen.com

E	Advance Payment De	eadline I	Date:	02/25/20	
EXHIBITOR:		BTH#			
EVENT:	CBE 2020—Clean Buildings Expo				
FACILITY:	BALTIMORE CONVENTION CENTER				
DATES:	March 17-28, 2020	EVENT	# 030	013BA	

# FOR YOUR CONVENIENCE PLACE YOUR ORDER ONLINE AT WWW EDLEN COM

FOR TOOK C	FOR YOUR CONVENIENCE PLACE YOUR ORDER ONLINE AT WWW.EDLEN.COM								
IMPORTANT NOTES	UTILITY SERVICES	ADVANCE	REGULAR	TOTAL					
ADDITIONAL CONNECTIONS	COMPRESSED AIR: 90-100 LBS. PSI								
If you have more than one machine or multiple connections on a machine,	Air Outlet (call for a quote for 24-hour Air)	225.00	315.00						
you must order an additional connection for each machine or	Additional Connections within 20' of Outlet	184.00	276.00						
connection within 20 feet of the outlet	CFM REQUIREMENTS		-						
ordered. Otherwise you must order another outlet.	Must order CFM with air services. Refer to # 9 on Plumbin	g Terms, Con	ditions & Reg	ulations.					
AIR LINE RESPONSIBILITIES	CFM (There is a 5 CFM minimum charge per outlet/connecti	on) 7	Total CFM =						
Edlen is not responsible for moisture, oil, or water in air lines, loss of flow, or	Total CFM x ADVANCE Rate	7.00	=						
increase in pressure in line to equipment. Exhibitor should supply	Total CFM x REGULAR Rate		9.00 =						
their own filters, driers, or other equipment as needed. No	WATER LINES (Edlen is not responsible for sediment or the color or ta	aste of water.)	-						
compressors are permitted other than those supplied by Edlen unless they	Water Outlet	300.00	435.00						
are a fixed part of your machine.	Additional Connections within 20' of Outlet	184.00	276.00						
WATER PRESSURE	# of connections required: Size of connection:		-						
Pressure may vary. No guarantee can be made to minimum or maximum	PSI required: GPM Required:								
pressures. If pressure is critical, the Exhibitor should arrange to have a	DRAIN LINES (If waste water contains hazardous materials, chemicals, or metals, Edlen cannot drain it.)								
pressure regulator valve or pump installed. Edlen is not responsible for	Drain Outlet	130.00	275.00						
sediment, color or taste of water.	Additional Connections within 20' of Outlet	184.00	276.00						
LABOR NOTES	Number of connections required: Size of connect	ion required:							
OUTLET DELIVERY	FILL & DRAIN LABOR (Edlen is not responsible for sediment or the	e color of water	)						
There is a minimum labor charge of 1	1 – 50 Gallons	145.00	185.00						
hour to deliver and 1/2 hour to remove each air, water, and drain outlet.	51 – 200 Gallons	195.00	275.00						
Outlets are delivered to the rear of inline and peninsula booths, and to	201 – 500 Gallons	310.00	435.00						
one location in island booths. If a lift is required to drop the outlets from the	Each additional 100 Gallons up to 1,000 Gallons	50.00	70.00						
ceiling, a 1 hour lift charge for installation and 1 hour for removal will	LABOR								
apply.									
OUTLET DISTRIBUTION	Labor is required for all air, water, & drain line services in your booth space or overhead								
Once outlets have been delivered, the ramping and/or distribution of services	Distribution form and include it with your order.	. Comple	ole lile i	lullibilig					
on the floor will be done on a time and material basis. A minimum 1 hour									
labor charge for installation and 1/2	INCOLLEANESSO REGUINEIVIS (Sui 101 à Quoto)								
hour for removal will apply.  OUTLET CONNECTIONS									
Connection to exhibitor equipment is									
included in the cost of the service.									
Special equipment requiring company engineering or technicians for	TRANSFER TOTAL TO BOX #5 ON METHOD OF PAYMENT	π.	OTAL						
assembly, servicing, preparatory work and operation may be executed	FORM		OTAL						
without Edlen plumbers.	DDINT NAME:								
TERMS & CONDITIONS	PRINT NAME:								
I agree in placing this order that I have accepted Edlen's payment	EMAIL	DUIONE							
policy and the terms and conditions of contract.	EMAIL:	PHONE:							

## PLUMBING DISTRIBUTION

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The Po	wer	Peo	ple

# **ELECTRICAL EXHIBITION SERVICES**

One West Pratt Street, Baltimore, MD 21201 Phone: (410) 649-7321 Fax: (410) 649-7327 Baltimore@edlen.com

EXHIBITOR:		BTH#			
EVENT:	CBE 2020—Clean Buildings Expo				
FACILITY:	BALTIMORE CONVENTION CENTER				
DATES:	March 17-28, 2020	EVENT # 030013BA			

Advance Payment Deadline Date: 02/25/20

# PLUMBING JURISDICTION

The work described below falls within the jurisdiction of Edlen Plumbers and cannot be performed by any other union, I&D house or exhibitor. Contact our office for clarification regarding scope of work.

· Delivery of Air, Water and Fill & Drain lines

- · Installation of lines delivered from overhead
- · Distribution of Air, Water & Drain lines under carpet

### 1. REVIEW EACH SECTION AND COMPLETE LABOR ESTIMATE

### A. Outlet Delivery & Removal

There is a minimum 1 hour labor charge for the delivery and 1/2 hour for the removal of each air, water and drain service. If a lift is required to drop services from overhead, a minimum 1 hour for installation and 1 hour for removal will apply.

### B. Outlet Distribution Throughout Booth Space

Air, Water and Drain lines are brought to one location at the rear of inline, peninsula and island booths. There is a minimum 1 hour labor charge for distribution and 1/2 hour for removal, or 1/2 the total time of installation, whichever is greater.

### C. Outlet Connections

Connection to exhibitor equipment is included in the cost of the service.

### 2. DISTRIBUTION OF SERVICES IN BOOTH SPACE

- A. Island Booths need to provide the following information:
  - 1. The plumbing layout must indicate each outlet and its location with exact measurements.
  - 2. Each location should indicate the type of service. All air locations must include CFM requirements.
  - 3. The plumbing layout must reflect booth orientation. Use surrounding booth or aisle numbers.
  - 4. Identify a main distribution point. Services are delivered to that point and then distributed to other locations.
- B. Inline or Peninsula booths must provide the same information with the exception of the main distribution point. The main distribution point will be located at the rear of the booth space.

	distribution point will be located at the real of the booth space.		
C.	Date you will begin building your booth:	Estimated time:	
D.	Will you be utilizing any specialty floor covering other than carpet, such a	as vinyl or wood?	
	Describe flooring:		
E.	What time do you estimate needing the physical connection to your equi	pment? Date: Time:	
F.	Show site supervisor:	Company:	
	Cell #: Email:		

G. This information allows Edlen the opportunity to expedite move-in by having your plumbing distribution complete prior to your scheduled move-in time. Complete the "Labor Estimate" Section below. Edlen will make every attempt to complete the work prior to your arrival.

LABOR ESTIMA	ATE			WORK F
MAN HOURS		RATE	TOTAL	ST
	ST	\$90.00		
	OT	\$135.00		ОТ

WORK F	WORK RATE SCHEDULE							
ST	Monday - Friday, 8:00 AM - 4:30 PM, except Holidays.							
ОТ	Monday - Friday 4:30 PM - 8:00 AM & all day Saturday, Sunday and Holidays.							

# **ESTIMATED TOTAL**

TRANSFER ESTIMATED TOTAL TO BOX #3 ON THE METHOD OF PAYMENT FORM

AUT		

PRINT NAME:

DATE:



## **ELECTRICAL EXHIBITION SERVICES**

One West Pratt Street, Baltimore, MD 21201 Phone: (410) 649-7321 Fax: (410) 649-7327 Baltimore@edlen.com

EXHIBITOR:		BTH#
EVENT:	CBE 2020—Clean Buildings Exp	00
FACILITY:	BALTIMORE CONVENTION CEN	ITER
DATES:	March 17-28, 2020	EVENT # 030013BA

Advance Payment Deadline Date: 02/25/20

Go to the exhibitors tab at <a href="https://www.edlen.com">www.edlen.com</a> for an exact grid to match your booth space.

# PLUMBING SERVICES ORIGINATE FROM THE FLOOR IN THIS VENUE

INDICATE BOOTH TYPE INDICATE SCALE & TOTAL SQ FT OUTLET LEGEND

Air, water & drain services are delivered from a floor port to a "main distribution point" in island booths and then distributed from that point. Indicate this location and all other outlet locations using the legend & grid below. Inline and peninsula booths need to provide this information only if these services are needed at any other location than the rear of the booth. (See T&C page 4 for examples):

Island				E:	xamp	le: 1 S	Squar	e = 1	Foot		Х	= Ma	in Dis	tribut	ion Po	oint				
Inline		 	_	_		Squa	are =		_Ft		w	= Wa	iter				Α	= Air		
Peninsu	ıla	 	_	Total	Squa	re Fo	otage	=			D	= Dra	ain				AC	= Add	lt'l con	nectio
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Adjacent Booth or Aisle #

# PLUMBING TERMS, CONDITIONS & REGULATIONS

- 1. Order (with payment) must be received a minimum of 21 days prior to the scheduled event opening for advanced payment rates. Orders received without payment will not guarantee advance rates. Orders received less than 21 days prior to scheduled event opening will be charged the regular rate.
- 2. In the event that totals are calculated incorrectly, Edlen reserves the right to make the necessary corrections. Exhibitors will be notified by email or fax of any corrections made. This includes adding the required minimum CFM charges when applicable and labor charges.
- 3. All outlets will be installed on the floor at the back wall of inline and peninsula booths. All services ordered for island booths will be dropped to one location in the booth. Edlen will make every attempt to deliver these services to a location convenient to the exhibitor.
- 4. Distribution of services throughout the booth space, whether under the carpet, above the carpet or overhead is done on a time and material basis. Lift charges may also apply for overhead distribution.
- 5. Labor charges apply when an exhibitor requires services to be dropped from overhead when services originate on the floor or columns.
- 6. The CFM requirements (Cubic Feet per Minute) determine the volume of air required to properly operate exhibitors equipment. CFM is a labor charge for sizing and installation of the service infrastructure.
- 7. In some instances a pump is required to drain services out of an exhibitor's booth. When this occurs, time & material charges apply. Exhibitors are encouraged to contact Edlen to discuss any potential additional costs.
- 8. Connection to exhibitor equipment is included in the cost of the service. Special equipment requiring company engineering or technicians for assembly, servicing, preparatory work and operation may be executed without Edlen plumbers.
- 9. Service outlet size is determined by the volume required. Air line size is dictated by the CFM requirements and air line terminations vary.
- 10. Compressed Air is supplied during show hours only. If compressed air is required for non-show hours call for a quote.
- 11. Wall, column and permanent building utility outlets are not part of booth space and are not to be used by exhibitors.
- 12. Unless otherwise directed, Edlen personnel are authorized to cut floor coverings to permit installing service(s) ordered.
- 13. Pressure for Water Services may vary. No guarantee can be made of minimum or maximum pressure. If pressure is critical, the exhibitor should arrange to have a pressure regulator valve installed.
- 14. Natural Gas "when available" is not regulated by Edlen and is at the facility pressure. Call for price quote when available.
- 15. Gas & Cylinders "when available" 1025 1030 BTU per cubic foot at 7' water column pressure. Credit will not be provided on unused cylinders.
- All equipment using water must have inlet and outlet properly tagged.
- 17. All equipment must comply with state and local codes.
- 18. Edlen will not be responsible for moisture or water in air lines. Exhibitors should supply their own filter or other equipment to handle moisture or water.
- 19. For gas cylinders or any other special requirements call Edlen for a quote at the number on the front of the form. Delivery charges will apply to any specialty equipment delivered and removed from the exhibitor booths.
- 20. Edlen must have 30 days notice in order to supply special regulators, strainers, traps, etc..
- 21. Claims will not be considered or adjustments made unless filed by the exhibitor in writing prior to close of the event; no exceptions.
- 22. Credit will not be given for outlets installed or connections made and not used.
- 23. Payment in full for all plumbing services provided must be made in full prior to close of the event.
- 24. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, exhibitor will pay Edlen its attorney fees or applicable agency fees.
- 25. A service charge of \$25.00 will be assessed for all returned checks or declined credit cards.
- 26. A service charge of 1.5% per month on any unpaid balances will be made starting 10 days after date of invoice.
- 27. Exhibitor hereby agrees to all terms and conditions outlined on all order forms and the Edlen General Data Protection Regulation (GDPR) privacy policy which can be reviewed by visiting: <a href="https://ordering.edlen.com/LegalNotices/Terms-Edlen-GDPR.pdf">https://ordering.edlen.com/LegalNotices/Terms-Edlen-GDPR.pdf</a>

# POWER TO OPERATE ANY PLUMBING APPARATUS IS NOT INCLUDED. ALL ELECTRICAL REQUIREMENTS MUST BE ORDERED ON THE ELECTRICAL FORM.

For further information please visit our web site at www.edlen.com or call the number on the Plumbing Order form

# EXHIBITOR CATERING MENU 2020





# GENERAL INFORMATION

# POLICIES AND PROCEDURES

These points will ensure your success while hosting attendees in your booth.

- Centerplate is pleased to be the exclusive caterer in the Baltimore Convention Center to provide all of your food, beverage and service staffing needs. NO OUTSIDE FOOD OR BEVERAGE MAY BE BROUGHT INTO THE CONVENTION CENTER.
- If your company manufactures, produces or distributes food or non-alcoholic beverages and your products are related to the nature of the show, you may provide samples for your guest's enjoyment in your booth on the trade show floor upon Centerplate's approval. Please request a sampling packet for guidelines and required forms for approval. COMPLETED SAMPLING FORMS AND CERTIFICATE OF LIABILITY MUST BE RECEIVED BY THIS OFFICE THREE BUSINESS DAYS PRIOR TO YOUR SCHEDULED EVENT DATE.
- To availability of menu items, we encourage you to place your order 14 days prior to your scheduled event. Orders received less than five business days out from your event, may incur a 20% late fee for expedited services or charges that may arise to ensure your event.
- Cancellations prior to five business days in advance of the scheduled event date will receive a refund. Cancellation of services within three business days of the event date will be subject to payment in full.
- Each booth service order is subject to a \$60 delivery fee.
- No unconsumed food or beverage may be returned for a credit, except for estimated beverages served from a Centerplate bar.

- A 23% service charge will apply to all food and beverage charges. 6 % state sales taxes will apply to all food, beverage, labor/delivery charges, equipment rentals and service charges and 9% will apply to alcoholic beverages.
- Our catering services are provided on high quality disposable ware and are drop-off services (unless otherwise noted). We will be glad to coordinate specialty equipment\*, linens\*, flowers and amenities to optimize services in your booth (\*charges will be assessed for any damaged or lost item(s) and are the sole responsibility of the exhibitor).
- Client is responsible for supplying adequate space within their exhibition space, including bar and work/counter space needed to provide contracted service(s).
- Client responsible to contact Edlen at 410.649.7321 for electrical services.
- Trash cans, garbage removal, tables and other equipment are to be arranged through your show's general contractor.

  CENTERPLATE CANNOT SUPPLY THESE ITEMS FOR YOUR BOOTH.
- accept company checks, wire transfers, Visa, MasterCard, Discover and American Express in full pre-payment of your services. We will require a credit card on file for any additional services ordered during the show or incidentals.
- It is the responsibility of the exhibitor to ensure that all services ordered are in compliance with show regulations.

# NON-ALCOHOLIC BEVERAGES

All services include the appropriate condiments, cups and napkins.

Freshly Brewed Coffee	\$195	Espresso Bar*	\$1700
Three gallon units (approximately 36 cups)		Includes espresso machine, 100 espresso pods,	
Freshly Brewed Decaffeinated Coffee	\$195	whipped cream, condiments and supplies (Includes Barista for 4 hours, \$60 per hour additional above the first four hours)	ours)
Three gallon units (approximately 36 cups)		<b>Kestock:</b> above items, excluding barista *Advance order notice of two weeks is required	\$1450
Freshly Brewed Baltimore's Zeke Coffee	\$210	Starbucks® Gourmet Coffee Bar	\$1120
Infee gallon Units (approximately 36 cups)  Freshly Brewed Baltimore's Zeke	\$210	decaffeinated Starbucks house blend coffees,	(
<b>Decaffeinated Coffee</b> Three gallon units (approximately 36 cups)		three gailons of fior water with 1920 havered red bags, three seasonal flavored syrups and whipped cream (approximately 175 servings)	n m
Morning Coffee Package	\$360	Additional Starbucks Coffees or Tazo Tea	\$210
Includes three gallons of regular coffee, two gallons of decaffeinated coffee and		Infee gallon Units per selection (approximately 36 cups)	1
one gallon of herbal tea		Nitro Cottee Bar* Includes cold brew nitro dispenser, 10 gallons of	\$1150
Keurig K-Cup Coffee Kit	\$115	regular coffee (approx. 150 8 oz servings), condiments and supplies (Includes Barista for 4 hours; \$60 per hour additional above the first four hours)	supplies
Includes Z4 N-Cups, Z gallons of water, creamers, sugar/sweetener, stirrers and disposable cups (select either Regular Coffee or Decaffeinated Coffee)		*Advance order notice of two weeks is required	4
Keurig Starbucks K-Cup Coffee Kit	\$165		
Includes 24 Starbucks K-Cups, 2 gallons of water, creamers, sugar/sweetener, stirrers and			
alsposable cups (select either Regular Coffee or Decaffeinated Coffee)			١
Keurig Machine Daily Rental	\$50	6	1

2020 EXHIBITOR CATERING MENU – THE BALTIMORE CONVENTION CENTER

# NON-ALCOHOLIC BEVERAGES

All services include the appropriate condiments, cups and napkins.

Freshly Brewed Iced Tea Three gallon units (approximately 36 cups)	\$135	Individual Bottled Juices Twelve juices to include orange, apple and	\$48
Freshly Brewed Southern Sweet Tea Three gallon units (approximately 36 cups)	\$135	Individual Bottled Naked Smoothies	\$36
Housemade Classic Lemonade Three gallon units (approximately 36 cups)	\$135	Strawberry or Protein  Red Bull® Energy Drink	\$38
Housemade Specialty Lemonade	\$150	Six pack of regular or sugar-free	) )
Strawberry, Watermelon, Thai-Basil, Cranberry-Lime or Arnold Palmer	ime	Individual Bottled Sports Drink Six pack per selection: Orange, Lemon, Red or Blue	\$48



\$105

Three gallon per flavor selection (approximately 48 8oz servings);

Infused Mineral Water (per order)

Flavors: lemon-lime, melon, cucumber-mint,

strawberry-basil or peach-thyme

\$48

Twelve assorted regular and diet Coco-cola products

**Assorted Canned Soda** 

Individual Bottled Water

Twelve pack

\$48

Individual Bottled Sparkling Water

Twelve pack

2020 EXHIBITOR CATERING MENU – THE BALTIMORE CONVENTION CENTER

# A LA CARTE

# **FROM THE BAKERY**

All services include the appropriate condiments, disposable plates, cutlery and napkins.

Assorted Freshly Baked Muffins	06\$	Assorted Homestyle Cookies	\$60
(Two dozen)		two dozen may include cnocolate cnip, sugar, oatmeal raisin, peanut butter or seasonal selections	SUC
Assorted Donuts two dozen of Chef's selection of donuts	\$6\$	Logo'd Large Sugar Cookies	\$94
Assorted Bagels two dozen may include plain, sesame, cinnamon raisin and everything	06\$	Assorted Brownies & Blondies two dozen may include double fudge, Oreo and rocky road brownies and toffee blondies	06\$
<b>Assorted Danish</b> two dozen may include apple, blueberry, custard and cherry	\$100	Assorted Dessert Squares two dozen may include lemon berry bar, rocky road brownies, toffee blondies and seasonal selections	\$100
Assorted Croissants two dozen may include classic, almond topped, chocolate; apple; and cherry filled	\$130	<b>Rice Krispy® Treats</b> two dozen plain, chocolate dipped and decorated	\$84 pe
European Breakfast Pastry Tray two dozen may include strawberry cheese pockets, caramel pecan twists, rum buns, crème brulee muffins and filled croissants	\$120	Cupcakes one dozen per selection: • Death by Chocolate Cupcake • Salted Caramel Cupcake • Strawberries 'n Cream Cupcake • S'mores Cupcake	\$75
Chef's Morning Bakery Display three dozen may include muffins, bagels,	\$135	· Cannoli Cupcake · Chef's Special Seasonal or Specialty Offering	
danish and croissants		<b>Italian Biscotti</b> two dozen plain and chocolate dipped	\$76

# A LA CARTE



# FROM THE PANTRY

All services include the appropriate condiments, disposable plates, cutlery and napkins.

Assorted Granola Bars	\$48	Make Your Own Trail Mix	\$500
(one dozen)		Housemade granola, dry roasted peanuts, banana chips. M&M's® cheddar goldfish.	
Assorted Kind Bars (one dozen)	\$72	mini pretzels and dried fruit (serves 50)	
Assorted Kellogg's	\$48	Housemade Siced Kettle Chips GF (bowl serves 25)	\$94
NutriGrain® Bars (one dozen)		Housemade Potato Chips & Dips of \$15	\$150
Chobani® Greek Yogurts GF (one dozen)	\$54	(serves 25)	<u> </u>
Fresh Fruit Display GF (serves 25)	\$175	<b>Tortilla Chips</b> GF With salsa and guacamole (serves 25)	\$175
Bowl of Whole Fresh Fruit GF	\$87.50	Classic Chex Mix (bowl serves 25)	\$120
Individual Bagged Snacks (one dozen)	\$48	<b>Bar Pub Mix</b> (bowl serves 25)	\$120
Individual Bagged Fishers Popcorn	\$84	Pretzel Twists (bowl serves 25)	\$60
Caramel, Butter, White Cheddar or Old Bay	*(c)	Mixed Nuts GF (five pounds)	\$160

GF = Gluten Free

# 2020 EXHIBITOR CATERING MENU – THE BALTIMORE CONVENTION CENTER

# exhibitor favorites

# **BOOTH ATTRACTIONS**

Tables and electrical power required for any equipment will be the responsibility of the customer

# PARKING FOR PRETZELS \$550

Includes 75 jumbo salted Bavarian pretzels, spinning pretzel machine rental, classic yellow mustard, nacho cheese sauce and napkins Power requirements: 110volt/15amps/single phase

Additional Jumbo Pretzels (each) \$6

# ".NUT-THING" TO IT

\$1750

Includes 200 four ounce bags, machine, bags, attendant for four hours and napkins Flavor options: cinnamon sugar roasted almonds, cinnamon sugar roasted pecans, glazed almonds and pecans or glazed cashews

Power requirements: 208volt/30amps/single phase

# Includes one case of cookie dough, oven rental, oven mitt, spatula, tray, attendant for four hours, biodegradable disposable plates and napkins Each case includes 240, two ounce cookies

FRESH FROM THE OVEN

Flavor options: chocolate chip, sugar, oatmeal raisin, peanut butter or seasonal selection
Power requirements: 110volt/20amps/single phase

Additional Case of Cookie Dough

# POP TO IT \$700 Includes 2 cases of unpopped popcorn

(approximately 500 freshly popped two ounce servings), machine rental, choice of seasonings, attendant for four hours, popcorn scoop, popcorn bags and napkins

Seasonings (sea salt, along with two choices from the following): Old Bay®, Maple Sugar, White Cheddar Powder, Ranch Powder, Vinegar Powder, Truffle Salt, Chipotle-Cinnamon or Spicy Cajun Power requirements: 110volt/20amps/single phase

Additional Case of Unpopped Popcorn \$175 Each case includes 300, four ounce servings, bags and napkins

# PRE-POPPED POPCORN \$165

7 lb (approx. 50 servings) per selection: Butter, Cheese, Caramel Corn or Glazed with almonds and pecans



2020 EXHIBITOR CATERING MENU – THE BALTIMORE CONVENTION CENTER

# EXHIBITOR FAVORITES

# **BOOTH ATTRACTIONS** continued

# "CHILL OUT"

# Ice Cream Novelties

\$4.50

Good Humor® selections may include ice cream sandwiches, strawberry shortcake bars, chocolate éclair bars and king cones (minimum order of 100 pieces)

# Premium Ice Cream Novelties \$5.50

Ben & Jerry® and Häagen-Dazs® Ice Cream Selections, along with all-natural smoothie pops (minimum order of 100 pieces)

# Ice Cream Freezer Daily Rental

\$75

Power requirements: 110volt/20amps/single phase

# New Wave Ice Cream Shop \$1850

Includes rich liquid nitrogen seasonal ice cream made to order, along with two premade Baltimore Taharka® Bros. favorites, mini ice cream cones or petite disposable bowls with spoons; culinary attendant and server for four hours Serves approximately 200 three ounce servings

Taharka Selections: vanilla bourbon, cookie dough, strawberry cheesecake, chocolate fudge brownie, salty caramel, honey graham, key lime pie or seasonal selection

Minimum of 6 ft space required

# **FISHERS POPCORN BAR**

\$700

Selection includes 2 flavors:
Caramel, Caramel with peanuts, Cinnamon Caramel,
Old Bay Flavored, Old Bay-Caramel Flavored,
Butter Flavored, Kettle Corn, White Cheddar Flavored
or Cheddar-Caramel Flavored
Serves approximately 800 2oz servings

# CINEMA SNACK BAR

Includes 25 bags of White Cheddar Popcorn, Red Swedish Fish®, M&M'S®, Sour Patch Kids®, Milk Duds® and Sweet Tarts® four ounce disposable cups and napkins Serves approximately 50

# C&C DISPLAY

Includes chocolate dipped Oreo cookies, pretzel rods and whole strawberries, double fudge brownies and chocolate chip cookies, freshly brewed regular and decaffeinated coffees, condiments, biodegradable plates and cups and napkins

Serves approximately 50

0001



GF = Gluten Free

2020 EXHIBITOR CATERING MENU – THE BALTIMORE CONVENTION CENTER

# BREAK SERVICE

# **BREAK ITEMS**

Prices listed are per guest. Minimum of 25 guests.

All services include the appropriate condiments, disposable plates, cutlery and napkins.

Energizing Break

\$12

GF Baby Carrots with assorted hummus Hearty Trail Mix Seasonal Popcorn GF Walking Chili Break

\$15

Housemade chili con carne, individual bags of corn chips, cheddar cheese, sour cream, jalapeños and hot sauce

Oriole Break

\$12

Individual bags of Butter Flavored Popcorn Jumbo Hot Pretzels with hot cheese sauce Mini Hot Dog Sliders with ketchup and yellow mustard

Maryland Snack Break

\$14

Chesapeake Snack Mix GF Maryland's Fisher's Popcorn

(caramel and white cheddar flavors)
GF Utz Crabby Potato Chips

Baltimore's Assorted Otterbein Cookies

GF Egg-cellent Break

\$10

Selection of deviled eggs; 1 of each per person

AM Variety: Lump Crab; Bacon-Benedict; and Lox & Bagel PM Variety: California Roll; Buffalo Chicken; and Carbonara-Style

Baltimore Fiesta Break

GF Housemade Corn Tortilla Chips

GF Individual Crab & Corn Salsa

Berger Cookies

Goetze's Caramel Creams®

Give Me "S'more" Break

Premade assorted smores; assorted s'mores desserts shooters, creamy marshmallow dip with chocolate covered pretzels and graham crackers

Stick To It Break

Old Bay Spiced Duo Shrimp Skewer

Caprese Skewers – petite tomatoes, fresh mozzarella and basil Sweet Skewers – strawberries and pound cake; with whipped cream

GF = Gluten Free

# HOZO-

# PLATTER OF SANDWICHES

garnished with pickles; accompanied by appropriate 25 sandwiches on Chef's selection of breads; condiments, disposable ware and napkins Please select from the following:

- Turkey & Swiss with herbaioli
- Roast Beef & Cheddar
- Ham and Havarti
- Grilled Vegetables with red pepper hummus

# PLATTER OF PETITE SANDWICHES

\$360

appropriate condiments, disposable ware and napkins 60 sandwiches on petite rolls; accompanied by Please select three from the following:

- Chunky Chicken Salad
- Apple Cider Brined Turkey Breast
- Ham with honey mustard
- Roast Beef with horseradish cream
- Classic Tuna Salad
- Classic Egg Salad
- Fresh Cucumbers with dill cream cheese spread



# **BOXED LUNCHES**

\$250

# \$28 **Traditional Sandwich Boxed Lunch**

with chips, whole fruit and a cookie Please select from the following:

- **Turkey and Swiss**
- Roast Beef and Cheddar
- Ham and Swiss
- Vegetarian Caprese

# \$30 **Gourmet Wrap Boxed Lunch**

with chips, side salad and a cookie Please select from the following:

- Buffalo Chicken Wrap
- Baltimore Pit Beef Wrap with BBQ caramelized onions
- Turkey Club Wrap (contains ham)
- Rainbow Veggie Wrap with roasted red pepper hummus

# \$32 Premium Sandwich Boxed Lunch

with chips, side salad and brownie

Please select from the following:

- Apple Cider Brined Turkey Breast with Havarti cheese, baby spinach and herb aioli on brioche roll
- Roast Beef with smoked gouda, over roasted tomatoes and chipotle aioli on onion roll
- Italian Hero with basil pesto on focaccia bread
- Vegetarian Balsamic Glazed Portobello Mushrooms with grilled zucchini and red peppers; Boursin cheese on

2020 EXHIBITOR CATERING MENU – THE BALTIMORE CONVENTION CENTER

# RECEPTION

# COLD HORS D'OEUVRE

**HOT HORS D'OEUVRE** 

Minimum of 100 pieces per selection

Prices listed are per piece.

Prices listed are per piece. Minimum of 100 pieces per selection

Curry Chicken Salad	\$5	Buffalo Chicken Spring Roll	\$5
with golden raisins in a mini cone	-	Bleu Cheese Dip	
<b>Duck Confit Canape</b> with whipped lingonberry goat cheese and micro greens	\$\$	Thai Chicken Skewer Coconut-Curry Dipping Sauce	\$5.50
PLT  Pork belly, baby lettuce and candied tomato  on a britable plank with tabases aid!	2	<b>Baltimore Pit Beef Sliders</b> Horseradish Slaw	\$5.50
Tomato Bruschetta Basket	\$6	Philly Cheesecake Spring Roll Spicy Aioli	\$5
formatoes, herbs and toasted parmesan		Honey Old Bay Glazed Bacon on a Stick	\$5.50
Vegan Mushroom Ravioli with tomato coulis; topped with balsamic glaze	\$5	Vegan Pan-Fried Kale Pot Stickers Spicy Soy Dipping Sauce	\$4.50
Individual Vegetable Crudites GF Roasted Red Pepper Hummus or Spinach Dip	\$\$	Crisp Artichoke Beignets Chipotle Aioli	\$4.50
Mini Crab & Shrimp Roll	\$7	Mac & Cheese Bites	\$
Thai Chili Shrimp Skewer GF glazed and accented with lime zest	₹	Twin BBQ Shrimp Skewer	\$\$
Seared Saku Ahi Tuna GF on fresh cucumber round; topped with sriracha aioli and ponzu-lemongrass reduction	\$7	Petit Maryland-Style Crab Cakes Classic Cocktail Sauce	2

GF = Gluten Free

# 2020 EXHIBITOR CATERING MENU – THE BALTIMORE CONVENTION CENTER

# RECEPTION

# RECEPTION DISPLAYS

Display serves approximately 25 guests.

# Artisan Cheese Display \$225

Garnished with dried fruit, nuts and grapes served with Sliced Baguettes and Assorted Crackers

# Sliced Seasonal Fruit and Berries GF \$200

# Fresh Market Vegetable Crudité © \$200

with Roasted Red Pepper Hummus and Spinach Dip

# Antipasto Display

Italian meats and cheeses, marinated vegetables, assorted olives, artichoke hearts and focaccia bread

# Bruschetta and Flat Bread Station \$250

Served with Roasted Garlic Hummus, Green Olive Tapenade and Tomato-Basil Concassé

# Jumbo Shrimp Display GF (100 pieces) \$535

with Lemon Wedges and Old Bay Cocktail Sauce

# Chips and Dips Station COLD OPTION:

\$400

· Tomato-Basil Concassé, Edamame Hummus, and Crab & Shrimp Dip with Herbed Crostini, Wonton Chips, Pita Chips and Old Bay Potato Chips

# HOT OPTION:

· Green Chili-Tomato Queso, Maryland-Style Crab Fondue and Buffalo Chicken-Bleu Cheese Dip with Old Bay Potato Chips, Corn Tortilla Chips and Crackers



GF = Gluten Free

# BEVERAGES

# HOSTED FULL SERVICE BAR

The following special beverage service can be ordered for your exhibit booth with Show Management's approval. Beverages charged upon consumption.

Premium Brand Cocktails (by the cocktail)	\$8.50
<b>Deluxe Brand Cocktails</b> (by the cocktail)	88
<b>Premium Wines</b> (by the glass; minimum order of 5 per wine selection)	8 <del>\$</del>
<b>Deluxe Wines</b> (by the glass, minimum order of 9 per wine selection)	\$7

\$7	Miller Lite	\$7.50		nuel Adams	
Domestic Beer	(by the bottle) Budweiser, Bud Light and Miller Lite	Imported/Microbrew Beer	(by the bottle) Heineken, Corona Extra,	Amstel Light, Seasonal Leinenkugel, Samuel Adams	and Baltimore's Heavy Seas

\$3.75		\$3.75	\$	\$
Assorted Canned Soda	Regular and diet Coco-cola products	Individual Bottled Water	Individual Bottled Sparkling Water	Individual Bottled Juices

# INDIVIDUAL PRICED ITEMS

Draft Beer (by the keg)

<b>Domestic Beer</b> Budweiser, Bud Light and Miller Lite	\$550
Imported/Microbrew Beer Heineken, Amstel Light, Samuel Adams and Baltimore's Heavy Seas	\$650

Beer (by the case; 24 twelve ounce bottles)

budweiser, bud Ligiii diid Millel Lile	ם ב	-
Imported/Microbrew Beer Heineken, Amstel Light, Samuel Adams and Baltimore's Heavy Seas	Adams	\$180



\$35

House Wine (by the bottle)

Cocktail Punch (by the gallon) \$100 (minimum order of 3 gallons per selection)
Pre-Mixed Champagne Mimosa Punch, Bloody Mary's, Red Sangria, White Sangria or Seasonal Selection

8\$		e Basil	
Major Mojitos	(minimum order of 50 drinks)	Classic Mojito, Orange and Purple Basil	made with classic Bacardi

Baltimore Orange Crushes \$8 (minimum order of 50 drinks; plus \$50 orange press rental) Made to order with fresh squeezed orange juice

A certified Centerplate Bartender is required to dispense all alcoholic beverages in the Convention Center. Alcohol cannot be brought into or removed from the premises.



# WATER SERVICES

\$100	
Water Cooler Rental	(by the day) Power requirements: 110volt/20amps/single phase

(by the bottle

Includes disposable cups

Cubed Ice (10 lbs)

\$20

# **PERSONNEL**

# Based upon a minimum requirement of 4 hours

# **Booth Attendant** (Server) for your booth Additional hours above the requested minimum will be charged at \$45 each

\$150

**Bartender for your booth**Additional hours above the requested minimum will be charged at \$60 each
(A bartender is required to dispense and serve any

alcoholic beverage within the Baltimore Convention Center)

\$225

**Chef** (Server) for your booth Additional hours above the requested minimum will be charged at \$60 each

\$200

Labor charges are subject to sales tax.

# 2020 EXHIBITOR CATERING MENU – THE BALTIMORE CONVENTION CENTER

# CENTERPLATE BOOTH CATERING ORDER FORM ....

Сотрапу:	Billing Address:	I	I	I	Phone:	Fax:	E-Mail:	Selection				
								Quantity				
Show Name:	Booth Name:	Booth #:	On-Site Contact:	Contact's	Notes:			Item Price				IMPORTED INFORMATION
ne:	me:		ontact:	Contact's Cell Phone:				Dαy/Date(s)				VOLITA
								Start Time				
								End Time				

Centerplate is the exclusive caterer to the Baltimore Convention Center. All food, beverage and alcohol are to be served by Centerplate. NO outside food or beverage is permitted, including logo'd bottled water and candies. Each order is subject to a \$60.00 delivery fee per service, along with MD sales tax (6%; 9% alcohol) and a 23% service charge. Orders received within 7 days of the show will incur a late order fee of 20%. Disposable service-ware is used for and/or provided for all booth catering orders and is a drop-off service only. Client is responsible for all electrical requirements, as well as tables, linens, trash cans and tresh removal in the booth. Prices are subject to change without notification. 100% payment is required at the time your order is placed. We accept American Express, MasterCard, Via, Diner and Discover cards

For inquiries or to discuss additional options, please call (410) 649-7072
PLEASE FAX ORDER, ALONG WITH CREDIT CARD AUTHORIZATION FORM TO (410) 649-7043 or E-MAIL TO angela.kelly@centerplate.com

# CENTERPLATE BOOTH CATERING ORDER FORM - PAGE 2 ...

**Booth Name:** 

Booth #:

End Time						od bottled water and candies
Start Time						o o including of
Day/Date(s)						FION  Properties NO outside food or beveraa
Item Price						IMPORTED INFORMATION
Quantity						r. All food, beverage
Selection						IMPORTED INFORMATION  Interpreted to the exclusive category to the Baltimore Convention Center. All food, beverage and calculate to be served by Centerplate. NO outside food or beverage is permitted, including load doubt bottled water and candies.

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For inquiries or to discuss additional options, please call (410) 649-7072

PLEASE FAX ORDER, ALONG WITH CREDIT CARD AUTHORIZATION FORM TO (410) 649-7043 or E-MAIL TO <u>angela kelly@centerplate.com</u>

# CREDIT CARD CHARGE AUTHORIZATION ....

For your convenience in ordering additional services, please complete the information requested below and return the form with your order. Any balance owed to Centerplate will be charged to card upon completion of services.

Company Name:			
On-site Contact:			
Company Address - City, State & Zip:			
Phone Number:		Fax Number:	
Event /Booth Name:			
Date(s):			
Method of Payment (circle one):	AMEX	VISA	MASTER CARD
Credit Card Number:		Expiration:	

Any on-site additions or replenishments during the show must be guaranteed by a major credit card; the balance of the charges will be billed to the credit card, unless Authorized for additional on-sight services to be charged to card: YES\_ payment is received at the end of the show. The Undersigned hereby authorizes all charges indicated above and as indicated on the executed contract and/or EVENT ORDER(S), for the referenced Function/Group to be guaranteed for payment to their Credit Card.

Cardholder's Name (please print name):\_\_\_\_\_

Cardholder's Signature (required for purchase):\_\_





# SAMPLING OVERVIEW

# **SAMPLING**

Centerplate has exclusive rights within the Baltimore Convention Center to provide, control and retain all food and beverages services throughout the facilities for events including concessions, the sale of alcohol, as well as non-alcoholic beverages, and to provide, control and retain any revenues therefore. The exclusive rights may be waived in the case of trade-exhibit shows or conventions that are of a food and/or beverage nature or germane to the show/convention and are not open to the general public.

Therefore, it is our policy that any Trade Show Exhibitor, who is providing any food or beverage item, be required to notify Centerplate, in writing, as to the nature of the proposed product sample. Vendors may only sample food or dispense non-alcoholic beverages that they normally manufacture for resale in the ordinary course of their business in the contracted areas only. (Note: see separate policies and guidelines for sampling alcohol.)

In order to avoid any misunderstanding, exact descriptions of sample and portion size must be submitted to the Centerplate Catering Sales Office, a minimum of three (3) weeks prior to the function. Proper proof of insurance and signed Release & Indemnity Agreement that releases Centerplate and the Baltimore Convention Center from any liability related to the food and/or beverage must provided by the customer, prior to arrival at the center. Accordingly, the exhibiting company agrees to indemnify and forever hold harmless Centerplate and the Baltimore Convention Center from all liabilities, damages, losses, costs or expenses resulting directly or indirectly from their use, serving or other disposition of such items. Items are to be used as samples only and may not be used to circumvent catering services. No cash sales are permitted within the Baltimore Convention Center.

Again, following the sampling guidelines that have been listed below (see sampling form below), approved exhibitors are allowed to bring in samples of products related to their primary business and distribute them for sampling (excluding alcoholic beverages – see separate guidelines). Centerplate and the Baltimore Convention Center do not assume any liability that may result from such consumption of these food and beverage products.

All items being sampled must follow the samplings sizes: **Non-Alcoholic Beverage**: 4 oz. and **Food**: 2 oz Maryland law prohibits anyone other than the alcohol license holder (Centerplate) to distribute, give away or bring into the licensed establishment (Baltimore Convention Center) any alcoholic beverages. All alcoholic beverages must be purchased from Centerplate (see separate guidelines).

Show Management is responsible for regulating sample F&B guidelines to their exhibitors.

## SHIPPING & STORAGE

If storage is required, exhibitors must make arrangements with Centerplate a minimum of 30 days prior to the contracted event date to ensure space availability

### Shipping

- o Dates: no product will be received 30 days prior to the event
- O Hours: 6:00am 2:00pm Monday Friday
- Delivery Address:

Attn: Centerplate – Purchasing Office Loading Dock #15 or 16 1 W. Pratt Street Baltimore, MD 21201

- o Product must have your company name on the package if it is being shipped by another vendor
- Shipped boxes or packages must clearly list storage needs on the outside of the box/package, if refrigeration or freezer space is needed (i.e. – box stamped "keep frozen").

- Storage
  - Centerplate can provide storage (dry, cold or freezer space) for products prior and during the show. All
    items will incur a minimum storage fee of \$75 per day, depending on the weight and size of the
    product, as well as, type of storage required (please call your Catering Sales Representative for an
    estimate).
- Centerplate will not resume responsibility for any product or items left in storage after the event date.

## **FEES**

- Staffing Needs (no outside staffing agency may provide staffing)
  - $\circ$  TIPS certified Bartenders: fee of \$225.00 $^{\circ}$  per bartender will apply for the first four (4) hours of service. A \$60.00 per hour per bartender overtime charge will apply for each hour thereafter.
  - o Banquet Staff: fee of \$150.00<sup>x</sup> per server/attendant will apply for the first four (4) hours of service. A \$45.00 per hour per server/attendant overtime charge will apply for each hour thereafter.
- Orders made within seventy-two (72) business hours of the event or on-site orders are subject to a 10% surcharge.
- A delivery fee of \$60.00 is applicable for each delivery or re-orders to your booth.
- For orders with a food and beverage sub-total of less than \$200 (excludes labor, rentals, service charge and tax), a small service fee will be applied (in addition to the delivery fee).
- A minimum kitchen labor fee of \$175.00 is applicable for every food prep.
- Labor fees and equipment rentals are subject to a 6% Maryland sales tax
- All orders are subject to 22% Service Charge and 6% Sales Tax (unless otherwise noted).

# **PAYMENT POLICY**

Any unique or specialty orders can be accommodated, provided all arrangements and contracts are finalized four (4) weeks prior to the event date. All advance food and beverage orders must be accompanied by full payment either by credit card or company check. PAYMENT MUST BE MADE IN FULL TO GUARANTEE SERVICES.

## CANCELLATION

Cancellations made within seventy-two (72) business hours of the event will be assessed a charge of up to one hundred (100%) of the total order value, including fees and taxes. Cancellation of alcoholic beverages is subject to the distributors return policy.

## DON'T FORGET

If you are sampling in your booth or on the show floor, you are responsible for providing:

- Electricity. If electricity is needed for any of the equipment, please contact Edlen Electrical Exhibition Services at 410.649.7321
- All equipment, including tables, heating equipment, serving utensils, cups, napkins, etc.
- Please call for rental equipment or to purchase supplies.
- It will take Centerplate approximately 60 minutes to refresh additional onsite services
- The Exhibitor must provide own table(s) for all services. Please contact your show decorator.

## CONTACT

We look forward to assisting you. Please contact your Centerplate Catering Coordinator, Angela Kelly, at 410.649.7072 with any questions or concerns you may have.



# SAMPLING FORM

# FOOD/NON-ALCOHOLIC BEVERAGES

## **AUTHORIZATION REQUEST SAMPLE FOOD AND/OR BEVERAGE DISTRIBUTION**

Centerplate has exclusive food and beverage distribution rights within the Baltimore Convention Center. Exposition, sponsoring organizations and/or their exhibitions may distribute food and/or beverage products only upon written authorizations, by Centerplate, three (3) weeks prior to the function.

### **GUIDELINES:**

- A. Items dispensed are limited to products manufactured, processed or distributed by exhibiting firm and must be directly related to the purpose of the show.
- B. SAMPLING SIZES:
  - 1. **Non-Alcoholic Beverage** limited to maximum of 4 oz.
  - 2. Food Items limited to 2 oz
- B. The firm named below acknowledges they have sole responsibility for use, sale and servicing by or other disposition of such times, in compliance with all applicable laws. Accordingly, the firm agrees to identify and forever hold harmless Food/Beverage Servicing by Centerplate and the Baltimore Convention Center from all liabilities, damages, losses, costs or expenses resulting directly or to be used as samples only. No cash sales are permitted by any exhibitors or conference.
- C. Standard fees for storage, handling, delivery, etc. will be charged where applicable.
- D. Food and/or beverage items, not manufactured by exhibitor, being used as traffic promoter (i.e, coffee, bottled water, sodas, popcorn, cookies, candy etc.) MUST BE PURCHASED FROM CENTERPLATE AT THE BALTIMORE CONVENTION CENTER.
- E. A Certificate of Liability Insurance\*, naming Centerplate and Baltimore Convention Center must be issued a minimum of seven (7) days prior to the sampling. Exhibitor shall obtain and maintain insurance for the period in which it shall provide samples in the amounts set forth in this section and shall provide to Centerplate a certificate of the following:
  - Comprehensive General Liability: Not less than \$1,000,000
  - Workers' Compensation: As required by law.
  - Excess Liability: \$5,000,000.
  - \*A hard copy of this certificate must be mailed to Centerplate (must be received prior to event)
  - \*Certificate should include name of company being insured and event/show name
- F. Fees determined by Centerplate are applicable to all sampling distribution, selling and giving away of all items at the Baltimore Convention Center.

Name of the Event/Show:			
Date of Event/Show:			
Company Name:			
Address:			
City:	State	Zip	
E-mail Address:			

Contact Phone:			
Name of Booth:		Booth No:	
On-Site Contact		Title	
On-Site Phone:			
On-site Contact Information: _			
Product(s) you wish to dispens	e (including descriptor):		
	Distribution Metho		<u>.</u>
Method of refrigeration and/o	r heat holding at the booth:		
I have read the Centerplate Sa the contracted dates of show.	mpling Policies and agreed to follo	ow accordingly as an Exhibitor/	Conference manager for
Signature		Date:	
Centerplate General Manager	Signature:		

Please call Angela Kelly at 410.649.7072 with any inquires or questions.

Please complete the attached order form below and either fax to (410) 649-7043 or e-mail to <a href="mailto:angela.kelly@centerplate.com">angela.kelly@centerplate.com</a>



1765 Greensboro Station Pl.,



Tysons, VA 22102 (703) 802-6231	2				allImore vention Center		
INTERNET-TELEC	COM SERVICE AC	GREEN	1ENT				
EVENT:			EVENT DATES:				
EXHIBITOR NAME:	MOVE IN DATE:		ONSITE CONTAC	T/CELL#:	BOOTH/ROOM:		
COMPANY BILLING NAME:	BILLING ADDRESS:	BILLING ADDRESS:					
CONTACT:	PHONE:	PHONE: EMAIL ADDRESS:					
* Advance rates are applied to orders received	WITH PAYMENT 21	days prid	or to the first s	show move-in	date		
SERVICES		QTY	ADVANCE*	STANDARD	TOTAL		
Internet, Wired Shared Network Services - Best for Web Surf	ing, Email, and Social	Media					
1. Basic Shared Wired Internet Service (up to 2 Mpbs + 1 DHCP IP addr	ess)-Covers 1st device		\$795	\$1,125			
2. Additional DHCP IP Address per Device-Covers additional devices			\$135	\$165			
Internet, Wireless Shared Network Services - Good for Web S	Surfing, Email, and So	cial Med	ia		•		
3. Wireless Internet Access - First Device (Up to 5 Mbps)			\$735	\$895			
4. Wireless Internet Access per <i>Each Additional Device</i> (Up to 5 Mbps)	)		\$135	\$165			

5. Wireless Internet Buyout (From 100 to 7,000 Devices) Call (410) 649-7097 for a quote Internet, Dedicated Network Services - Best for Video Streaming, Web Casting, and Video Broadcasting 1. Dedicated wired, 5 Mbps + 5 static or DHCP IP addresses \$4,225 2. Dedicated wired, 8 Mbps + 13 static or DHCP IP addresses \$5,850 \$7,300 3. Dedicated wired, 12 Mbps + 29 static or DHCP IP addresses \$7,850 \$9,800 4. Dedicated wired, 15 Mbps + 29 static or DHCP IP addresses \$9,850 \$11,650 5. Dedicated wired, over 15 Mbps Call (410) 649-7097 for a quote Internet, Other Network Services/Equipment 1. Switch Rental - unmanaged \$220 \$260 16 Port 24 Port 2. Patch Cable (25' - 50' Cat 5) \$45 \$60 3. VLAN/Shared or Non-Shared \$375 \$375 \$315 \$470 4. Cable TV - Comcast (per connection) 5. Technical Support (per hour with min 1 hour charge) \$80 \$80 **Telephone Services** \$415 1. Single Analog Line with Unlimited Local Services \$315 2. Polycom Conference Phone \$110 \$160 3. Dedicated Analog Line (best for Credit Cards & Modem Services) \$325 \$425 4. Multi Line/Digital Line with Unlimited Local Services (PBX service dial "2" for outside line \$395 \$475 \$0.28 per minute 5. Long Distance Capability? Yes No (indicate Qty. of lines with LD) free of charge 6. Telephone Handsets Required? Yes No 7. Voice Mail (per line) \$20 \$20 \$5 \$5 8. Call Forwarding (per line) \$10 \$10 9. Call Waiting (per line) \$645 \$795 10. ISDN BRI Line • Credit card users may fax their orders at 1-877-819-4023 or email to BCC\_support@mcdean.com **SUBTOTAL** • A 3.5% fee will be applied for all credit card payment processing

All credit card charges will appear under the name "Openband." Payment in full is required prior to the event.							
CREDIT CARD:				CREDIT CARD NUMBER:	EXP DATE:	SECURITY CODE:	
	VISA	MASTERCARD	AMEX				
CREDIT CARD HOL	DER NAME:			CREDIT CARD HOLDER SIGNATURE AND ACCEPTANCE OF TERMS AND CONDITIONS:		DATE:	
With executi	on of this docun	nent the Customer hereby at	thorizes M.C. De	ean, Inc. to provide services as requested herein, is authorized to request such	services and acknowleds	ges full and complete	

· Checks must be made payable to M.C. Dean, Inc. and mailed to PO Box 532232, Atlanta, GA 30353-2232

For online orders please go to bcc.mcdean.com

For service and order inquiries please call at 410-649-7097

**6% TAX** 

CDAND TOTAL

3.5% FEE (applied to subtotal)

understanding of Terms & Conditions. In case of using wireless services the Customer hereby attests to his or her understanding of limitations and vulnerabilities of the wireless services provided by M.C. Dean, Inc. as well as admits that in case of using this service for any reason including, but not limited to, demonstrating, showcasing or presenting own product(s), M.C. Dean will not be held liable for the possibility of interference.

# Audio Visual & Computer Supplier

# **Clean Buildings Expo**





Audio Visual One, Ltd.

•		circion contor		CUSTOMER INFORMATION
Video Equipment	Qty	SHOW RATE	TOTAL	COSTOWER INFORMATION
20" LCD Monitor		\$250.00		Company Name:
32" LCD Monitor		\$400.00		
40" LCD Monitor		\$475.00		Address:
42" Plasma Display		\$500.00		
50" Plasma Display		\$750.00		City:
60" Plasma Display		\$1,200.00		State: Zip:
*Hardware - Floor stand		\$50.00		Ordered By:
Shelf for Floor stand		\$20.00		Phone #:
*Hardware - Wall Mount		\$75.00		Email:
*Hardware - Table stand		\$25.00		ON CITE INCORMATION
VGA, HDMI, or USB (Circle Hook-up Option)		\$10.00		ON-SITE INFORMATION
Plasma Display & LCD labor install fee		\$90.00		Exhibitor Booth #:
· ·		'		Rep. Contact Name:
Audio Equipment	Qty	SHOW RATE	TOTAL	Cell Phone Number:
70 Watt Sound System with 2 Speakers		\$75.00		Delivery DATE / TIME:
UHF Wireless Lavalier Microphone		\$100.00		Dismantle DATE/TIME:
UHF Wireless Hand-held Microphone		\$100.00		•
UHF Wireless Headset Microphone		\$100.00		Ordering Information
4 -Channel Mixer		\$40.00		Discount Deadline: March 9, 2020
Video Projection Equipment		,	T0741	Orders received after deadline submission add 20% late fee.
Canva LCD 2200 Luman Brainston	Qty	SHOW RATE	TOTAL	Ordering Information
Sanyo LCD 2200 Lumen Projector		\$250.00		
Sanyo LCD 3300 Lumen Projector		\$285.00		Equipment charges are for the length of the tradeshow.
Sanyo LCD 5000 Lumen Projector		\$335.00		Delivery Fee add \$95.00 as listed on order form.
6' Tripod Screen		\$45.00		Late fee and Onsite fee add 20% based on sub-total of equipment.
8' Tripod Screen		\$45.00		Union Facilities add 20% union fee based on sub-total of equipment.
Laptops & Accessories	Qty	SHOW RATE	TOTAL	Cancellations
Laptop		\$250.00		Cancellation of order must be processed 72-hours prior to Delivery Date.
Mouse & Keyboard (Wireless)		\$20.00		Orders received after 72-hour deadline will be processed at full rate.
Blu Ray DVD Player		\$65.00		One hundred percent of rental fees apply for any equipment delivered on
HP LaserJet 4000N Printer		\$100.00		show-site.
Video Walls / LED Displays / Mac Computers			Call for Quote	
				Equipment Guarantee AV1's equipment guarantee is as follows:
Conference & Meeting Room Equipment			Call for Quote	AV1 guarantees the equipment when delivered is met satisfactorily to the order you
Computer Labs / Cyber Cafes			Call for Quote	placed with us. If for some reason the equipment ordered needs to be replaced, it will be administered and corrected as soon as
		Subtotal Equipment		possible. Damage Waiver Liability: Exhibitors- A signature is required for delivery of
Special Instructions:		Tax	N/A	AV1 equipment ordered. Signing for equipment, implies that any damages to
				equipment rented through AV1 is the sole responsibility of the exhibitor and must be
		Delivery Fee	\$ 95.00	settled within 30-days of show close.
		20% Late Fee		
		Total Order		
Method of Payment				
				AUDIO VISUAL ONE, Ltd.
		PLEASE CHEC	K ONE	
Card Number:	Exp Da	te / CID #		Erica Cross-Show Services Coordinator
Cardhaldaria Nama (an anneara an anti)		AMERICAN EX	PRESS	724 Crepe Myrtle Circle Apopka, Florida 32712
Cardholder's Name (as appears on card):			VISA 🗆	407.666.5382 ph 407.880.0736 fx.
Cardholders Signature:		MASTER	RCARD []	ecross@audiovisualone.com
Cardholders Signature:		MASTER		ecross@audiovisualone.com
Cardholders Signature:		MASTEF CORPORATE (	_	ecross@audiovisualone.com  All orders will be processed within 48-hours or receipt.  Please call to confirm that your order is being processed.

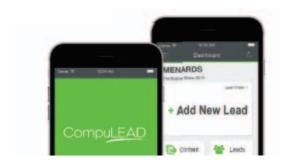
Clean Buildings Expo 2020

Show Code: CBE20

Early Bird Pricing Ends: 1/31/20 Advanced Pricing Ends: 2/3/20

Order Online: compusystems.com/order

# The Easy Way to Collect Leads and Boost ROI



# CompuLEAD® App and Tablet

Develop high-quality sales leads and close more sales.

- Download app on your own phone or rent a tablet
- Capture leads at your booth, networking dinners or anywhere else
- · Quickly qualify leads for fast follow-up
- Wireless printer available



### atEvent—Global Lead Retrieval Solution

A global lead retrieval solution you can use at all your events.

- Download app on your own phone or rent a tablet
- Drive prospect nurturing and sales conversions
- Transfer leads automatically to your CRM or Marketing Automation systems
- · Obtain interaction history across all your events
- Scan badges and business cards



Products run on Apple and Android devices with current operating systems

Quick Comparison	CompuLEAD	atEvent
Scan badges to collect lead data	~	~
Qualify and survey leads	~	~
View/edit leads from the device	~	~
Add notes to a lead	~	~
Real-time access to leads online	~	~
Use on multiple devices	~	-
Send marketing materials to leads	~	-
Transfer activations among devices	~	-
Wireless printer option	~	-
Auto Transfer leads into your CRM	-	~
Scan business cards	-	~
GDPR ready	~	~

"This is best lead retrieval app I have ever used! It's so simple to use. After my booth staff downloaded it onto their own phones, they were up and running in no time. We will definitely use the CompuLEAD app again next year."

- T. Jacobson

# International Exhibitors Have a limited data plan?

You can use the CompuLEAD App in 'Airplane Mode' and sync your leads at the end of the day to avoid using up your data. (Wi-Fi enabled devices only)

Order Online: compusystems.com/order

# **Questions?**

Domestic (toll-fee): 866.600.5323 - International: +1 708.786.5565 Email: exhibitor-support@csireg.com





# CompuLEAD Lead Management Pricing Sheet

Clean Buildings Expo 2020 Show Code: CBE20

Early Bird Pricing Ends: 1/31/20 Advanced Pricing Ends: 2/3/20

Order Online: compusystems.com/order

A-la-Carte	1/31/20 Early Bird	2/3/20 ADVANCED	STANDARD
CompuLEAD App Single User Activation (173A)	\$375	\$425	\$495
+ Additional User Activations (173B)	\$135	\$135	\$135
CompuLEAD Tablet (174A)	\$480	\$520	\$570
Packages			
<ul> <li>CompuLEAD App 3 User Activations (115)</li> <li>Download the app to 3 devices to capture more leads simultaneously</li> <li>Use custom qualifiers and surveys to identify top prospects (up to 99 qualifiers and 10 survey questions)</li> <li>Send prospects up to 5 video links and 15 PDFs (up to 5 MB each) to follow up</li> </ul>	\$495	\$550	\$620
+ Additional User Activations (173B)	\$135	\$135	\$135
CompuLEAD Tablet (114)  • Use custom qualifiers and surveys to identify top prospects (up to 99 qualifiers and 10 survey questions)  • Wireless printer – Only pairs to 1 device/app at a time  • Delivery, setup and in-booth training  • Send prospects up to 5 video links and 15 PDFs (up to 5 MB each) to follow up	\$785	\$850	\$935
<ul> <li>atEvent 3 User Activations (194)</li> <li>Capture detailed prospect information</li> <li>Marketing automation (Eloqua, Marketo, Hubspot, Pardot) or CRM (Salesforce.com) integration</li> <li>Event intelligence and sales insights</li> </ul>	\$995	\$995	\$995
+ Additional User Activations (294)	\$135	\$135	\$135
Add-ons			
Wireless Printer For App (287A) – Only pairs to 1 device/app at a time	\$115	\$130	\$150
Wireless Printer For Tablet (187A) – Only pairs to 1 device/app at a time	\$115	\$130	\$150
Setup and In-Booth Training For App (108)	\$105	\$120	\$140
Delivery, Setup and In-Booth Training For Tablet (08)	\$105	\$120	\$140
Lead Retrieval Product Pick Up For Tablet (09)	\$75	\$75	\$75
<b>Literature &amp; Videos</b> (LITE) – Immediately follow up with prospects by sending up to 5 video links and 15 PDFs (up to 5 MB each) directly from the app.	\$140	\$140	\$140
Custom Qualifiers and Survey Questions (05A)	\$85	\$85	\$85
Insurance For Tablet (INS)	\$85	\$85	\$85

Processing Fee = \$25

All applicable taxes will be added  $\,|\,$  All prices in U.S. dollars  $\,|\,$  All orders subject to a \$100 cancellation fee No refunds after 2/17/20  $\,|\,$  No refunds on the CompuLEAD App









# CLEAN BUILDINGS EXPO 2020 BALTIMORE CONVENTION CENTER MARCH 17-18, 2020



# EXHIBITOR ORDER FORM

PLEASE ARRANGE FOR # PERSONNEL FOR OUR BOOTH ON THE FOLLOWING DATES:

# **RETURN BY 3/3/20**

\*For Advance Order Rate, Order and Payment must be received by the date listed above.

### Return to:

CES Security, Inc. 115 McHenry Avenue Baltimore, MD 21208

Phone: 443-471-7000 Fax: 443-471-7007 Email: eventcoordinator@cessecurity.com

### FULL PAYMENT IS REQUIRED WITH RECEIPT OF ORDER

### **PLEASE NOTE:**

-Any additions after the Advance Order Date will be charged at a higher rate -6% Maryland State sales tax for any services performed in the State of Maryland -6% DC Sales & Use Tax for any services performed in the District of Columbia

### **BOOTH/DISPLAY PERSONNEL RATES:**

## \*Advance Order Rate (4-hour billing minimum per shift)

\$32.00 per hour – Payment by Check

\$34.00 per hour – Payment by Credit Card\*\*

# Rate (4-hour billing minimum per shift)

\$36.00 per hour – Payment by Check \$38.00 per hour – Payment by Credit Card\*\*

\*\*The only credit cards accepted are Visa & Master Card

DATE	HOUR	S	DATE	HOURS
	To			То
	To	)		To
	To			To
	To	)		To
others. The amounts payable I shall assume no liability for lif	by the client are not suffice, accident, theft of proper Il losses. CES recommen	ient to warrant assuming a ty, damage to property or a ds that the client have, in a	ny risk of damage or loss on any other loss due to factor	are unrelated to the value of the client's property or the property of froperty due to any cause. CES, it's agents and representatives is beyond our control. The client, by signing this agreement, holds get this agreement, insurance to cover all property, and personal or
TOTAL NUMBER OF HOURS REQUESTED:				Security Personnel to remain in Booth until Exhibitor arrives.
Hours	x Rate=	SUBTOTAL		Security Personnel to work scheduled times only.
SUBTOTAL	+ 6%	SALES TAX	= TOTAI	AMOUNT DUE
ON-SITE CONTACT	PERSON:		ON-SITE	CONTACT #
COMPANY NAME:				
Address:				
CITY:			STATE:	Zip:
				Email:
BOOTH NUMBER:		EXHIBIT HALL: _		Date:
·				
CITY:			STATE:	Zip:
CARD TYPE (CIRCLE	ONE): VISA	MASTERCARD	AMOUNT:	
CARD NUMBER:			EXPIRATION	CVV CODE

Effective 10/11/19



# Baltimore Convention Center – Baltimore, MD Photography Booth Order Form

Photography charge includes up to 4 views; additional views are @ \$25/each								
10' booth \$150								
20' booth \$200								
30' booth \$250								
All images are delivered electronically within 10 days of conclusion of event. Client has full reprint rights.								
Front view: Side view: With people: Without people: With staff:								
W/O staff: With customers: Without customers: Other (please specify:								
Exhibitor Information								
Payment is due in full before images are delivered. Clients will be billed by PayPal.								
Company Name:								
Address:								
City: State: Zip:								
Authorized By (please print):								
Email address for file delivery:								
Date: Signature:								
Booth #: On-site Contact Name/Phone:								
Desired date/time (30-60 minutes prior to show floor opening is optimal for empty booth/staff in booth photos):								

Please return completed form to: Laurie DeWitt purelightimagesphoto@gmail.com

Pure Light Images Photo 6104 Bertram Avenue Baltimore, MD 21214 410-937-9957





CUSTOM DESIGNED ARRANGEMENTS	DESCRIPTION	/ COLOR	UNIT Price	QUANTITY	TOTAL	
SPRING FLORAL ARRANGEMENT			65.00			
TROPICAL FLORAL ARRANGEMENT			75.00			
FLORAL ARRANGEMENT			100.00			
HEIGHT: WIDTH:			or 175.00			
FLORAL ARRANGEMENT						
HEIGHT: WIDTH:						
TROPICAL PLANT AND BLOOMING FOLIAG	E					
MUM PLANTS: Yellow White Lavender		30.00				
AZALEAS: Pink Red		35.00				
BROMELIAD			35.00			
SMALL Ivy Pothos			30.00			
LARGE BOSTON FERN		40.00				
3 FOOT TROPICAL PLANT		49.50				
4 FOOT TROPICAL PLANT		59.50				
5 FOOT TROPICAL PLANT		69.50				
CUSTOM TROPICAL PLANTS						
5 FOOT TROPICAL / TOP DRESSED - SMALL IV	Y AND BLOOMING		125.00			
6 FOOT FICUS TREE / TOP DRESSED - SMALL IV		169.50				
6 FOOT PALM / TOP DRESSED - SMALL IVY AN		169.50				
8 FOOT - 16 FOOT TROPICAL PLANT		Price on Request				
CONTAINERS:	SUB-TOTAL					
WHITE BLACK	DEI	LIVERY, PICK I	JP & MAIN	TENANCE 10%		
			(	RAND TOTAL		
ALL LIVE GR	REEN MATERIA	AL ON RENT	TAL BASI	S ONLY.		
ALL ORDERS MUST B				E OF THE SHO	V.	
We a	accept Checks, VISA, Mas	sterCard, and Americ	an Express.			
Have National Plant & Flor	al's Designer call our be	ooth on the following	ng Date/Time:			
PAYMENT: □ VISA □ MASTERCARD □ A	AMEX □ CHECK	COMPANY NAME:				
CREDIT CARD #:		BOOTH CONTACT:				
EXP DATE: SECURITY CODE:		PHONE#: ()				
CARDHOLDER NAME:	EMAIL:					
AUTHORIZED SIGNATURE:		□ EMAIL CONF	FIRMATION C	COPY   EMAIL S	TATEMENT COPY	
CREDIT CARD BILLING ADDRESS:			P	lease Remit to:		
		I	E. SUNSET #	95814 • LAS VEGA	1	
CITY:		(702) 956-8011 • FAX (702) 956-8021				
STATE:ZIP CODE # _		exhibitorservice@nationalplantfloral.com				

NPF LV 1.17 Booth # \_\_\_\_\_